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PUBLIC DISCLOSURE

March 31, 2025

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

NexBank
Certificate Number: 29209

2515 McKinney Avenue
Dallas, Texas 75201

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
Dallas Regional Office

600 North Pearl Street, Suite 700
Dallas, Texas 75201

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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INSTITUTION RATING

INSTITUTION’S CRA RATING: This institution is rated **Satisfactory**.

An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

NexBank operated under a Federal Deposit Insurance Corporation (FDIC)-approved Community Reinvestment Act (CRA) Strategic Plan (Plan) during a portion of the review period. As further described herein, examiners used Large Bank Procedures for the other portion of the review period.

The following summarizes the results regarding Large Bank performance covering a period from October 12, 2021, to August 1, 2023, and performance based on the Plan for year one ending July 31, 2024.

Large Bank Evaluation

The bank’s performance under Large Bank Procedures is rated: **Satisfactory**.

PERFORMANCE LEVELS	PERFORMANCE TESTS		
	Lending Test*	Investment Test	Service Test
Outstanding	-	-	-
High Satisfactory	-	X	-
Low Satisfactory	X	-	X
Needs to Improve	-	-	-
Substantial Noncompliance	-	-	-

** The Lending Test is weighted more heavily than the Investment and Service Tests when arriving at an overall rating.*

The Lending Test is rated Low Satisfactory.

- Lending levels reflect excellent responsiveness to assessment area credit needs.
- A very small percentage of loans are made in the institution’s assessment area.
- The geographic distribution of loans reflects adequate penetration throughout the assessment area.

- The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels.
- The institution uses innovative and/or flexible lending practices in order to serve assessment area credit needs.
- The institution is a leader in making community development loans.

The Investment Test is rated High Satisfactory.

- The institution has a significant level of qualified community development investments and grants, occasionally in a leadership position, particularly those that are not routinely provided by private investors.
- The institution exhibits good responsiveness to credit and community development needs.
- The institution makes significant use of innovative and/or complex investments to support community development initiatives.

The Service Test is rated Low Satisfactory.

- Delivery systems are accessible to limited portions of the assessment area.
- The institution did not open or close any branches since the prior evaluation; therefore, this did not adversely affect the accessibility of the bank's delivery systems, particularly in low- and moderate-income geographies and/or to low- and moderate-income individuals.
- Services (including, where appropriate, business hours), do not vary in a way that inconveniences portions of the assessment area, particularly low- and moderate-income geographies and/or individuals.
- The institution provides a relatively high level of community development services.

Strategic Plan Evaluation

The bank's performance under its Plan is rated: **Satisfactory**.

Community Development Lending and Investment Goals

- The bank met or exceeded its goals for satisfactory performance regarding community development lending and investments.

Community Development Service Goals

- The bank met its established goals for satisfactory performance regarding community development services.

DESCRIPTION OF INSTITUTION

NexBank, headquartered in Dallas, Texas, began operations in 1934, as Terrell Federal Savings and Loan Association, Terrell, Texas. In October 1999, the institution changed its name to Heritage Savings Bank. Following the conversion from a mutual savings bank to a stock-held form of ownership in February 2002, the bank officially changed its name to Heritage Bank, SSB, in March 2002. In August 2004, the main office relocated from Terrell, Texas, to Dallas, Texas. Heritage Bank, SSB officially changed its name to NexBank, SSB in August 2005. Effective July 1, 2020, the bank converted to a commercial bank and dropped the SSB from the bank's name.

NexBank Capital, Inc., Dallas, Texas, wholly owns the bank. NexBank formed a new subsidiary, the Government Loan Holding Trust, in October 2020, to buy, sell, and hold residential mortgage loans. In 2022, the bank established a subsidiary, Public Welfare Investments HoldCo, LLC, Dallas, Texas, to allow it to make public welfare investments, such as affordable multi-family housing projects. In 2024, NexBank acquired Equity Now, a mortgage company based in Mamaroneck, New York. Equity Now was added as a subsidiary company, but it does not engage in any mortgage origination activity. NexBank received a Satisfactory rating at its previous performance evaluation, dated October 12, 2021, based on Federal Financial Institutions Examination Council (FFIEC) Large Institution CRA Examination Procedures, as performed by the FDIC.

NexBank is a \$13.9 billion institution with a unique, non-traditional business model. The funding structure relies primarily on wholesale sources. The largest component of the loan portfolio consists of 1-4 family mortgages. The bank's lending strategy consists of nationwide lending through avenues such as wholesale, warehouse, and correspondent lending. The bank currently maintains 552 mortgage lending relationships throughout the United States, an increase of 250 relationships since the prior CRA evaluation. Approximately 56 of these mortgage lending relationships are within the Dallas-Fort Worth Metropolitan Statistical Area assessment area (DFW MSA AA), while an additional 36 are within the broader statewide area (BSWA) of Texas.

The bank did not participate in any merger or acquisition activity, nor did it open or close any full-service offices, since the prior evaluation. The institution technically operates three full-service offices, all located in Dallas, Texas. Although the corporate office and one other location both operate on separate floors of the same building, the corporate office is a staffed banking facility authorized as a branch that can receive deposits or pay checks or lend money; therefore, the FDIC considers the location a full-service office, although these activities typically do not occur at this office location.

The bank offers a variety of loan products, including residential and commercial loans. Those loan products include, through mortgage lending relationships, a variety of mortgage products, including Federal National Mortgage Association (FNMA or Fannie Mae) and Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac) conventional loans, Fannie Mae HomeReady loans, Federal Housing Administration (FHA) loans, and Veterans Administration (VA) loans. Those loan products also involve the bank's continuing partnership with the Dallas Habitat for Humanity's

Dallas Neighborhood Homes to expand the Dreambuilder Loan Program, an affordable housing program to low-income families in the South Dallas area.

The bank also offers a variety of deposit service for individuals and businesses. The bank continues to offer the E-Free personal checking account, an account with a \$100 minimum opening balance with no monthly minimum requirements or monthly fees. Service hours remain consistent with area and industry norms. Alternative delivery systems include access to free debit cards, online banking, mobile banking, and bill pay features. The bank has two websites, www.nexbank.com, which support the bank’s Third-Party Originator (TPO) and business customers, and www.nexbankpersonal.com for consumers.

As of the December 31, 2024, Consolidated Reports of Condition and Income, the bank reported total assets of \$13.9 billion, total loans of \$9.0 billion, and total deposits of \$10.3 billion. Since the previous evaluation, total assets, total loans, and total deposits reflected increases of 51.1, 51.7, and 43.1 percent, respectively. The following table shows a distribution supportive of the institution’s primary focus with residential loans representing 72.1 percent of the dollar volume of total loans.

Loan Portfolio Distribution as of 12/31/2024		
Loan Category	\$(000s)	%
Construction, Land Development, and Other Land Loans	139,294	1.5
Secured by Farmland	0	0.0
Secured by 1-4 Family Residential Properties	5,234,089	57.8
Secured by Multifamily (5 or more) Residential Properties	1,293,606	14.3
Secured by Nonfarm Nonresidential Properties	309,880	3.4
Total Real Estate Loans	6,976,869	77.1
Commercial and Industrial Loans	80,899	0.9
Agricultural Production and Other Loans to Farmers	0	0.0
Consumer Loans	11,787	0.1
Obligations of State and Political Subdivisions in the U.S.	0	0.0
Other Loans	1,982,245	21.9
Lease Financing Receivable (net of unearned income)	0	0.0
Less: Unearned Income	0	0.0
Total Loans	9,051,800	100.0
<i>Source: Reports of Condition and Income</i>		

NexBank does not have financial, legal, or other impediments that would limit the institution’s ability to meet the credit needs of its assessment area.

DESCRIPTION OF ASSESSMENT AREA

The CRA requires each financial institution to define one or more assessment areas within which its CRA performance will be evaluated. The bank designated one assessment area within the State of Texas – all of the Dallas Metropolitan Division (MD) and all of the Fort Worth MD combine to

form the DFW MSA AA. The Dallas MD includes all of Dallas, Denton, Collin, Ellis, Hunt, Kaufman, and Rockwall Counties. The bank expanded the assessment area since the prior evaluation to include the Fort Worth MD, which comprises all of Tarrant, Johnson, Parker, and Wise Counties.

The following table shows that the bank operates from three full-service offices in this area. The McKinney Avenue locations operate on different floors of the same building. The main office houses the bank’s corporate facility.

Full-Service Office Locations					
County/City/Street	Office Type	Census Tract Number	Census Tract Income Level	ATM	Office Opened or Closed Since Last Evaluation
<i>Dallas County:</i>					
Dallas - Luther Ln	Branch	0073.01	Upper	No	No
Dallas - McKinney Ave, 11 th Floor	Main Office	0018.02	Middle	No	No
Dallas - McKinney Ave, 17 th Floor	Branch	0018.02	Middle	No	No
<i>Source: Bank data</i>					

The DFW MSA AA comprises 1,704 census tracts with the following 2020 U.S. Census income designations: 154 low-income, 445 moderate-income, 522 middle-income, 559 upper-income, and 24 tracts without an income designation. During the evaluation period, the income classifications of the census tracts and the census tract boundaries within the assessment area changed. At the prior evaluation, the bank’s McKinney Avenue offices were in an upper-income tract as designated by the 2015 American Community Survey; however, those same offices are now in a middle-income tract according to the 2020 U.S. Census. The bank’s assessment area meets the technical requirements of the CRA and does not arbitrarily exclude low- or moderate-income areas.

According to Moody’s economic reports, housing market prices in the DFW MSA AA rose more slowly than the national average in 2024. New permits in the Dallas market for single-family homes have been stable at an elevated level throughout 2024 following a rebound in 2023. Housing market data for Fort Worth-Arlington have been weak with house prices rising more slowly than the national average and new permits for single-family homes declining in 2024. The area benefits from a diverse economy that includes aerospace and aviation, business and financial services, food processing, information technology, manufacturing, and telecommunications. Major employers include University of Texas Southwestern Medical Center, Lockheed Martin, AT&T, Walmart Inc., Southwest Airlines, American Airlines, Baylor Scott & White Health, JP Morgan Chase, and Texas Instruments.

Based on February 28, 2025, data from the U.S. Bureau of Labor Statistics, the DFW MSA AA posted an annual unemployment rate of 4.1 percent, consistent with the State of Texas rate of 4.1 percent and the national average of 4.1 percent during the same period. The following table illustrates select demographic characteristics of the assessment area.

Demographic Information of the Assessment Area						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	1,704	9.0	26.1	30.6	32.8	1.4
Population by Geography	7,637,387	8.4	25.3	31.7	33.9	0.8
Housing Units by Geography	2,821,032	9.0	25.3	32.1	32.7	0.8
Owner-Occupied Units by Geography	1,561,136	4.1	20.1	33.7	41.7	0.3
Occupied Rental Units by Geography	1,054,443	15.3	32.3	30.3	20.7	1.4
Vacant Units by Geography	205,453	13.7	29.2	29.8	25.7	1.7
Businesses by Geography	1,307,718	4.7	17.9	31.3	45.2	0.9
Farms by Geography	22,527	3.3	17.3	35.3	43.6	0.5
Family Distribution by Income Level	1,808,594	22.0	17.4	19.3	41.3	0.0
Household Distribution by Income Level	2,615,579	23.0	16.9	18.0	42.1	0.0
Median Family Income MSA - 19124 Dallas-Plano-Irving, TX		\$88,315	Median Housing Value			\$245,642
Median Family Income MSA - 23104 Fort Worth-Arlington-Grapevine, TX		\$82,649	Median Gross Rent			\$1,223
			Families Below Poverty Level			8.2%

Source: 2020 U.S. Census and 2023 D&B Data. Due to rounding, totals may not equal 100.0%.
 (*) The NA category consists of geographies that have not been assigned an income classification.

Examiners used the applicable FFIEC median family income (MFI) levels to analyze home mortgage loans under the borrower profile performance factor. As an example, the following table shows the applicable income ranges based on the 2023 FFIEC-estimated MFI of \$105,600 applicable to the Dallas MD and \$97,600 applicable to the Fort Worth MD.

Median Family Income Ranges				
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
Dallas-Plano-Irving, TX Median Family Income (19124)				
2022 (\$97,400)	<\$48,700	\$48,700 to <\$77,920	\$77,920 to <\$116,880	≥\$116,880
2023 (\$105,600)	<\$52,800	\$52,800 to <\$84,480	\$84,480 to <\$126,720	≥\$126,720
Fort Worth-Arlington-Grapevine, TX Median Family Income (23104)				
2022 (\$92,400)	<\$46,200	\$46,200 to <\$73,920	\$73,920 to <\$110,880	≥\$110,880
2023 (\$97,600)	<\$48,800	\$48,800 to <\$78,080	\$78,080 to <\$117,120	≥\$117,120

Source: FFIEC

On May 17, 2024, the Federal Emergency Management Agency (FEMA) made a federal disaster declaration affecting Dallas, Denton, Collin, Ellis, Kaufman, and Rockwall Counties due to severe storms, straight-line winds, tornadoes, and flooding.

Competition

The area contains a relatively high level of competition from other chartered banks based on its total population, with each of the 1,588 offices from their 171 institutions serving about 4,809 people on average. Mortgage companies, credit unions, and finance companies also compete for loans in the area, thus adding to the competition level. NexBank ranks 7th in deposit market share by capturing 1.0 percent of the area's deposits based on June 30, 2024, FDIC Deposit Market Share Report data. The institution's deposit strategy does not rely on gathering consumer-based deposits. Overall, the competition level allows for lending opportunities.

While all deposits are in the State of Texas, the deposit structure consists of non-consumer-based deposits. Approximately 12 mortgage servicing companies hold escrow account funding with the bank; this represents approximately 25.0 percent of the bank's deposit base. Another 47.0 percent of the deposits come from bank holding companies, public funds, and other institutional deposits. The remaining 28.0 percent includes consumer and commercial deposits. Given the concentrated mortgage servicing segment, NexBank faces minimal competition in lieu of the deposit strategy but faces significantly high competition for consumer-based deposits.

Community Contact(s)

As part of the evaluation process, examiners obtain information from third parties knowledgeable of the assessment area to assist in identifying the credit and community development needs of the area. This information not only helps in identifying credit and community development needs and opportunities but also assists in determining the responsiveness of local financial institutions to those needs.

One contact at a housing organization stated the population is experiencing significant growth in Tarrant County. Corporations are continuously migrating into the area; however, there is a shortage of housing. The contact also indicated that developers generally do not seek opportunities to provide affordable housing due to high demand. Additionally, the county infrastructure is facing difficulties keeping pace with population growth. Overall, the contact indicated that local financial institutions have been responsive to the credit and community development needs of the area.

A second contact who is a representative from a non-profit organization dedicated to helping individuals achieve homeownership noted that wages in the area are still low, and the majority of individuals do not earn a living wage. Due to the decline of service industry jobs during the pandemic, the contact indicated that individuals are turning to the non-profit organization for workforce development. The contact also stated that investors are coming into the area and buying at least half of the affordable homes and raising the price of the homes and taxes within the area. The contact indicated financial institutions are actively involved with small businesses and other borrowers throughout the area. Finally, the contact noted that local institutions are willing to work with borrowers in the area.

Credit and Community Development Needs and Opportunities

Consistent with most metropolitan areas, the DFW MSA AA creates ample loan demand for a variety of loan products. Considering information obtained from the community contact, bank management, and demographic and economic information, examiners conclude that residential and commercial loans represent the area's primary credit needs.

With respect to the area's community development needs, the community contacts' comments and rising home prices and interest rates suggest a high need for activities that provide affordable housing for low- and moderate-income families. In addition, demographic data showing that 35.1 percent of the area's census tracts received low- or moderate-income designations and the federal disaster designations suggest a high need for activities that revitalize or stabilize qualifying geographies. Demographic data showing that 39.4 percent of the area's families reported low or moderate incomes further suggests a need for activities that benefit projects or organizations that provide community services targeted to these families, including financial education.

SCOPE OF EVALUATION

General Information

During the review period, NexBank created a Strategic Plan in accordance with CRA regulations. As a result, examiners evaluated the bank's CRA performance based on FFIEC Large Institution CRA Examination Procedures for a portion of the review period, as well as Strategic Plan CRA Examination Procedures for another portion of the review period. Specifically, examiners evaluated performance based on FFIEC Large Institution CRA Examination Procedures for the period from October 12, 2021, to August 1, 2023, the date of the prior CRA evaluation to the date of the bank's approved Strategic Plan. Examiners also evaluated the bank under Strategic Plan CRA Examination Procedures pursuant to its FDIC-approved Plan for the period of August 1, 2023, to July 31, 2024. The Plan includes measurable satisfactory and outstanding goals for home mortgage lending and community development activities.

Activities Reviewed

Large Bank

For the Lending Test, CRA Large Bank procedures require examiners to consider a bank's reported home mortgage, small business, and small farm loans, as well as all reported community development loans, including the year of the prior evaluation unless that evaluation considered partial year data from that year.

Consequently, this evaluation considers total loans reported either according to the Home Mortgage Disclosure Act (HMDA) or CRA data collection reporting requirements for completed calendar years for 2021 and 2022. For the Large Bank portion of the evaluation, examiners used partial year 2023 HMDA and CRA data until the implementation of the Plan on August 1, 2023.

Home Mortgage Loans

- 2021 – 13,583 loans totaling \$5,720,645,000
- 2022 – 22,035 loans totaling \$10,304,001,000
- 2023 – 4,800 loans totaling \$1,824,984,000

Small Business Loans

- 2021 – 10 loans totaling \$2,716,000
- 2022 – 21 loans totaling \$7,168,000
- 2023 – 3 loans totaling \$900,000

Small Farm Loans:

The bank reported no small farm loans for 2021, 2022, or 2023.

Community Development Loans

- October 12, 2021-July 31, 2023: 18 loans totaling \$436,660,000

Since small business and small farm loans represent very small percentages of the bank's lending activities, this evaluation does not present them for the loan distribution factors. Similarly, since consumer loans do not represent a majority of the bank's loans by dollar volume and number, this evaluation does not consider them. As a result, examiners placed all of the weight on home mortgage loans.

Given only a partial year of HMDA data in 2023, examiners presented HMDA data for 2022 and partial year 2023 in the tables below. However, examiners presented loan data for 2021, 2022, and partial year 2023 in the assessment area concentration criterion. Examiners primarily compared the bank's performance to applicable aggregate data when reaching overall conclusions and ratings, although this evaluation also includes demographic data based on 2020 U.S. Census data.

Strategic Plan

NexBank developed the Plan specifically to address local credit needs within its DFW MSA AA, particularly considering the bank's business strategy, operational focus capacity, and constraints. The Plan contains measurable goals for satisfactory and outstanding performance within its defined DFW MSA AA and Broader Statewide Area (BSWA) for home mortgage lending, as well as community development activities, including community development loans, qualified investments, and community development services. Overall, the Plan's goals seek to compare the bank's qualified lending, investment, and service activities to its average total assets (ATA). The Plan did not include small business or small farm lending, as those products are not the focus of the bank's lending. While the Plan is effective for three years, the current evaluation only covers Plan Year One – August 1, 2023, through July 31, 2024. Examiners measured the bank's 12-month activities ending as of July 31, 2024, against stated goals. Examiners did not evaluate bank performance for Plan Year Two, since only a full 12 months of activities are considered. Therefore, activities initiated as of August 1, 2024, will be incorporated into the next CRA performance evaluation. Examiners weighed the bank's performance under its goals equally.

CONCLUSIONS ON PERFORMANCE CRITERIA

Throughout the review period, the bank demonstrated satisfactory responsiveness to credit and community development needs. Examiners noted overall satisfactory performance under Strategic Plan Procedures and satisfactory performance under Large Bank Procedures to arrive at the overall conclusions.

Large Bank Evaluation

The bank demonstrated satisfactory performance using Large Bank Examination Procedures. Low satisfactory records under the Lending Test and Service Test and a high satisfactory rating under the Investment Test support this conclusion.

LENDING TEST

NexBank demonstrated a low satisfactory record regarding the Lending Test. Examiners concluded that the very small percentage of loans originated inside the bank's assessment area does not currently warrant downgrading the overall Lending Test record. Consequently, adequate borrower profile and geographic loan distributions and use of innovative and/or flexible lending practices, insufficiently lifted by a leader record regarding community development loans and excellent lending levels, supports this conclusion.

For the CRA Large Bank Lending Test, typically, examiners will first determine whether the presence of any weaker lending activity or assessment area concentration performance warrants downgrading the overall Lending Test rating. Absent any such downgrading, examiners will then place more weight on the bank's borrower profile and geographic loan distributions as well as on its CD loans when arriving at the overall Lending Test rating.

Lending Activity

Lending levels reflect excellent responsiveness to assessment area credit needs. An excellent record in the DFW MSA AA supports this conclusion. An excellent record regarding home mortgage loans supports the record in the DFW MSA AA. Examiners considered the bank's size, business strategy, and capacity relative to the assessment area's needs when arriving at conclusions.

Home Mortgage Loans

The bank's level of home mortgage lending activity reflects an excellent record, for the DFW MSA AA. An excellent record regarding NexBank's market rank and market share among institutions reporting home mortgage loans in the DFW MSA AA supports this conclusion.

For the full year of 2022, the institution ranks 41st out of the 1,087 total lenders reporting originated home mortgage loans per HMDA in the DFW MSA AA. The ranking, based on the number and dollar volume of loans, places the bank in the top 3.7 percent of lenders. The bank originated 1,512 reportable home mortgage loans totaling \$955,470,000 inside its assessment area. The bank

captured a 0.6 percent market share by number volume and a 1.0 percent market share by dollar volume.

For the full year of 2023, the institution ranks 50th out of the 1,031 total lenders reporting originated home mortgage loans per HMDA in the DFW MSA AA. The ranking, based on the number and dollar volume of loans, places the bank in the top 4.9 percent of lenders. The bank originated 536 reportable home mortgage loans totaling \$248,130,000 inside its assessment area. The bank captured a 0.4 percent market share by number volume and a 0.5 percent market share by dollar volume.

Assessment Area Concentration

A very small percentage of loans are made in the institution's assessment area. A very small percentage of home mortgage loans originated inside the bank's assessment area support this conclusion. Examiners considered the bank's asset size and office structure, as well as the loan category reviewed relative to the area's size and economy, when arriving at this conclusion.

Home Mortgage Loans

The institution originated a very small percentage of its home mortgage loans inside its assessment area. The following table shows that for the subtotal of home mortgage loans by both measures, the percentages of the number and dollar volume of loans, the bank originated very small percentages inside its assessment area, reflective of very poor levels. Combined, they show that the bank originated a very small percentage of its home mortgage loans inside its assessment area.

The performance context for this institution includes the actual number of loans originated in the bank's assessment area, as well as the expansion of activity in other states. In 2023, mortgage lending significantly decreased nationwide due to increased interest rates and limited housing stock. Despite the decrease in lending, there was a sufficient number of loans for a reasonable review under the loan distribution performance factors.

The bank's mortgage lending relationships stretch across the country, including in states such as California, Colorado, Georgia, and Washington. While this notably broader reach of the bank's activities naturally serves to substantially decrease the percentages of the bank's loans inside its assessment area, it does not affect the actual levels, as illustrated by the actual increases in the number and dollar volume for 2021 and 2022, as seen in the table. In August 2023, the bank implemented its CRA Plan; as a result, 2023 only includes a partial year of HMDA data.

However, despite the performance context considerations, the institution originated a very small percentage of home mortgage loans inside its assessment area.

Lending Inside and Outside of the Assessment Area										
Loan Category	Number of Loans					Dollar Amount of Loans \$(000s)				
	Inside		Outside		Total	Inside		Outside		Total
	#	%	#	%	#	\$	%	\$	%	\$(000s)
Home Mortgage										
2021	1,356	10.0	12,227	90.0	13,583	595,340	10.4	5,125,305	89.6	5,720,645
2022	1,512	6.9	20,523	93.1	22,035	955,470	9.3	9,348,531	90.7	10,304,001
2023*	413	8.6	4,387	91.4	4,800	182,385	10.0	1,642,599	90.0	1,824,984
Total	3,281	8.1	37,137	91.9	40,418	1,733,195	9.7	16,116,435	90.3	17,849,630

*Source: HMDA Data. Due to rounding, totals may not equal 100.0%. *1/1/2023-7/31/2023*

Geographic Distribution

The geographic distribution of loans reflects adequate penetration throughout the assessment area. Adequate records regarding home mortgage loans support the overall record in the DFW MSA AA.

Examiners consider the bank’s performance relative to the available comparative data and any performance context issues. They focus on the percentages by the number of loans in low- and moderate-income geographies, if possible, when arriving at conclusions. This factor only considered loans originated inside the bank’s assessment area. Since the Large Bank portion of the evaluation only includes a partial year of 2023 data, examiners also provided 2022 HMDA data for this analysis.

Home Mortgage Loans

The geographic distribution of home mortgage loans reflects an adequate record for the DFW MSA AA. Adequate performances in low- and moderate-income census tracts support this conclusion. Examiners weighed performance in moderate-income tracts heavier than low-income tracts given the relative lending opportunities illustrated by the corresponding aggregate figures. Examiners focused on the comparisons to aggregate data when arriving at conclusions.

The following table shows that, in low-income census tracts in the DFW MSA AA for 2022 and 2023, the bank’s level lands within an adequate range of the aggregate figure, given the ratios’ overall levels. The bank’s level falls 1.1 and 1.4 percentage points lower for 2022 and 2023 respectively, thereby reflecting adequate levels. The table further shows that, in moderate-income census tracts, the bank’s level again lands within an adequate range of the aggregate figure, given the ratios’ overall levels. The bank’s level falls 4.9 percentage points lower in 2022 and 1.5 percentage points lower in 2023, thereby reflecting adequate levels.

Thus, given the relative performances and weightings for the discussed income levels, the geographic distribution of home mortgage loans reflects an adequate record.

Geographic Distribution of Home Mortgage Loans						
Tract Income Level	% of Owner-Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%
Low						
2022	4.1	3.5	37	2.4	72,238	7.6
2023	4.1	3.3	8	1.9	1,618	0.9
Moderate						
2022	20.1	15.0	152	10.1	138,671	14.5
2023	20.1	15.5	58	14.0	16,710	9.2
Middle						
2022	33.7	36.4	559	37.0	295,720	31.0
2023	33.7	37.7	150	36.3	50,079	27.5
Upper						
2022	41.7	44.7	758	50.1	446,130	46.7
2023	41.7	43.2	195	47.2	112,735	61.8
Not Available						
2022	0.3	0.4	6	0.4	2,711	0.3
2023	0.3	0.3	2	0.5	1,243	0.7
Totals						
2022	100.0	100.0	1,512	100.0	955,470	100.0
2023	100.0	100.0	413	100.0	182,385	100.0

Source: 2020 U.S. Census; 2022-2023 HMDA Data, 2022-2023 HMDA Aggregate Data. Due to rounding, totals may not equal 100.0%.

Borrower Profile

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels. An adequate record regarding home mortgage loans supports the overall record in the DFW MSA AA.

Examiners consider the bank's performance relative to the available comparative data and any performance context issues. They focus on the percentages by the number of loans when arriving at conclusions. This factor only considered loans originated inside the bank's assessment area. Since the Large Bank portion of the evaluation only includes partial-year 2023 data, examiners also provided 2022 HMDA data for this analysis.

Home Mortgage Loans

The distribution of borrowers reflects, given the product lines offered by the institution, adequate penetration among retail customers of different income levels. Adequate performances to low- and moderate-income borrowers support this conclusion.

Examiners weighed performance to moderate-income borrowers more heavily compared to low-income borrowers given the relative lending opportunities illustrated by the corresponding aggregate figures. Examiners focused on the comparisons to aggregate data when arriving at conclusions. The borrowers' income designations define the borrowers' profiles for this review.

The following table shows that, to low-income borrowers, the bank's level lands within an adequate range of the aggregate figure. The bank's level falls 2.4 percentage points lower in 2022, thereby reflecting an adequate level. In 2023, the bank's level of lending to low-income borrowers was slightly higher than the aggregate figure by 0.6 percentage points, also reflecting an adequate level. The table further shows that, to moderate-income borrowers, the bank's level again lands within an adequate range of the aggregate figure for both 2022 and 2023. The bank's level falls 6.4 percentage points lower in 2022 and 3.4 percentage points lower in 2023, thereby reflecting adequate levels.

Thus, given the relative performances and weightings for the discussed income levels, the borrower profile distribution of home mortgage loans reflects an adequate record.

Distribution of Home Mortgage Loans by Borrower Income Level						
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%
Low						
2022	22.0	3.7	19	1.3	2,895	0.3
2023	22.0	2.8	14	3.4	2,384	1.3
Moderate						
2022	17.4	12.9	99	6.5	24,955	2.6
2023	17.4	12.4	37	9.0	9,248	5.1
Middle						
2022	19.3	20.3	156	10.3	48,962	5.1
2023	19.3	20.1	68	16.5	22,147	12.1
Upper						
2022	41.3	42.4	442	29.2	216,024	22.6
2023	41.3	40.7	190	46.0	94,410	51.8
Not Available						
2022	0.0	20.7	796	52.6	662,634	69.4
2023	0.0	23.9	104	25.2	54,196	29.7
Totals						
2022	100.0	100.0	1,512	100.0	955,470	100.0
2023	100.0	100.0	413	100.0	182,385	100.0

Source: 2020 U.S. Census; 2022-2023 HMDA Data, 2022-2023 HMDA Aggregate Data. Due to rounding, totals may not equal 100.0%.

Innovative or Flexible Lending Practices

The institution uses innovative and/or flexible lending practices in order to serve assessment area credit needs. The number and dollar volume of innovative loan products and flexible lending practices support this conclusion. Examiners considered the dollar volume relative to the institution’s capacity and the credit needs of its assessment area when arriving at this conclusion. The appendices list the criteria considered under this performance factor.

The following table shows that, during the review period, the bank originated 537 innovative or flexible loans totaling approximately \$193.8 million. This dollar figure equates to 1.4 percent of ATA and 2.3 percent of average total loans during the Large Bank evaluation period. These levels reflect a decrease over the 3.7 percent of ATA and 5.5 percent of average total loans indicated in the prior examination. The percentages are lower than the previous evaluation due in part to higher home prices, as well as a large increase in 30-year mortgage interest rates starting in 2022 and continuing through the Large Bank evaluation period which greatly suppressed the bank’s mortgage loan volume. While not within the Large Bank review period, the bank originated an additional 1,608 innovative or flexible loans, of which 1,469 were for HomeReady. Given the context provided, the bank’s current innovative or flexible loans reflect a good level.

The bank’s innovative or flexible lending practices reflect a good degree of serving low- or moderate-income creditworthy borrowers. As noted in the following table, the bank uses several loan programs to provide innovative or flexible means to address home mortgage loan needs.

Innovative or Flexible Lending Programs		
Type of Program	Totals	
	#	\$(000s)
Habitat for Humanity Dreambuilder Loans	34	6,000
VA Loans	129	53,400
FHA Loans	82	32,100
HomeReady/Possible Loans	292	102,300
Totals	537	193,800
<i>Source: Bank data 10/12/2021-7/31/2023.</i>		

The bank’s innovative or flexible lending practices, with the exception of modifications, benefited the following areas:

- DFW MSA AA – 72 loans totaling \$17.8 million
- BSWA – 69 loans totaling \$21.7 million
- Nationwide – 396 loans totaling \$154.3 million

The following provide additional details regarding innovative and/or flexible lending programs with origination or modification activities offered institution wide.

Dreambuilder Loan Program – NexBank originated 29 such loans totaling over \$5.3 million in South Dallas through its continued collaboration with the Dallas Area Habitat for Humanity to provide the Dreambuilder Loan, designed to meet the needs of low- and moderate-income borrowers in South Dallas. This bank-initiated lending program with Habitat for Humanity includes a warehouse line of credit to assist Habitat in the closing and funding process of the mortgages utilized to purchase the homes they construct. The bank also originates many zero interest loans for Habitat, then purchases and holds mortgages for these Habitat loans. NexBank is the only lender in the area that provides direct lending for this product. The loan provides 100 percent financing for low- and moderate-income individuals. The bank’s efforts also include the Houston Area Habitat for Humanity, which account for 5 of the loan originations totaling \$680,000.

VA Loans – Through its secondary market activity, NexBank provides VA loans, which require strict underwriting criteria and special expertise to qualify borrowers for this flexible lending product. Since the prior evaluation, the bank originated 7 VA loans totaling \$2.6 million in the DFW MSA AA and an additional 22 such loans totaling \$9.4 million in the State of Texas.

FHA Loans – Through its secondary market activity, NexBank provides FHA loans, which generally have low down payments, low closing costs, and credit requirements that benefit low- and moderate-income buyers. Since the prior evaluation, the bank originated 12 such loans totaling \$3.7 million in the DFW MSA AA and an additional 12 such loans totaling \$4.4 million in the State of Texas.

Home Ready/Home Possible Loans – NexBank offers these loan products that include underwriting flexibilities regarding income that serve to help borrowers qualify for home mortgages with low down payments. Since the prior evaluation, the bank originated 24 such loans totaling \$6.1 million in the DFW MSA AA and an additional 30 such loans totaling \$7.3 million in the State of Texas.

Additionally, the bank provided 28 modifications, loan refinancings, or restructurings totaling \$6.2 million to homeowners who are potentially facing foreclosure on their primary residences during the review period.

Community Development Loans

The institution is a leader in making community development loans. An overall outstanding level of community development loans and a good responsiveness to credit and community development needs primarily support this conclusion. The appendices define community development and list the criteria considered under this performance factor.

Regarding the overall level of community development loans, the following table shows during the review period, the bank originated 18 community development loans totaling over \$436.7 million. This level equates to 3.2 percent of ATA of \$13.5 billion since the prior performance evaluation and 5.2 percent of average net loans of \$8.4 billion for the same period. These levels reflect an increase over the 1.9 percent of ATA and the 2.9 percent of average net loans recorded at the prior evaluation.

Furthermore, the community development loans reflect good responsiveness to the assessment area’s community development needs. As seen in the following table, 45.6 percent of the dollar volume and 44.4 percent of the number of the bank’s total community development loans benefit affordable housing activities, while 54.4 percent of the dollar volume and 55.6 percent of the number benefit activities that revitalize or stabilize qualifying geographies. As discussed in the description of the assessment area section, these activities represent community development needs in the bank’s assessment area.

Examiners also considered the activities’ qualitative characteristics. Those qualitative aspects include the institution’s leadership role or any heightened level of expertise or effort in initiating or developing the bank’s activities, as well as the activities’ particularly high levels of benefiting low- or moderate-income individuals or qualifying geographies. As noted, the Dreambuilder and Home Ready/Home Possible loan programs required a level of leadership and a heightened level of effort. In addition, examiners noted a high level of benefit to low- or moderate-income individuals or qualifying geographies.

Relative to the bank’s capacity and the extent of community development lending opportunities and needs in its assessment area, the institution is a leader in making community development loans.

Community Development Lending										
Activity Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
2021*	5	105,372	0	0	0	0	3	79,364	8	184,736
2022	3	93,800	0	0	0	0	7	158,124	10	251,924
2023**	0	0	0	0	0	0	0	0	0	0
Total	8	199,172	0	0	0	0	10	237,488	18	436,660

*Source: Bank data. *Since the prior evaluation. **1/1/2023-7/31/2023.*

The bank’s community development loans benefited the following areas:

- DFW MSA AA – 6 community development loans totaling \$131,038,900
- BSWA – 12 community development loans totaling \$305,621,000

The following points provide examples of the bank’s community development loans.

- **Revitalize or Stabilize** – In 2022, the bank funded a loan totaling \$26.7 million to purchase a 240-unit multifamily development located in a moderate-income census tract and adjacent to other moderate-income census tracts. The development provides housing for local residents. Thus, the activity revitalizes or stabilizes a qualifying geography by helping to attract new, or retain existing, businesses or residents.
- **Affordable Housing** – In 2021, the bank originated a loan for \$32.0 million for the purchase of a 240-unit multifamily property located in a moderate-income tract in DFW MSA AA.

The property primarily houses low- or moderate-income individuals and families, with 98.3 percent of the rents falling under Fair Market Rents (FMR) for the area. Thus, the activity provides affordable housing for low- and moderate-income families.

INVESTMENT TEST

NexBank demonstrated a high satisfactory record regarding the Investment Test. A significant level of investment activity, in coordination with good responsiveness to the credit and community development needs of the assessment area, primarily supports this conclusion. The significant use of innovative and complex investments further supports the overall record. The appendices list the criteria considered under this test.

Investment and Grant Activity

The institution has a significant level of qualified community development investments and grants, occasionally in a leadership position, particularly those not routinely provided by private investors.

The following table shows that the bank made use of 50 qualified investments totaling \$194.5 million. The total dollar amount equates to 1.4 percent of the bank’s ATA of \$13.5 billion since the prior performance evaluation and 5.2 percent of the bank’s average total securities of 3.7 billion since the prior evaluation. These levels reflect increases from the 0.4 percent of ATA and 2.4 percent of average total securities reported at the previous evaluation. The current levels reflect significant qualified investment activity levels.

Qualified Investments										
Activity Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Prior Period	0	0	0	0	3	29,201	1	316	4	29,517
2021*	0	0	0	0	0	0	0	0	0	0
2022	2	113,000	0	0	0	0	0	0	2	113,000
2023**	1	50,900	0	0	0	0	0	0	1	50,900
Subtotal	3	163,900	0	0	3	29,201	1	316	7	193,417
Qualified Grants & Donations	13	399	20	369	10	316	0	0	43	1,084
Total	16	164,299	20	369	13	29,517	1	316	50	194,501

*Source: Bank data. *Since the prior evaluation. **1/1/2023-7/31/2023*

The bank’s qualified investments benefitted the following areas:

- DFW MSA AA – 45 QIs totaling \$142,548,000 (including 40 grants totaling \$1,050,000)
- BSWA – 5 QIs totaling \$51,953,000 (including 3 grants totaling \$34,000)

The following points provide examples of the bank’s qualified investments:

- ***Community Services*** – The bank donated \$79,769 and participated in a Corporate Work Study Program, which is an innovative model of education that gives students a college-preparatory education while earning work experience in a corporate setting. Located in a moderate-income tract, this college preparatory high school curriculum is exclusively accessible only to those with limited financial resources. Financial need is the first criterion for students to gain admission, with maximum incomes established by household size. Thus, the activities benefit organizations or projects that provide community services primarily to low- and moderate-income individuals and families.
- ***Affordable Housing*** – The bank donated \$229,000 to a local non-profit housing origination that provides affordable homeownership opportunities to low- and moderate-income individuals. Thus, the activities benefit an organization that provides affordable housing to low- and moderate-income individuals and families.
- ***Economic Development*** – The bank purchased a \$20.0 million bond in 2021 where the funds were used to contract 277 minority, women, and disadvantaged business enterprises. The bond promotes economic development by supporting permanent job creation, retention, and improvement for small businesses.

Responsiveness to Credit and Community Development Needs

The institution exhibits good responsiveness to credit and community development needs. The previous table shows that 84.5 percent of the dollar volume and 32.0 percent of the number of all qualified investments help provide affordable housing to low- and moderate-income families. As noted under Description of Assessment Area, these activities represent community development needs in the bank’s assessment area.

Examiners also considered the activities’ qualitative characteristics. Those qualitative aspects include the institution’s leadership role or any heightened level of expertise or effort in initiating or developing the bank’s activities, as well as the activities’ particularly high levels of those benefiting low- or moderate-income individuals or qualifying geographies. While examiners did not identify many of these qualitative aspects, they did note a high level of activities benefiting low- or moderate-income individuals.

Community Development Initiatives

The institution makes significant use of innovative and/or complex investments to support community development initiatives. While most of the institution’s qualified investments use either instruments routinely provided through the securities’ markets or grants and donations, they often tie to more innovative activities. For example, while the institution provided routine grants to the Dallas Area Habitat for Humanity, the grants tie to the institution’s more innovative Affordable Home Loan Program. The funds paid borrowers’ closing costs associated with the program. Likewise, NexBank provided nearly \$162,000 in grants in an innovative way by paying for the borrowers’ costs of title services and certain additional closing costs.

SERVICE TEST

NexBank demonstrates a low satisfactory record regarding the Service Test. Although the bank provided a relatively high level of community development services, delivery systems are accessible to limited portions of the area. In addition, services do not vary in a way that inconveniences portions of the assessment area. The institution did not open or close any branches since the prior evaluation; therefore, this did not adversely affect the accessibility of the bank’s delivery systems, particularly in low- and moderate-income geographies and/or to low- and moderate-income individuals. The appendices list the criteria considered under this test.

Accessibility of Delivery Systems

Delivery systems are accessible to limited portions of the assessment area. In consideration of the bank’s relatively large assessment area as compared to its branching structure, examiners considered the accessibility of alternative delivery systems and the branch distribution in forming conclusions for this factor.

Branch Distribution

NexBank’s branch distribution is accessible to limited portions of the assessment area. A very poor full-service office distribution, based on the bank’s records in low- and moderate-income geographies, slightly lifted by performance context considerations, supports this conclusion. Examiners placed more weight on the level in moderate-income tracts compared to low-income areas given the larger opportunities illustrated by the relative population percentages.

The following table shows that, in low-income census tracts, the bank’s lack of full-service offices lands clearly below the population percentage. The bank’s level falls 8.4 percentage points lower, thereby reflecting a poor level. The table further shows that in moderate-income census tracts, the bank’s lack of full-service offices lands substantially below the population percentage. The bank’s level falls 25.3 percentage points lower, thereby reflecting a very poor level. As seen, the main office and branch located in the same building operate in a middle-income census tract, while the bank’s Preston Center full-service office operates in an upper-income geography.

Branch and ATM Distribution by Geography Income Level								
Tract Income Level	Census Tracts		Population		Branches		ATMs	
	#	%	#	%	#	%	#	%
Low	154	9.0	638,873	8.4	0	0	0	0
Moderate	445	26.1	1,932,471	25.3	0	0	0	0
Middle	522	30.6	2,419,635	31.7	2	66.6	0	0
Upper	559	32.8	2,586,844	33.9	1	33.3	0	0
NA	24	1.4	59,564	0.8	0	0	0	0
Totals	1,704	100.0	7,637,387	100.0	3	100.0	0	0.0

Source: 2020 U.S. Census & Bank Data. Due to rounding, totals may not equal 100.0%.

However, part of the performance context for this institution involves the very low total number of full-service offices operated by the institution. The very low number creates an elevated effect, well

over double digits at over 33 percentage points, which one office location has on the percentages used for comparison purposes. For example, moving one of the existing offices to a moderate-income census tract changes the overall distribution from very poor to adequate. Overall, however, the branch distribution is accessible to limited portions of the assessment area.

Alternative Delivery Systems

The bank's alternative delivery systems are accessible to limited portions of the assessment area. Access to ATM systems and limited other alternative delivery systems support this conclusion.

NexBank does not currently operate any ATMs but belongs to the Pulse and Cirrus ATM nationwide networks. These networks include ATMs typically located in Walgreens, QuikTrips, and various other locations. The networks allow bank customers surcharge-free access to these ATMs, although NexBank customers cannot make deposits at these locations. In addition, NexBank automatically refunds up to \$10 in fees charged by other banks for using their ATMs for E-Free Checking Account holders and up to \$20 for Platinum One Checking Account holders.

Besides the access to ATMs, NexBank offers other alternative delivery systems that may aid in delivering the institution's retail banking services in low- and moderate-income geographies or to low- or moderate-income individuals. These other delivery systems involve online banking, telephone banking, and mobile banking for smart phones.

The mobile banking application allows the account holder to make mobile deposits, pay bills, and access accounts similar to online banking. Online banking services include the ability to pay bills, transfer funds, view balances, view transactions, and make deposits. However, the online banking service only allows new customers to open personal certificate of deposit accounts. All other deposit accounts require customers to visit a branch location.

Further, the bank maintains two websites: one targeting commercial customers and the other targeting consumer customers. The consumer website, which offers consumer products and services, is not readily accessible by new users. Additionally, of the bank's mobile banking customers who reside inside the bank's assessment area, residents in low- and moderate-income census tracts make up about 7.0 percent of the users. As noted, 35.1 percent of the assessment area's population resides in low- or moderate-income tracts. Therefore, despite the reliance on electronic banking technology to serve the assessment area, the use of these alternative delivery systems by low- and moderate-income areas, individuals, and small businesses in the bank's assessment area is limited.

Changes in Branch Locations

The institution did not open or close any branch locations since the prior evaluation; therefore, this did not adversely affect the accessibility of the bank's delivery systems, particularly in low- and moderate-income geographies and/or to low- and moderate-income individuals.

Reasonableness of Business Hours and Services

Services (including, where appropriate, business hours) do not vary in a way that inconveniences portions of the assessment area, particularly low- and moderate-income geographies and/or individuals. Accessibility to a variety of services, including low-cost checking accounts, mobile banking, and online banking, primarily supports this conclusion.

The bank maintains hours and services generally typical for the area served and the industry, with lobby hours of 9 a.m. to 4 p.m., Monday through Friday. The range of services covers a variety of products and services including consumer checking, savings, and certificates of deposit, as well as several mortgage loan options. For businesses, products and services include checking accounts, as well as merchant services, remote deposit capture, and lock box services.

Community Development Services

The institution provides a relatively high level of community development services. A good extent of community development services and an excellent responsiveness of community development services to available opportunities primarily support this conclusion. The appendices list the criteria considered under this performance factor.

The following table shows that the bank provided 25 community development services since the prior evaluation. For the Large Bank evaluation period, this number equates to an average of 4.8 community development services per full-service office per year since the last evaluation. This figure decreased over the 8.8 community development services per full-service office per year recorded at the prior evaluation. Despite the decrease, the current level reflects good performance regarding the extent or number of community development services provided.

Community Development Services					
Activity Year	Affordable Housing	Community Services	Economic Development	Revitalize or Stabilize	Totals
	#	#	#	#	#
2021*	0	3	0	0	3
2022	2	12	0	0	14
YTD 2023**	1	7	0	0	8
Total	3	22	0	0	25
<i>Source: Bank Data. *Since the prior evaluation. **1/1/2023-7/31/2023</i>					

Further, community development services involved 141 hours since the prior evaluation, including 100 hours dedicated to community service activities. The services all involve bank personnel’s use of their technical expertise to benefit organizations or projects with a primary purpose of community development, as defined by CRA regulations. Beyond their extent, 40.5 hours of total community development services benefit affordable housing to low- or moderate-income families. These activities represent 28.0 percent of the bank’s community development service hours. The remaining 72.0 percent of the bank’s community development service hours benefited organizations or projects providing community services primarily to low- or moderate-income individuals, a

community development need in the assessment area. As noted under Description of Assessment Area, such activities represent community development needs in the bank's assessment area.

Examiners also considered the activities' qualitative characteristics. Those qualitative aspects include the institution's leadership role or any heightened level of expertise or effort in initiating or developing the bank's activities, as well as the activities' particularly high levels of benefiting low- or moderate-income individuals or qualifying geographies. Many of the bank's community development services involve taking a leadership role or exhibiting a heightened level of effort in providing technical assistance, such as assistance to non-profit organizations that provide affordable housing to low- or moderate-income families in the bank's assessment area. In addition, the institution's community development services reflect a high level of benefiting low- or moderate-income individuals or qualifying geographies.

All the bank's community development services benefited the DFW MSA AA. The following points provide examples of the bank's community development services:

- ***Affordable Housing*** – A bank employee serves on a Board of an organization and provides technical expertise, allowing the community development organization to become more efficient in providing affordable home mortgage loans. Thus, the activities aid organizations that provide affordable housing to low- and moderate-income individuals and families.
- ***Community Services*** – Three bank employees provided technical expertise to a non-profit organization that provides services to homeless families. Thus, the activity primarily benefits low- and moderate-income individuals.

Strategic Plan Evaluation

The bank demonstrated overall satisfactory performance using Strategic Plan Procedures. Although the bank exceeded the goals for outstanding performance outlined in the Plan in three of the four areas, the bank met satisfactory performance within the remaining area. According to the Plan, the bank must meet or exceed all measurable "Outstanding" goals to achieve an "Outstanding" rating. Therefore, examiners assessed an overall rating of "Satisfactory."

NexBank established measurable quantitative goals for both "Satisfactory" and "Outstanding" ratings. Established goals are reflective of a one-year period. The bank based its Qualifying Lending and Investment Goals on annual activity as a percentage of the bank's average assets for a 12-month period. Bank officials used an analysis of credit needs, opportunities, demographic data, employment, housing, and other economic factors gleaned through review of community assessments and city plans within the assessment area and BSWA to establish their lending goals.

The following summarizes the bank's performance compared to the measurable goals established under Plan Year One. Examiners used the 2022 ATA figure of \$13.3 billion to complete Plan Year One calculations.

Community Development Lending and Investments Goals

NexBank met its goals for satisfactory community development lending and investment performance. The Plan includes satisfactory and outstanding goals for community development loans and investments based on the total dollar volume of originations overall and within the AA as percentages of the ATA. Additionally, the Plan includes satisfactory and outstanding goals for the percentage of new originations or purchases.

Per the Plan, the bank must meet an established goal for total dollar volume of originations and purchases which equates to 1.5 percent of ATA reported as of December 31, 2022, to achieve satisfactory performance. Furthermore, at least 20.0 percent of the goal’s lending and investment volume is devoted to new originations or purchases. To achieve outstanding performance, that figure increases to 2.0 percent of ATA, of which 45.0 percent of that goal’s volume is devoted to new originations or purchases. The Plan further outlines goals for the total dollar volume of originations and purchases respective to the bank’s AA, excluding the BSWA. Specifically, the bank must originate or purchase 1.0 percent of ATA of which 20.0 percent of the qualified lending and investment volume is devoted to new originations or purchases to achieve satisfactory performance. Conversely, the figures increase to 1.4 percent and 45.0 percent, respectively, to achieve outstanding performance.

The table below reflects the bank’s Plan Year One goals for community development loans and investments, as well as the bank’s performance within the Plan year. The bank’s qualifying loans and investments totaled \$428.2 million during the Plan year, equating to 3.2 percent of ATA, of which 53.0 percent are new originations and purchases. Both figures are indicative of outstanding performance. In addition, the bank originated a total of \$211.8 million in loans and investments within the DFW MSA, reflecting outstanding performance. In contrast, new loans and investments represented 28.0 percent of the total volume in the DFW MSA, indicating satisfactory performance. The smaller dollar volume of loans and investments within the AA is attributed to the bank’s business model and nationwide footprint.

Community Development Lending and Investments Performance									
Plan Year	Bank Established Goals				Bank Performance at End of Plan Year				Plan Goal Met or Exceeded
	Satisfactory		Outstanding		12-Month ATA \$(000)	% Total % New	Plan Goal Met or Exceeded	% in AA % New	
	% Total % New	% in AA % New	% Total % New	% in AA % New					
One	1.5 20.0	1.0 20.0	2.0 45.0	1.4 45.0	13,313,412	3.2 53.0	Meets OUT Meets OUT	1.6 28.0	Meets OUT Meets SAT
<i>Source: Strategic Plans; Bank Data; and UBPR for 2022</i>									

The following lists notable examples of the bank’s community development loans.

- **Affordable Housing** – In 2023, the bank originated a \$9.3 million loan to purchase and renovate two multi-family properties within a low-income neighborhood in Dallas, Texas. All 130 units were at or below the fair market rents for the area. Both properties primarily house low- and moderate-income individuals.

- **Community Service** – The bank extended an \$8.5 million loan to finance the building of a college preparatory school for low- and moderate-income students located in a moderate-income neighborhood in Dallas, Texas. Thus, the activity primarily supports community services to low- and moderate-income individuals.

The following points provide examples of the bank’s qualified investments.

- **Economic Development** – The bank purchased a \$1.0 million certificate of deposit in 2024 at a minority-owned depository institution in the BSWA. The certificate of deposit promotes economic development by supporting local economies and creating jobs, particularly in low- and moderate-income areas.
- **Affordable Housing** – The bank provided a \$121,000 grant to a non-profit organization with an affordable housing purpose. The proceeds specifically pay for the costs of title services for fees incurred in the process of obtaining a title policy or to pay up to \$2,000 in additional closing costs for the mortgage loan.

Community Development Service Goals

NexBank met its goal for satisfactory community development service performance. Examiners evaluated community development service goals based on the number of instances and hours spent performing qualified services.

Per the Plan, to achieve satisfactory performance, the bank must meet an established goal for services, which equates to 2 hours per employee and 34 total instances per year. Outstanding performance equates to 4 hours per employee and 45 total instances per year.

The table below reflects the bank’s Plan goals for community development service hours, the bank’s performance for community development service hours by instance and hours, and the goals achieved for the year. As shown, NexBank exceeded its satisfactory goal for the Plan Year for both service hours and service instances, resulting in overall satisfactory performance.

Community Development Service Performance							
Plan Year	Bank Established Goals				Bank Performance		Plan Goal Met or Exceeded
	Satisfactory		Outstanding		Qualified Service Hours	Qualified Service #	
	Hours	Activity #	Hours	Activity #			
One	204	34	408	45	245.5	59	Meets SAT
<i>Source: Strategic Plan and Bank Data</i>							

The following table denotes community development service hours and instances for the Plan Year by community development purpose. Bank employees spent 76.2 percent of the qualified service instances and 71.0 percent of qualified service hours teaching financial literacy curriculums to economically disadvantaged students.

Community Development Services										
Plan Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours
One	13	68.0	45	174.2	1	3.3	0	0.00	59	245.5
<i>Source: Bank Data (08/01/2023-07/31/2024)</i>										

The following lists notable examples of the bank’s community development services.

- **Affordable Housing** – A bank employee serves on the board of a nonprofit community housing development organization dedicated to providing affordable housing in Dallas. Furthermore, the employee assisted with the grant planning to raise \$750,000 for six house builds.
- **Community Service** – Several bank employees used their financial expertise to teach financial literacy courses at schools with mostly economically disadvantaged students.

DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

The bank’s compliance with the laws relating to discrimination and other illegal credit practices was reviewed, including the Fair Housing Act and the Equal Credit Opportunity Act. Examiners did not identify any discriminatory or other illegal credit practices.

APPENDICES

LARGE BANK PERFORMANCE CRITERIA

Lending Test

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) through its lending activities by considering a bank's home mortgage, small business, small farm, and community development lending. If consumer lending constitutes a substantial majority of a bank's business, the FDIC will evaluate the bank's consumer lending in one or more of the following categories: motor vehicle, credit card, other secured, and other unsecured. The bank's lending performance is evaluated pursuant to the following criteria:

- 1) The number and amount of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, in the bank's assessment area;
- 2) The geographic distribution of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, based on the loan location, including:
 - i. The proportion of the bank's lending in the bank's assessment area(s);
 - ii. The dispersion of lending in the bank's assessment areas(s); and
 - iii. The number and amount of loans in low-, moderate-, middle- and upper-income geographies in the bank's assessment area(s);
- 3) The distribution, particularly in the bank's assessment area(s), of the bank's home mortgage, small business, small farm, and consumer loans, if applicable, based on borrower characteristics, including the number and amount of:
 - i. Home mortgage loans low-, moderate-, middle- and upper-income individuals
 - ii. Small business and small farm loans to businesses and farms with gross annual revenues of \$1 million or less;
 - iii. Small business and small farm loans by loan amount at origination; and
 - iv. Consumer loans, if applicable, to low-, moderate-, middle- and upper-income individuals;
- 4) The bank's community development lending, including the number and amount of community development loans, and their complexity and innovativeness; and
- 5) The bank's use of innovative or flexible lending practices in a safe and sound manner to address the credit needs of low- and moderate-income individuals or geographies.

Investment Test

The Investment Test evaluates the institution's record of helping to meet the credit needs of its assessment area(s) through qualified investments that benefit its assessment area(s) or a broader statewide or regional area that includes the bank's assessment area(s). Activities considered under the Lending or Service Test may not be considered under the investment test. The bank's investment performance is evaluated pursuant to the following criteria:

- 1) The dollar amount of qualified investments;
- 2) The innovativeness or complexity of qualified investments;
- 3) The responsiveness of qualified investments to available opportunities; and
- 4) The degree to which qualified investments are not routinely provided by private investors.

Service Test

The Service Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by analyzing both the availability and effectiveness of the bank's systems for delivering retail banking services and the extent and innovativeness of its community development services.

The bank's retail banking services are evaluated pursuant to the following criteria:

- 1) The current distribution of the bank's branches among low-, moderate-, middle-, and upper-income geographies;
- 2) In the context of its current distribution of the bank's branches, the bank's record of opening and closing branches, particularly branches located in low- or moderate-income geographies or primarily serving low- or moderate-income individuals;
- 3) The availability and effectiveness of alternative systems for delivering retail banking services (*e.g.*, RSFs, RSFs not owned or operated by or exclusively for the bank, banking by telephone or computer, loan production offices, and bank-at-work or bank-by-mail programs) in low- and moderate-income geographies and to low- and moderate-income individuals; and
- 4) The range of services provided in low-, moderate-, middle-, and upper-income geographies and the degree to which the services are tailored to meet the needs of those geographies.

The bank's community development services are evaluated pursuant to the following criteria:

- 1) The extent to which the bank provides community development services; and
- 2) The innovativeness and responsiveness of community development services.

SCOPE OF EVALUATION

Large Bank Evaluation	
Scope of Examination: Full scope review was performed on the following assessment area: Dallas MSA AA	
Time Period Reviewed:	10/12/2021 to 7/31/2023
Products Reviewed: Home Mortgage Loans: 2021, 2022, and partial-year 2023 (1/1/2024-7/31/2023) Community Development Loans, Investments, and Services: 10/12/2021-7/31/2023	

Strategic Plan Evaluation	
Scope of Examination: Full scope review was performed on the following assessment area: Dallas MSA AA	
Time Period Reviewed:	8/1/2023 to 7/31/2024
Products Reviewed: Home Mortgage Loans: 8/1/2023-7/31/2024 Community Development Loans, Investments, and Services: (8/1/2023-7/31/2024)	

GLOSSARY

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

American Community Survey (ACS): A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

Area Median Income: The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Community Development: For loans, investments, and services to qualify as community development activities, their primary purpose must:

- (1) Support affordable housing for low- and moderate-income individuals;
- (2) Target community services toward low- and moderate-income individuals;
- (3) Promote economic development by financing small businesses or farms; or
- (4) Provide activities that revitalize or stabilize low- and moderate-income geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies.

Community Development Corporation (CDC): A CDC allows banks and holding companies to make equity type of investments in community development projects. Bank CDCs can develop innovative debt instruments or provide near-equity investments tailored to the development needs of the community. Bank CDCs are also tailored to their financial and marketing needs. A CDC may purchase, own, rehabilitate, construct, manage, and sell real property. Also, it may make equity or debt investments in development projects and in local businesses. The CDC activities are expected to directly benefit low- and moderate-income groups, and the investment dollars should not represent an undue risk on the banking organization.

Community Development Financial Institutions (CDFIs): CDFIs are private intermediaries (either for profit or nonprofit) with community development as their primary mission. A CDFI facilitates the flow of lending and investment capital into distressed communities and to individuals who have been unable to take advantage of the services offered by traditional financial institutions. Some basic types of CDFIs include community development banks, community development loan funds, community development credit unions, micro enterprise funds, and community development venture capital funds.

A certified CDFI must meet eligibility requirements. These requirements include the following:

- Having a primary mission of promoting community development;
- Serving an investment area or target population;
- Providing development services;
- Maintaining accountability to residents of its investment area or targeted population through representation on its governing board of directors, or by other means;
- Not constituting an agency or instrumentality of the United States, of any state or political subdivision of a state.

Community Development Loan: A loan that:

- (1) Has as its primary purpose community development; and
- (2) Except in the case of a wholesale or limited purpose bank:
 - (i) Has not been reported or collected by the bank or an affiliate for consideration in the bank's assessment area as a home mortgage, small business, small farm, or consumer loan, unless it is a multifamily dwelling loan (as described in Appendix A to Part 203 of this title); and
 - (ii) Benefits the bank's assessment area(s) or a broader statewide or regional area including the bank's assessment area(s).

Community Development Service: A service that:

- (1) Has as its primary purpose community development;
- (2) Is related to the provision of financial services; and
- (3) Has not been considered in the evaluation of the bank's retail banking services under § 345.24(d).

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Distressed Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as distressed if it is in a county that meets one or more of the following triggers:

- (1) An unemployment rate of at least 1.5 times the national average;
- (2) A poverty rate of 20 percent or more; or
- (3) A population loss of 10 percent or more between the previous and most recent decennial census or a net migration loss of 5 percent or more over the 5-year period preceding the most recent census.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into “male householder” (a family with a male householder and no wife present) or “female householder” (a family with a female householder and no husband present).

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Full-Scope Review: A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Loans: Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Limited-Scope Review: A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (e.g., geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

Low-Income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Low Income Housing Tax Credit: The Low-Income Housing Tax Credit Program is a housing program contained within the Internal Revenue Code of 1986, as amended. It is administered by the U.S. Department of the Treasury and the Internal Revenue Service. The U.S. Treasury Department distributes low-income housing tax credits to housing credit agencies through the Internal Revenue Service. The housing agencies allocate tax credits on a competitive basis.

Developers who acquire, rehabilitate, or construct low-income rental housing may keep their tax credits. Or, they may sell them to corporations or investor groups, who, as owners of these properties, will be able to reduce their own federal tax payments. The credit can be claimed annually for ten consecutive years. For a project to be eligible, the developer must set aside a specific percentage of units for occupancy by low-income residents. The set-aside requirement remains throughout the compliance period, usually 30 years.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Micropolitan Statistical Area: CBSA associated with at least one urbanized area having a population of at least 10,000, but less than 50,000.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

Nonmetropolitan Area (also known as non-MSA): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

Small Business Investment Company (SBIC): SBICs are privately-owned investment companies which are licensed and regulated by the Small Business Administration (SBA). SBICs provide long-term loans and/or venture capital to small firms. Because money for venture or risk investments is difficult for small firms to obtain, SBA provides assistance to SBICs to stimulate and supplement the flow of private equity and long-term loan funds to small companies. Venture capitalists participate in the SBIC program to supplement their own private capital with funds borrowed at favorable rates through SBA's guarantee of SBIC debentures. These SBIC debentures are then sold to private investors. An SBIC's success is linked to the growth and profitability of the companies that it finances. Therefore, some SBICs primarily assist businesses with significant growth potential, such as new firms in innovative industries. SBICs finance small firms by providing straight loans and/or equity-type investments. This kind of financing gives them partial ownership of those businesses and the possibility of sharing in the companies' profits as they grow and prosper.

Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in “loans to small farms” as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Underserved Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as underserved if it meets criteria for population size, density, and dispersion indicating the area’s population is sufficiently small, thin, and distant from a population center that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

Upper-Income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

Urban Area: All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, “urban” consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

“Urban” excludes the rural portions of “extended cities”; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.



Branch Locations

Headquarters

2515 McKinney Avenue,
Suite 1100
Dallas, Texas 75201
Main: 972.934.4700
Toll Free: 1.800.827.4818

MSA/MD Code: 19124
State Code: 48
County Code: 113
Tract Code: 0018.02
MSA: Dallas-Fort Worth, TX
State Name: Texas
County Name: Dallas County

Branch Location – Preston Center

6121 Luther Lane
Dallas, Texas 75225
Main: 214.234.7280

MSA/MD Code: 19124
State Code: 48
County Code: 113
Tract Code: 0073.01
MSA: Dallas-Fort Worth, TX
State Name: Texas
County Name: Dallas County

Branch Hours: 9:00 am - 4:00 pm (Monday through Friday)



Branches Opened and Closed

NexBank has not opened any branches in the current year nor in the previous two years.

NexBank has closed the below McKinney Avenue branch as of March 31, 2026. NexBank has not closed any other branches in the current year, nor in the previous two years.

Branch Location – McKinney Avenue

2515 McKinney Avenue,
Suite 1700
Dallas, Texas 75201
Main: 972.934.4700
Toll Free: 1.800.827.4818

MSA/MD Code: 19124
State Code: 48
County Code: 113
Tract Code: 0018.02
MSA: Dallas-Fort Worth, TX
State Name: Texas
County Name: Dallas County



Services

NexBank Capital, Inc. is a fully-integrated financial services organization that includes a commercial and investment bank. As a leading regional financial services provider, the group delivers commercial banking, mortgage banking, investment banking, and corporate advisory services to large corporations, real estate investors, middle-market companies, small businesses, and banks, as well as some of the largest institutional clients in the capital markets.

Commercial Banking

- Real Estate Lending
- Corporate Lending
- Specialty Financing
- Treasury Management

Institutional Services

- Syndicated Commercial Loan Servicing
- Customized Deposit Services
- Commercial Correspondent Banking

Mortgage Banking

- Warehouse Lines
- Wholesale and Correspondent Channels
- Jumbo Solutions

Investment Banking

- Mergers & Acquisitions
- Corporate Finance
- Restructuring
- Operational Improvement
- Real Estate Investment
- Property Management

Personal Banking

- Savings
- Checking
- Certificates of Deposit
- Mortgages

Hours: 9:00 am - 4:00 pm (Monday through Friday)

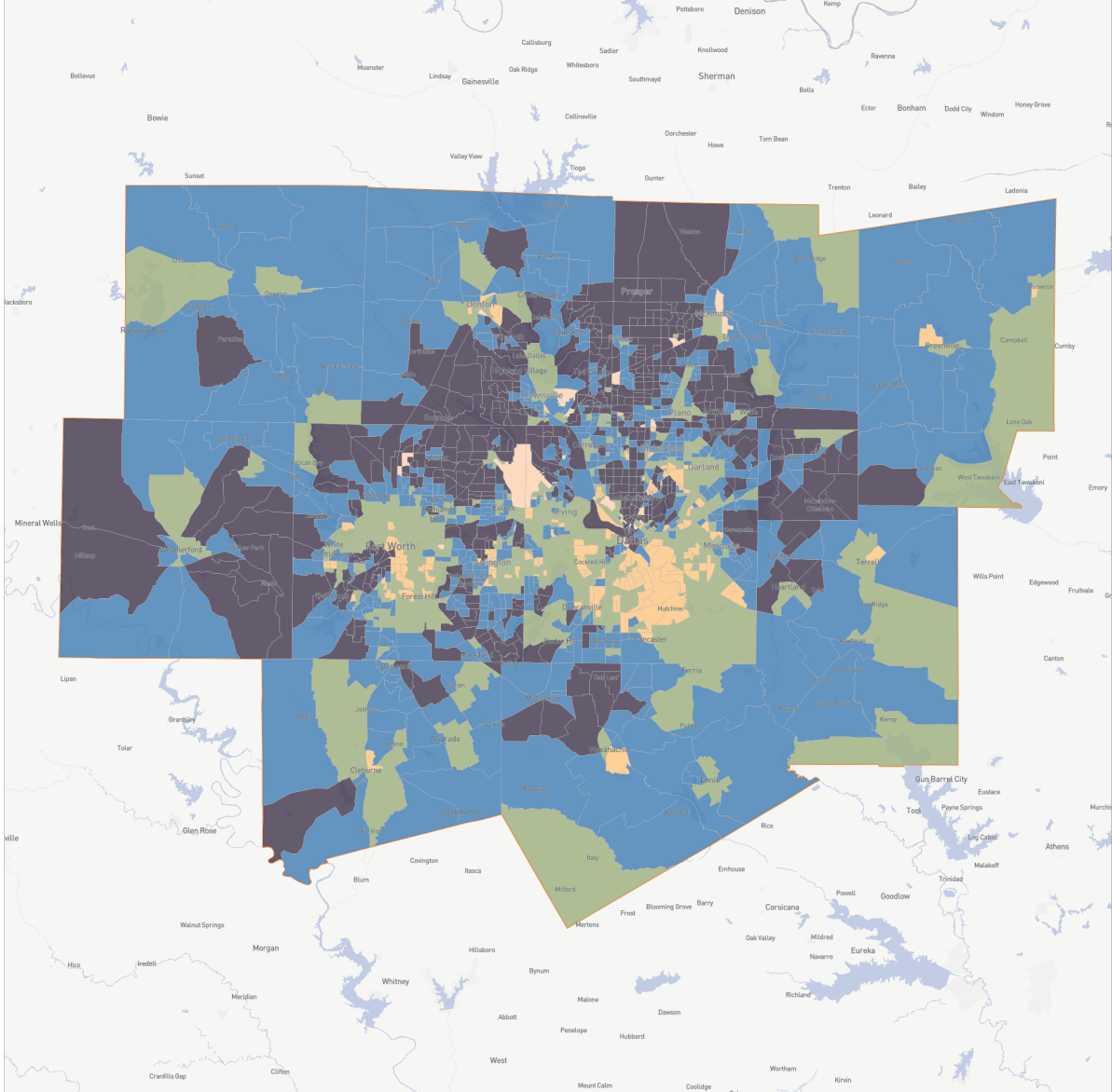
**NEXBANK
COMMON FEE SCHEDULE**

Account Closing (within 90 days)	\$10.00
Account Reconciliation (per hour)	\$25.00
Account Research (per hour)	\$25.00
ATM Card Replacement	\$ 5.00
Automated Teller Machine (ATMs):	
NexBank	FREE
Balance Inquiry	FREE
Banker Assisted	FREE
Cashiers Check:	
Customer (per item)	\$ 3.00
Non-Customer (per item)	\$10.00
Check Printing	varies by style
Coin Counting/Rolling (NA for non-customer)	10%
Collection Items (per item)	\$20.00
Deposited Item Returned (per item)	\$ 3.00
Duplicate Statement (per statement)	\$ 3.00
Statement (printout)	\$ 2.00
Item Photocopy (per item)	\$ 1.00
Legal Process (garnishment, tax levy, etc.) (per item)	\$30.00
Special Handling Statement (Hold Statement) (per month)	\$ 5.00
Special Statement Cycle (Cut-off fee) (per statement)	\$10.00
Stop Payment (per item)	\$25.00
Telephone Transfer:	
First Direct Automated Transfer	FREE
Banker Assisted Telephone Transfer (per transfer)	\$ 2.00
Temporary Checks (limit 10)	FREE
Wire Transfer:	
Incoming (customer) (per transfer)	\$15.00
Outgoing (customer) (per transfer)	\$15.00
International	Pricing available upon request
Courier/Cash Pickup Services:	
Courier/Cash Pickup Service (per regular scheduled pickup)	\$50.00
Off Schedule Pickup (per pickup)	\$75.00
Additional Bag in excess of 3 (per bag)	\$ 1.00
Additional Minute on Premises in excess of 5 (per minute)	\$ 2.00
Remote Deposit:	
Remote Deposit Scanner (per scanner per month)	\$90.00
Remote Deposit Station (per scanner per month)	\$125.00
Safe Deposit Fees:	
Lost Key Fee:	\$25.00
Drill Fee:	\$150.00

RiskExec Assessment Areas/REMA

Assessment Set: 2026 CRA ASSESSMENT AREA - STRATEGIC PLAN

Assessment Areas/REMA



Assessment Areas/REMA

TRACTS BY GEOGRAPHY

Institution: NEXBANK Assessment Set: 2026 CRA ASSESSMENT AREA - STRATEGIC PLAN (2026)

GEOGRAPHY	In Geography						In Area					
	Total	Low Income	Moderate Income	Middle Income	Upper Income	NA	Total	Low Income	Moderate Income	Middle Income	Upper Income	NA
ASSESSMENT AREA												
DFW AREA	1,704	154	445	522	559	24	1,704	154	445	522	559	24
COUNTY												
TEXAS (48), COLLIN COUNTY	220	2	19	62	132	5	220	2	19	62	132	5
TEXAS (48), DALLAS COUNTY	645	107	223	160	144	11	645	107	223	160	144	11
TEXAS (48), DENTON COUNTY	193	5	28	64	93	3	193	5	28	64	93	3
TEXAS (48), ELLIS COUNTY	36	1	7	20	8	0	36	1	7	20	8	0
TEXAS (48), HUNT COUNTY	21	2	6	12	1	0	21	2	6	12	1	0
TEXAS (48), JOHNSON COUNTY	39	1	13	21	4	0	39	1	13	21	4	0
TEXAS (48), KAUFMAN COUNTY	27	1	9	12	5	0	27	1	9	12	5	0
TEXAS (48), PARKER COUNTY	29	0	5	11	13	0	29	0	5	11	13	0
TEXAS (48), ROCKWALL COUNTY	29	0	2	8	19	0	29	0	2	8	19	0
TEXAS (48), TARRANT COUNTY	449	35	130	140	139	5	449	35	130	140	139	5
TEXAS (48), WISE COUNTY	16	0	3	12	1	0	16	0	3	12	1	0
MSA												
DALLAS-PLANO-IRVING, TX	1,171	118	294	338	402	19	1,171	118	294	338	402	19
FORT WORTH-ARLINGTON- GRAPEVINE, TX	533	36	151	184	157	5	533	36	151	184	157	5
STATE												
TEXAS (48)	6,896	545	1,746	2,390	2,037	178	1,704	154	445	522	559	24
TOTAL												

Assessment Areas/REMA

GEOGRAPHY	In Geography						In Area					
	Total	Low Income	Moderate Income	Middle Income	Upper Income	NA	Total	Low Income	Moderate Income	Middle Income	Upper Income	NA
TOTAL	0	0	0	0	0	0	1,704	154	445	522	559	24

Sources: 2020 Census Data with 2020 ACS-5 Updates and 2025 FFIEC/ACS-1 Updates



CRA Disclosure Statement Notice

The CRA Disclosure Statement pertaining to the bank, its operations subsidiaries, and its other affiliates, if applicable, may be obtained on the FFIEC's website at: <https://www.ffiec.gov>. CRA Disclosure Statements for many other financial institutions are also available at this website.



Home Mortgage Disclosure Act (HMDA) Notice

The HMDA data regarding NexBank's residential mortgage lending is available online for review. HMDA data shows geographic distribution of loans and applications; ethnicity, race, sex, age and income of applicants and borrowers; and information about loan approvals and denials. HMDA data is available online at the Consumer Financial Protection Bureau's website at <https://www.consumerfinance.gov/hmda>. HMDA data for many other financial institutions is also available at this website.

March 4, 2026

Mr. Grant Hamilton
NexBank
2515 McKinney Avenue, Ste. 1100
Dallas, TX 75201

Dear Grant,

Thank you for your very generous gift of \$5,500. Your generosity helps us offer hope to those in our community who are experiencing severe crisis.

With your gift, GRACE helps those in need with a continuum of care. GRACE cares in many ways, sheltering being one of our signature services.

Those who join GRACE Mentorship Housing can expect a 24-month course on life skills with educational and employment goals, all while living securely in an apartment funded and furnished by GRACE.

On graduation, they take with them pride and confidence, as well as household goods and funding to move on with their lives. Yet, GRACE is so much more than Mentorship Housing.

Learn more about GRACE and the many ways your gift provides essential services to thousands of people in need in our community, please visit our website at www.gracegrapevine.org. Become part of your GRACE mission on Facebook @GRACEGrapevine and on Instagram @grace_grapevine.

On behalf of all those we serve, thank you sincerely for your kind generosity. Together with GRACE, your gift will change the lives of many in our community.

Sincerely,



Rebecca Cox
Chief Executive Officer

Receipt of Tax Deductible Contribution

Contribution Date	Contribution Amount	Description
2/20/2026	\$5,500	2026 Designer Bags & Bingo - Sponsor

GRACE is a 501(c)(3) charitable organization, EIN: 75-2195702. Unless otherwise stated in the description above, no goods or services were provided in consideration of this contribution.

Giving to help others lives deep in your heart. Your legacy of giving will continue with a Planned Gift. If you would like to know more about Planned Giving, please contact our Chief Development Officer at 817.305.4654.



"Giving as we have received...
to help those in need"

Board Members

Kay Allen, President
Allen Wealth Advisors

Kindal Wright Kreamer, Immediate
Past President
121 Community Church

Haydee Young, Vice President of Programs
Grapevine Police Department

Robert K. Warner, Vice President of
Strategic Development
Community Representative

Trudy Cresswell, Secretary
Grapevine Mills

Susie Howell, Treasurer
Community Representative

Rebecca Cox
GRACE Chief Executive Officer

Robert Alonzo
Community Representative

Margaret Base
Baylor Scott & White Health

Bravis Brown
ElevatedEdge Consulting, LLC

Bently Duran
Classic Chevrolet Fleet & Commercial

Ana Erwin
Community Volunteer

Traci Hutton
Traci D. Hutton, Attorney

Kevin McNamara
Wise Guys Pizzeria

Naman Mahajan
Baylor Scott & White Medical Center - Grapevine

Morgan Nichols
LifeBranch Wealth Partners

Kush Rao
Community Representative

Mike Taylor
*Texas Silver-Haired Legislature,
Tarrant County*

Dave Toney
Compass Church



February 19, 2026

NexBank
Attention: Ms. Sharon Lahr
2515 McKinney Avenue
Suite 1100
Dallas, Texas 75201

Dear Sharon,

On behalf of The Real Estate Council (TREC) Community Investors, we acknowledge and thank NexBank for the impactful contribution of \$200,000 in support of TREC Community Investors' general operations. Your tax-deductible gift provides essential support to our mission of partnering with underserved communities to invest in disinvested areas, energize neighborhoods, and change lives. With access to flexible capital and real estate expertise, we are committed to making a lasting impact in the communities we serve.

TREC Community Investors not only provides financial resources but also the time, effort, energy, and expertise of our membership. This means each dollar donated ultimately yields a magnified impact on our community. With your contribution, we will be able to ensure a major return on investment with measurable and sustainable results.

We look forward to continuing to grow our relationship with you!

Sincerely,

Elizabeth S. Post
Development Director

*Sharon,
Thank you on behalf of the whole
TREC team! We are grateful for the
steadfast support of NexBank.*

*Best regards
Elizabeth*

Receipt Information

Donation value and restriction, if any: \$200,000 – General Operating Support
Dates received: January, March, June, September and December 2025

TREC Community Investors is a 501(c)(3) nonprofit corporation, Tax ID #80-0718545. Please note that no goods or services were provided in exchange for this gift, therefore, the entire amount is tax-deductible as a charitable contribution. Please keep this acknowledgment with your tax records. Thank you.



Mark Little
NexBank
2515 McKinney Ave Ste 1100
Dallas, TX 75201-1945

February 2026

Dear Mark,

Together, we are feeding hope for a healthier North Texas.

The need for nutritious food is still alarmingly high throughout our community. Today, more than 744,000 North Texans are experiencing hunger, including more than 254,000 children. Our neighbors continue to face impossible choices every day, and many are skipping meals simply because they can't afford them.

But thanks to your incredible generosity, North Texas Food Bank is here to support our neighbors when they need us most — during times of hardship and all year long.

In this issue of *Around the Table*, you'll see how your partnership makes a life-changing difference for neighbors like Willie, Maggie and Richard — and for the thousands of North Texans who were impacted by the challenging government shutdown. I hope you'll take a few minutes to read their powerful stories.

Mark, because of you, our neighbors have access to healthy meals and hope for a better tomorrow. Our mission would not be possible without your support.

Thank you for investing in the future of North Texas. With your help, we can ensure that no one in our community goes hungry.

Gratefully,

A handwritten signature in blue ink that reads "Trisha Cunningham".

Trisha Cunningham
President & CEO



Sharon Lahr
NexBank
2515 McKinney Ave Ste 1100
Dallas, TX 75201-1945

February 2026

Dear Sharon,

Together, we are feeding hope for a healthier North Texas.

The need for nutritious food is still alarmingly high throughout our community. Today, more than 744,000 North Texans are experiencing hunger, including more than 254,000 children. Our neighbors continue to face impossible choices every day, and many are skipping meals simply because they can't afford them.

But thanks to your incredible generosity, North Texas Food Bank is here to support our neighbors when they need us most — during times of hardship and all year long.

In this issue of *Around the Table*, you'll see how your partnership makes a life-changing difference for neighbors like Willie, Maggie and Richard — and for the thousands of North Texans who were impacted by the challenging government shutdown. I hope you'll take a few minutes to read their powerful stories.

Sharon, because of you, our neighbors have access to healthy meals and hope for a better tomorrow. Our mission would not be possible without your support.

Thank you for investing in the future of North Texas. With your help, we can ensure that no one in our community goes hungry.

Gratefully,

A handwritten signature in blue ink that reads "Trisha Cunningham".

Trisha Cunningham
President & CEO



SOUTHWESTERN UNIVERSITY

January 30, 2026

NexBank
Ms. Sharon Lahr
2515 McKinney Ave
Dallas, TX 75201-1908

Dear Sharon:

Thank you for your gift of \$1,000.00 designated to the Center for Career and Professional Development for the Pirate 2 Pro sponsorship. Your thoughtful support enhances our ability to offer our students the very best *Southwestern Experience* possible, and I truly appreciate your commitment to improving our campus community.

Thanks to your generosity, we can offer critical opportunities for students to pursue academic excellence, engage in extracurricular activities, and develop essential skills that will benefit them long after graduation. We can also attract and retain exceptional faculty dedicated to educating and mentoring the next generation of leaders, promote research innovation, and ensure our faculty have the necessary resources to thrive. Moreover, your kindness enables us to enhance the environment in which we serve, leading to better experiences for all who rely on our services. Your generosity represents not only a financial gift but also a testament to the importance of education and its transformative power in shaping futures. Your belief in the potential of Southwestern students inspires them to work harder, dream bigger, and ultimately give back to others in the future, just as you have done.

Thank you for everything you do to support Southwestern University and our students.

Sincerely,

Marie Muhvic
Vice President for University Relations

Southwestern University acknowledges that no goods or services were provided in exchange for this gift.

Happy New Year!
Thank you for
your
amazing
continued
support!



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President & CEO

Trisha Cunningham

November 7, 2025

NexBank
Mark Little
2515 McKinney Ave Ste 1100
Dallas TX 75201-1945

Dear Mark,

Thank you for standing with us in the fight against hunger.

Your donation to the North Texas Food Bank in the amount of **\$5,000.00**, received on **10/30/2025**, provides nourishment and hope to children, families and older adults across the 12 counties we serve.

Data recently released by Feeding America shows that Texas leads the nation in hunger for the second consecutive year, with nearly 5.4 million Texans who are food insecure. What's more, in the 12 counties served by NTFB, over 744,000 people face hunger. **One in five are children.** In fact, we're serving more people now than we were even at the height of the pandemic.

But thanks to your compassionate generosity, neighbors like Carol don't have to choose between buying the food her family needs and paying for other necessities, like rent and medicine. A mom who recently moved from Dallas to Forney for more affordable housing, Carol says the monthly support of an NTFB partner pantry allows her to prepare nutritious meals for her two teenagers while still covering utilities and back-to-school expenses. "It helps a lot," she says. "When I get food here, I have money for other things we need."

Carol adds that the pantry volunteers and staff treat her and her kids like family, and that she's grateful to know she's not alone when she needs a little extra help. "It's such a benefit to the community," she says. Like Carol, we are beyond thankful for your partnership and support as we work toward a hunger-free, healthy North Texas. Please allow this letter to serve as your receipt for tax purposes.

Gratefully,

Sarah Burns
VP, External Affairs

P.S. To continue your legacy of giving, please consider a planned gift in your will or estate plans. If you need a will, the NTFB has partnered with our friends at FreeWill to offer you a free online tool at ntfb.org/freewill. If you have already included us in your plans, please let us know.

Our Donor Confidentiality Pledge

Personal information remains confidential and will not be shared, traded or sold by the North Texas Food Bank. The North Texas Food Bank is a not-for-profit, 501(c) (3) organization. Our federal tax ID number is 75-1785357. No goods or services were exchanged for this contribution.



October 8, 2025

NexBank Capital Inc.
2515 McKinney Ave.
Suite 1100
Dallas, TX 75201

To all our friends at NexBank,

On behalf of Legacy Cares, thank you for making a Positive Impact by donating \$60,000.00 towards our North Texas Giving Day campaign. We are most appreciative of your partnership, and because of your generosity and support, we can continue our mission of empowering, educating, and supporting individuals facing the challenge of living with HIV and AIDS.

As a registered 501(c)(3) organization, Legacy Counseling Center, operating as Legacy Cares EIN #75-2296536, ensures that your donation is fully tax-deductible. Please save this information for your tax records to claim your deduction. No goods or services were provided in exchange for this contribution.

Again, we would like to let you know that your contribution empowers us to serve these individuals to the best of our ability every day. From our Board, staff, and, most of all, our clients, we thank you.
With appreciation,

Jennifer Firmin
Director of Development
Legacy Cares
jennifer@legacycares.org
214-843-2030

Your donation of \$60,000.00 received on 9/16/2025

Payment Method: EFT


4054 McKinney Ave Suite 102 | Dallas, TX 75204

legacycares.org




October 7, 2025

Mr. Grant A. Hamilton
NexBank
2515 McKinney Ave Ste 1100
Dallas, TX 75201

Dear Mr. Hamilton: 

Thank you for your generous gift to The Family Place. Your donation made as part of North Texas Giving Day is critical to our work to help families escape domestic violence and rebuild their lives with safety, dignity and support. Our comprehensive programs—including emergency shelter, transitional housing, counseling, case management and extensive prevention education—make our community safer for everyone.

With your help, The Family Place is bridging the gap between crisis and stability for those who need it most.

With gratitude,


Molly Fiden
Chief Advancement Officer

Gift Date	Gift Amount	Tax Deductible Amount
9/17/2025	\$25,000.00	\$25,000.00

*This letter serves as a receipt for tax purposes.
The Family Place acknowledges that no goods or services were received in exchange for the tax-deductible portion of this donation as shown above.
The Family Place is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code, EIN 75-1590896.*

We are so grateful for NexBank's support. Thank you!

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**P.O. BOX 7999
DALLAS, TX 75209**

www.familyplace.org
214.559.2170
24-hour crisis hotline
214.941.1991



**Empowering children & families
affected by homelessness**

October 2, 2025

Melissa Bailey
NexBank
2515 McKinney Ave Ste 1100
Dallas, Texas 75201

Dear Melissa,

Thank you for your commitment to helping children and families recover from the trauma of homelessness through Family Gateway's Corporate Partner Program. Your investment makes the important work of Family Gateway possible.

Family Gateway is the leading resource in Dallas and Collin counties for families with children experiencing (or near) homelessness, triaging all family calls from the Homeless Crisis Helpline and working to stabilize families without shelter whenever possible. In 2016, we aligned our model with national best practices. Prior to this shift, we served approximately 400 families annually with a budget of \$3.3 million. In 2024, we served more than 5x that number of families on a little more than twice that budget.

In recent years, we have seen a significant rise in the number of families seeking emergency services. Families have been hit hard post-pandemic where rents are continuing to rise, and wages are not keeping pace. To address this increased demand, we have invested heavily in our diversion practice, which is far more cost-effective than shelter, and which helps families find alternatives to shelter. These efforts are yielding positive results.

During 2024:

- **1877 families** were stabilized with alternatives to shelter, compared to nearly **1211 families** in 2023.
- More than **460 families** were served through our emergency shelter/overflow program, which includes overflowing into inexpensive hotel rooms so as not to turn families away to sleep in cars when shelter space is full.
- About 175 families were helped in our supportive housing program which includes in-home case management to help families budget, connect to community resources, manage their leases and maintain self-sufficiency.
- **81%** of families transitioned from shelter to permanent housing (HUD benchmark = 65%).
- **98%** of families served in supportive housing remained stably housed (HUD benchmark = 77%).

As we continue to find ways to reduce the proportion of our budget that is dependent upon government funding, we are looking to our community more than ever before to help us fill the needs of families in crisis. We are also pushing our families towards work, improving their skills, learning a trade, and finding ways to maintain stable housing. This is difficult in an environment where rents and cost of living are pricing more families than ever before into a place of desperation.

Thank you for walking with us on this journey to help more families than ever before. Your contribution directly impacts these positive outcomes and helps families with children regain stability and self-sufficiency. We hope you will continue to find ways to become more deeply involved in our mission through your workplace, congregation, neighborhood and family. We need you more than ever.

Please note our mailing address: **1421 W. Mockingbird Ln, STE C, Dallas, TX 75247**

Sincerely,


Ellen Magnis
President & Chief Executive Officer

Thank
you!

Donation Date: 9/18/25
Donation Amount: \$30,000.00

Family Gateway, Inc. is a 501 (c) (3) non-profit, tax-exempt Texas corporation. Gifts to Family Gateway are tax deductible to the extent allowed by law. Family Gateway acknowledges that the tax-deductible portion of your donation is \$30,000.00.

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Metropolitan Dallas



SOUTHWESTERN UNIVERSITY

FOR IMMEDIATE RELEASE

Wednesday, September 24, 2025

Southwestern University Partners with NexBank to Create Comprehensive Financial Literacy Initiative

Southwestern has teamed up with Dallas-based NexBank to launch a financial literacy initiative that will equip students with critical personal finance skills.

Southwestern University students now have access to another powerful tool that will pay dividends long after graduation. In a partnership with [NexBank](#), the largest privately held bank in Texas, Southwestern is excited to introduce the NexBank Financial Literacy Initiative.

The new program will impact students across all class years through uniquely tailored educational programming. The NexBank Financial Literacy Initiative is built to equip students with critical personal finance skills, fostering long-term financial well-being and professional success.

“NexBank has a long-term commitment to empowering students and our communities through financial education,” NexBank Chief Compliance Officer Sharon Lahr said. “With this new initiative, Southwestern University students will have access to information and resources that should help them make financial decisions with confidence.”

Financial literacy is consistently cited by employers, graduate schools, and parents as a critical life skill. By weaving this education into existing career development milestones, Southwestern ensures students graduate with the confidence to manage their finances, transition into independence, and build a stable foundation for their futures.

“Financial literacy is such an important skill for navigating college and postgraduate life,” Director of Southwestern University’s [Center for Career & Professional Development](#) Adrian Ramirez said. “We extend our thanks to NexBank for investing in our students as they reflect on and plan for long-term financial health.”

During their participation in the Initiative, students will engage in co-curricular programming promoting financial literacy throughout the year. By fostering an understanding of financial concepts such as credit, debt management, and long-term planning, students' financial confidence will be enhanced within the first year of enrollment.

As part of the [First-Year Experience](#), students will have the opportunity to receive personalized learning through the Next Dimension Leadership Program, which consists of modules focused on financial literacy and foundations.

During the Center for Career & Professional Development's annual [SOAR Summit](#) each January, participating sophomores will each engage in a financial literacy module, as well as have the chance to participate in a live session integrating real-world financial knowledge. Attendees will have an opportunity to engage with program content made available thanks to NexBank's partnership.

Finally, juniors and seniors will have access to a series of financial literacy workshops related to planning for the future and financial independence. This year, programming will culminate with a capstone event for participating students featuring a catered dinner and a keynote address from "America's Financial Educator," Peter Bielagus.

"Through this partnership with NexBank, we are able to advance our commitment to holistic student development, ensuring our students are prepared for life well beyond their college years," Southwestern University Associate Vice President of Student Life and Dean of Students Gerald Jones said. "Plus, we are thrilled to work with Peter. He's known to change financial lives for students nationwide."

Headquartered in Dallas, NexBank is the largest privately held bank in Texas. It operates in three divisions – Institutional Banking, Commercial Banking, and Mortgage Banking – and also provides Personal Banking services to individuals and families nationwide. NexBank is actively involved in the community and strives to make sustainable changes through programs that support financial literacy and youth empowerment, as well as community development, housing, and essential services.



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Victoria T. Mannes

September 24, 2025

NexBank
 Attn: Mark Little
 2515 McKinney Avenue, Ste. 1100
 Dallas, TX 75201

Dear Mark,

On behalf of the children and families we serve at ChildCareGroup, we want to express our deepest thanks for your generous gift of \$25,000 this year on North Texas Giving Day – September 18, 2025.

With your help, we were not only able to meet our match of \$75,000 from the Eugene McDermott Foundation, but we far exceeded that amount, raising a record \$255,743 from our donors!

Your donation will help us achieve our mission to champion a strong two-generation system that teaches children and parents, trains early childhood professionals and assists families.

Annually, we serve 60,000 children, parents, and early-learning professionals and we can continue to meet our families where they are through the support of generous partners such as yourself.

We are grateful for your support and commitment to our mission and welcome the opportunity to tour you through one of our centers so you can see our nationally accredited programs in action.

Thank you again for investing in ChildCareGroup and for helping our children and families continue to thrive!

Tori
 Tori Mannes
 President/CEO
 ChildCareGroup

*Mark - your support means so much to us!
 Thank you! ☺*



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President & CEO

- Trisha Cunningham

September 24, 2025

NexBank
2515 McKinney Ave Ste 1100
Dallas TX 75201-1945

Dear NexBank,

Thank you for standing with us in the fight against hunger.

Your donation to the North Texas Food Bank in the amount of **\$30,000.00**, received on **9/10/2025**, provides nourishment and hope to children, families and older adults across the 12 counties we serve.

Data recently released by Feeding America shows that Texas leads the nation in hunger for the second consecutive year, with nearly 5.4 million Texans who are food insecure. What's more, in the 12 counties served by NTFB, over 744,000 people face hunger. **One in five are children.** In fact, we're serving more people now than we were even at the height of the pandemic.

But thanks to your compassionate generosity, neighbors like Carol don't have to choose between buying the food her family needs and paying for other necessities, like rent and medicine. A mom who recently moved from Dallas to Forney for more affordable housing, Carol says the monthly support of an NTFB partner pantry allows her to prepare nutritious meals for her two teenagers while still covering utilities and back-to-school expenses. "It helps a lot," she says. "When I get food here, I have money for other things we need."

Carol adds that the pantry volunteers and staff treat her and her kids like family, and that she's grateful to know she's not alone when she needs a little extra help. "It's such a benefit to the community," she says. Like Carol, we are beyond thankful for your partnership and support as we work toward a hunger-free, healthy North Texas. Please allow this letter to serve as your receipt for tax purposes.

Gratefully,

Annam Manthiram
Chief Engagement Officer

P.S. To continue your legacy of giving, please consider a planned gift in your will or estate plans. If you need a will, the NTFB has partnered with our friends at FreeWill to offer you a free online tool at ntfb.org/freewill. If you have already included us in your plans, please let us know.

Our Donor Confidentiality Pledge

Personal information remains confidential and will not be shared, traded or sold by the North Texas Food Bank. The North Texas Food Bank is a not-for-profit, 501(c) (3) organization. Our federal tax ID number is 75-1785357. No goods or services were exchanged for this contribution.



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President & CEO

Trisha Cunningham

September 24, 2025

NexBank
 2515 McKinney Ave Ste 1100
 Dallas TX 75201-1945

Dear NexBank,

Thank you for standing with us in the fight against hunger.

Your donation to the North Texas Food Bank in the amount of **\$40,000.00**, received on **9/10/2025**, provides nourishment and hope to children, families and older adults across the 12 counties we serve.

Data recently released by Feeding America shows that Texas leads the nation in hunger for the second consecutive year, with nearly 5.4 million Texans who are food insecure. What's more, in the 12 counties served by NTFB, over 744,000 people face hunger. **One in five are children.** In fact, we're serving more people now than we were even at the height of the pandemic.

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Carol adds that the pantry volunteers and staff treat her and her kids like family, and that she's grateful to know she's not alone when she needs a little extra help. "It's such a benefit to the community," she says. Like Carol, we are beyond thankful for your partnership and support as we work toward a hunger free, healthy North Texas. Please allow this letter to serve as your receipt for tax purposes.

Gratefully,

Annam Manthiram
Chief Engagement Officer

P.S. To continue your legacy of giving, please consider a planned gift in your will or estate plans. If you need a will, the NTFB has partnered with our friends at FreeWill to offer you a free online tool at ntfb.org/freewill. If you have already included us in your plans, please let us know.

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9/18/2025

NexBank SSB
2515 McKinney Avenue Suite 1100
Dallas, TX 75201

To Whom It May Concern,

On behalf of Dallas Area Habitat for Humanity, I would like to extend our sincere gratitude for your generous donation of \$10,000.00 on 9/18/2025. Your contribution plays a vital role in helping us build homes, communities, and hope for families in need across the Dallas area.

Thank you for your commitment to our community and mission - helping us build strength, stability and self-reliance through affordable home ownership. Your support is invaluable, and together, we are building a stronger community, one home at a time. To learn more about the mission, vision and goals of Dallas Area Habitat for Humanity, please visit www.dallasareahabitat.org.

Thank you for making the dream of homeownership a reality!

Warm Regards,



Kathryn Cox
Chief Development Officer

This letter serves as your official tax acknowledgement. All contributions are tax-deductible to the extent allowed by law. Dallas Area Habitat for Humanity provided no goods or services in consideration of this gift.

8/6/2025

NexBank SSB
2515 McKinney Avenue Suite 1100
Dallas, TX 75201

Dear Friends,

On behalf of Dallas Area Habitat for Humanity, I would like to extend our sincere gratitude for your generous donation of \$125,000.00 on 8/6/2025. Your contribution plays a vital role in helping us build homes, communities, and hope for families in need across the Dallas area.

Thank you for your commitment to our community and mission - helping us build strength, stability and self-reliance through affordable home ownership. Your support is invaluable, and together, we are building a stronger community, one home at a time. To learn more about the mission, vision and goals of Dallas Area Habitat for Humanity, please visit www.dallasareahabitat.org.

Thank you for making the dream of homeownership a reality!

Warm Regards,



Kathryn Cox
Chief Development Officer

This letter is not an official tax acknowledgement. Dallas Area Habitat for Humanity provided no goods or services in consideration of this gift.



Sharon Lahr
NexBank
2515 McKinney Ave Ste 1100
Dallas, TX 75201-1945

August 2025

Dear Sharon,

This has been a year of uncertainty. While our neighbors confront sustained higher prices, North Texas Food Bank is facing a critical loss of federal funding, forcing us to adapt quickly so we can continue serving our community.

As I reflect on these challenges, I am reminded of how grateful I am for you. Your compassionate generosity makes a life-changing difference in our mission to build a hunger-free North Texas. Thank you.

More of our neighbors are struggling with hunger than ever before — and we are preparing to see an even greater need this fall. Every day, I hear stories of households facing heartbreaking situations, like whether to pay a utility bill or buy groceries for their family. Or an older adult whose fixed income isn't enough to cover both food and health care.

Sharon, no one should ever have to make these difficult decisions. Your ongoing support ensures that North Texans have access to the nourishment they need — and hope for the future.

In our fall issue of *Around the Table*, you'll read about Roy, Brenda and volunteers Sloane and Sean. Their stories demonstrate the lasting impact of your partnership, and I hope you are as inspired by their gratitude as I am.

During challenging times, we must rely on the strength of our community to help everyone thrive. Thank you for standing with us to nurture a healthy future for our neighbors.

Gratefully,

A handwritten signature in blue ink that reads "Trisha Cunningham".

Trisha Cunningham
President & CEO



Laura E. Skandera Trombley

PRESIDENT

July 22, 2025

NexBank
Ms. Sharon Lahr
2515 McKinney Avenue, Ste 1100
Dallas, TX 75201

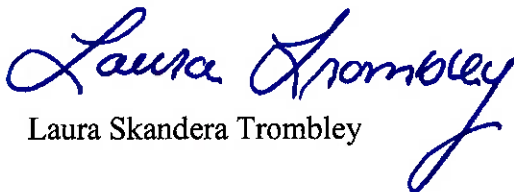
Dear Sharon,

Thank you for your gift of \$29,500 towards Southwestern's Financial Literacy Initiative.

Your commitment to investing in education provides both financial assistance and it fosters an environment where Southwestern students can thrive academically and personally. You are making a significant difference in the lives of our students and your generosity will have a lasting impact for years to come.

Thank you for helping us create a brighter future for our students and our community. Your investment helps to keep the liberal arts alive at Southwestern and we are grateful for your commitment to our mission.

Sincerely,


Laura Skandera Trombley



SOUTHWESTERN UNIVERSITY

July 15, 2025

NexBank
Ms. Sharon Lahr
2515 Mckinney Avenue, Ste 1100
Dallas, TX 75201

Dear Sharon:

Thank you for your gift of \$29,500.00 designated to the Financial Literacy Initiative. Your thoughtful support enhances our ability to offer our students the very best *Southwestern Experience* possible, and I truly appreciate your commitment to improving our campus community.

Thanks to your generosity, we can offer critical opportunities for students to pursue academic excellence, engage in extracurricular activities, and develop essential skills that will benefit them long after graduation. We can also attract and retain exceptional faculty dedicated to educating and mentoring the next generation of leaders, promote research innovation, and ensure our faculty have the necessary resources to thrive. Moreover, your kindness enables us to enhance the environment in which we serve, leading to better experiences for all who rely on our services. Your generosity represents not only a financial gift but also a testament to the importance of education and its transformative power in shaping futures. Your belief in the potential of Southwestern students inspires them to work harder, dream bigger, and ultimately give back to others in the future, just as you have done.

Additionally, your generous support qualifies you as a member of this year's President's Council, the gift society composed of the most committed alumni and friends of the university.

Thank you for everything you do to support Southwestern University and our students.

Sincerely,

A handwritten signature in cursive script that reads "Marie Muhvic".

Marie Muhvic
Vice President for University Relations

*We are thrilled
at this opportunity for
our students that you
have made possible!
Thank you!*

Southwestern University acknowledges no goods or services were provided in exchange for this gift.

Fiscal Year 25: July 2024 – June 2025

FY25 Annual Giving
\$65,000

FY25 Total Meals Provided
195,000

Lifetime Giving since 2020
\$265,000

Lifetime Total Meals Provided
795,000

"It means a lot. I'm so grateful," says Veronica. "Thank you for all of your help and kindness."

- Veronica



When Veronica lost her job, she knew she and her husband were going to need help to get by until she found something else. She visited NTFB partner Joe's Pantry, which is run by Catholic Charities Dallas, and was able to shop for canned goods, fresh produce, eggs and other staples.

From: Kathy Kidwell <kkidwell@familygateway.org>

Sent: Wednesday, March 12, 2025 7:44 AM

To: Morgan Weinbel <Morgan.Weinbel@nexbank.com>; Sabrina Ramirez <sabrina.ramirez@nexbank.com>; Jessie Makil <Jessie.Makil@nexbank.com>

Cc: Sharon Lahr <sharon.lahr@nexbank.com>

Subject: Join Us for our First Bunny Bash!

EXTERNAL EMAIL - USE CAUTION WHEN OPENING LINKS OR ATTACHMENTS

To the amazing NexBank Team,

Thank you very much for all your assistance yesterday. The families truly appreciated you taking the time to interview them and provide guidance on improving their job applications.

Spring is here, and we're so excited for our first annual Bunny Bash event. With your help, we will be providing a fun and awesome Easter/Spring Event experience for the children and families at Family Gateway North shelter. Tours of the shelter will be provided throughout the evening. The event will take place on:

- **Thursday, April 10th from 5:00pm to 7:00pm at Family Gateway North**
 - Address: 19373 Preston Rd, Dallas, TX 75252

Volunteers are invited to decorate their cars, plan an activity, wear an easter outfit, and pass out Easter candy to the kids. Please see the attached flyer to sign up by clicking the link provided.

Hopefully, this event becomes one of our most loved volunteer opportunities. up. We will let you know if there are more spaces available as. We look forward to seeing you there!

Warmly,

Join us for Bunny Bash!



Sharon Lahr
NexBank
2515 McKinney Ave Ste 1100
Dallas, TX 75201-1945

February 2025

Dear Sharon,

You are making a difference — one meal at a time and one life at a time.

The need for access to healthy food continues to grow in our community. Across 12 North Texas counties, nearly 664,000 people face hunger, including more than 252,000 children. For neighbors already struggling to pay the bills, healthy food can become a last priority.

But with your help, the North Texas Food Bank can ensure that no one stands alone in their fight against hunger. Beyond nutritious meals, your generosity provides something even greater — hope for a healthier, happier future.

Because of you, neighbors like Rosalina can provide healthy meals for her children to pursue their dreams. Lester can pass along your generosity to his family. And Antoinette and her husband can focus on their family without worrying about how to feed their children.

Sharon, I hope you'll take a few minutes to read their stories in this edition of *Around the Table* and see how your support is changing lives.

Thank you for standing with us in the fight against hunger. Together, we are closing the hunger gap and building a stronger North Texas for *all* our neighbors!

Gratefully,

A handwritten signature in blue ink that reads "Trisha Cunningham".

Trisha Cunningham
President & CEO

Sharon Lahr
NexBank
2515 McKinney Avenue
Suite 1100
Dallas, Texas 75201

Dear Sharon,

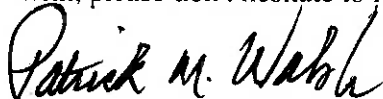
Thank you for the opportunity to continue our partnership through the Corporate Work Study Program (CWSP). Since opening our doors 10 years ago, over 480 local corporations and businesses like yours have participated in CWSP. This past year, our 495 students were working for over 130 job partners and generated more than \$3.5 million towards their education.

Because of your support, Cristo Rey Dallas students are set up to make it to and through college. Our rigorous academic curriculum combined with professional experience gained from our Corporate Work Study Program helps set our students up for success and it shows. Cristo Rey Dallas is celebrating our 10-year anniversary; this means that several Cristo Rey Dallas classes have graduated from college and have entered the workforce. We are so proud of their success. In addition, our seventh graduating class received their diplomas on Saturday, May 31st and we have a lot to celebrate.

- For the fourth consecutive year, 100% of our seniors graduated – this may sound unremarkable, but at most high schools nationwide, a small percent of seniors have to withdraw for academic or other reasons.
- 100% of our seniors received one or more acceptances into a four-year college or university. As background, most of our graduating seniors will be first generation college goers in their families.
- Three Cristo Rey seniors were awarded prestigious QuestBridge scholarships. QuestBridge offers an all expenses paid, full-ride 4-year scholarship to its honorees.

We are excited about the future for the Class of 2025, and we just finished up our summer workforce training program for our incoming freshman class. As a job partner, you are and will continue to be an integral part of the growth of both Cristo Rey Dallas alumni and future classes to come.

We look forward to supporting your company, and if there is anything that comes up that I can assist with, please don't hesitate to reach out to me.



Patrick M. Walsh
President
Cristo Rey Dallas College Prep



October 4, 2024

NexBank Capital Inc.
2516 McKinney Ave.
Suite 1100
Dallas, TX 75201

To all our friends at NexBank,

On behalf of Legacy Cares, allow me to express our sincerest gratitude for your generous contribution of \$50,000.00 towards our North Texas Giving Day campaign. We are most appreciative of your partnership and because of your generosity and support, we can continue our mission of empowering, educating, and supporting individuals facing the challenge of living with HIV and AIDS.

Because Legacy Counseling Center dba Legacy Cares is a registered 501(c)3 organization, your donation is completely tax deductible. Please keep this for your tax records to claim your deduction. Again, we would like to let you know that your contribution empowers us to serve these individuals to the best of our ability every day. From our Board, staff, and, most of all, our clients, we thank you.

With appreciation,

Jennifer Firmin
Director of Development
Legacy Cares
jennifer@legacycares.org
214-843-2030

Your donation of \$50,000.00 received on 9/18/2024

Payment Method: EFT

4054 McKinney Ave Suite 102 | Dallas, TX 75204

legacycares.org



**Empowering children & families
affected by homelessness**

2024 Board of Directors

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Michelle Frymire

Vice-Chair

Maritza Liaw

Treasurer

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Mallory Muse

Almas Muscatwalla

Shay Phillips

April Pinkston

Tracey Pugh-McKenzie

Quincy Roberts

Derek Sharp

Jwyanza Watt

Darla Whitaker

Andy Yung

President and CEO

Ellen Magnis

September 27, 2024

Melissa Bailey

NexBank

2515 Mckinney Ave Ste 1100

Dallas, Texas 75201-1945

Dear Melissa,

Thank you for your contribution to Family Gateway this North Texas Giving Day. Your support helps provide stability and life-changing supportive services to families with children experiencing homelessness.

As an agency, we play a leadership role in Dallas and Collin counties by triaging all family calls to the Homeless Crisis Helpline and stabilizing families where they are whenever possible. In 2016, we shifted our model to align with national best practices. Prior to this change, we served just 400 families annually with a \$3.3 million budget. Our budget is now \$6 million and helps us serve more than 4x as many families as our old model allowed.

In recent years, we have seen an increase in the number of families needing shelter. Pre-pandemic, approximately 30 new families required shelter each month; that number has risen to 50 new families/month requiring shelter with spikes of 60+ families in some months. To help with rising numbers, we have been more heavily investing in our diversion practice (helping families with alternatives to shelter), and our investments are paying off.

From January to June of 2024:

- 970 families were stabilized with alternatives to shelter, such as eviction prevention, as compared to nearly 650 in January through June of 2023.
- More than 225 families were served in our emergency shelter/overflow program, as compared to more than 350 families this time last year.
- 88% of families transitioned from shelter to positive housing (HUD benchmark = 65%).
- 94% of families served in supportive housing remained stably housed (HUD benchmark = 77%).

Thank you again for your contribution. Your support contributes to these positive outcomes and helps families with children experiencing homelessness regain stability and self-sufficiency.

Please make note of our new mailing address: 1421 W. Mockingbird Ln STE C, Dallas, TX 75247.

Sincerely,

Ellen Magnis
President & Chief Executive Officer

Donation Date: 9/20/2024
Donation Amount: \$30,000.00

Family Gateway, Inc. is a 501 (c) (3) non-profit, tax-exempt Texas corporation. Gifts to Family Gateway are tax deductible to the extent allowed by law. Family Gateway acknowledges that the tax-deductible portion of your donation is \$30,000.00.



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NexBank, NexPoint Philanthropies, and Dallas Area Habitat for Humanity Team Up to Build Six Homes in Dallas County



NexBank (PRNewsfoto/NexBank)

NEXPOINT
PHILANTHROPIES

NexPoint Philanthropies

DALLAS, Aug. 28, 2024 /PRNewswire/ -- NexBank, the largest privately held bank based in Texas, and NexPoint Philanthropies Dallas, Inc. ("NexPoint Philanthropies"), the philanthropic arm of NexPoint, an alternative investment firm based in Dallas, have partnered with Dallas Area Habitat for Humanity to address the need for sustainable and affordable housing in the community. Dallas Habitat received a \$750,000 grant from NexBank and NexPoint Philanthropies to sponsor the construction of six new homes for families in the Dallas area.

The affordable housing grant supports Dallas Habitat's construction of two new single-family homes each year for the next three years. In addition, NexBank employees have committed to volunteering on the construction projects. The three- to four-bedroom homes will be built throughout Dallas County and the future homeowners will qualify through Dallas Habitat's homeowner requirements.

Since 2017, NexBank and Dallas Habitat have worked together to help low- and moderate-income families achieve home ownership. NexBank has supported Habitat through grants and

sponsorships including covering the closing costs for Habitat's loans in their affordable housing program. In addition, NexBank has financed approximately \$18.8 million new affordable homes for Habitat over the course of their partnership.

Ashley Brundage, Chief Executive Officer and President of Dallas Area Habitat for Humanity and Dallas Neighborhood Homes, said, "Dallas Habitat is dedicated to reshaping Dallas through the profound impact of affordable homeownership. By forging powerful public-private partnerships with NexBank and NexPoint, we are not just addressing poverty—we are dismantling it and driving a transformative change in our community."

"NexBank believes every individual and family deserves access to affordable housing, and we are committed to providing the support needed to make a difference," said **Sharon Lahr, Chief Compliance Officer of NexBank**. "We thank Dallas Habitat for giving us the opportunity to partner with them and make this positive impact in our community."

Sharon Lahr is also a Dallas Habitat board member and Chairman of the Board of Dallas Habitat's mortgage company, Dallas Neighborhood Homes. "Our partnership continues to grow each year and we support the Dallas Habitat team in other ways including lending to help boost local affordable housing efforts."

#

Press Photo - Press have permission to view, download, and publish this photo of Sharon Lahr, Ashley Brundage, and Lauren Short (as shown, left to right). *Please give photo credit to Bryant Varnell.*

About NexBank

NexBank is the largest privately held bank based in Texas with assets of \$15 billion and a charter that dates to 1922. NexBank provides institutional banking, commercial banking, and mortgage banking services to meet the needs of its clients, which include institutional clients, financial institutions, and corporations nationwide. NexBank is a subsidiary of NexBank Capital, Inc., a financial services company. Member FDIC | Equal Housing Lender | www.NexBank.com

About NexPoint Philanthropies Dallas, Inc.

NexPoint Philanthropies is comprised of corporate giving, employee matches, and a group of charitable entities that operate as supporting organizations to community foundations. They work in the local community to effect change across a number of issue areas, including education and research, youth and family, affordable housing, veterans and law enforcement, and equity and inclusion.

About Dallas Area Habitat for Humanity

Through affordable homeownership opportunities, financial education, advocacy, and neighborhood empowerment programs, Dallas Habitat transforms families, revitalizes neighborhoods, and is working together to build a better Dallas. Strategically bringing together public and private funding, community leadership and vision, and thousands of volunteers — we will break the cycle of poverty and transform our communities. In the last 20 years alone, Dallas Habitat has built or rehabbed homes for more than 1,300 low-income families using affordable homeownership as an anchor for hope, change, and stability. Since its inception in 1986, Habitat as invested nearly \$200 million in more than 25 Dallas-area neighborhoods. Learn more at www.dallasareahabitat.org, Facebook, Instagram, LinkedIn, X (Twitter), or YouTube pages, or by following #dallashabitat.

NexBank contact:
Joanna Rotter
info@nexbank.com

NexPoint Philanthropies contact:
Lucy Bannon
lbannon@NexPoint.com

8/14/24

Ms. Sharon Lahr
NexBank
2515 McKinney Avenue
Suite 1100
Dallas, TX, 75201

Dear Sharon:

With graduation of our senior class a recent memory and students now returning to our campus to start the new school year, we are reaching out to thank you and express our appreciation for your continuing support of Cristo Rey Dallas' Corporate Work Study Program. More than 100 local corporations and businesses like yours help Cristo Rey Dallas students generate more than \$4 million annually, and our Corporate Work Study Program is the funding lifeblood for the more than 490 students enrolled at our school.

Because of your support, Cristo Rey Dallas students are better prepared to make it "to and through" college. Our rigorous academic curriculum, combined with professional experience gained through our Corporate Work Study Program, builds a strong foundation for the future success of our students. Highlights from our sixth graduating class of seniors include:

- 100% of seniors received acceptances to four-year colleges and universities
- The Class of 2024 received more than \$17 million dollars in scholarships
- Our 94 graduates collectively spent more than 97,000 hours working in corporate jobs to fund their Cristo Rey education

We're excited about the future for the Class of 2024, and we're equally excited about what the new school year holds for our incoming freshman class, as well as our returning sophomores, juniors and seniors. As a job partner, you are and will continue to be an integral part of the growth of Cristo Rey Dallas' alumni and future graduates.

Going forward, we look forward to supporting your company, and once again, thank you for your partnership with our school and student workers.

Sincerely,



Patrick M. Walsh
President
Cristo Rey Dallas College Prep



David Meyer
Board Chair
Cristo Rey Dallas College Prep



February 28, 2024

Mr. James McGee
President/Chair
Southern Dallas Progress Community Development Corporation
1402 Corinth, Suite 147
Dallas, Texas 75215

RE: NexBank Correspondence

Dear Mr. McGee:

We are in receipt of your letter dated February 15, 2024 stating that NexBank is not meeting the credit needs in our community which includes low- and moderate-income areas in south Dallas. It should be noted that we have received a number of letters from you on this topic and we have responded to your letters with many examples of ways we do strive to meet credit needs in our assessment area, including Southern Dallas. Our letters to you are dated February 13, 2024 and January 19, 2024.

NexBank is proud of the affordable housing lending and community support we have given our Dallas and Southern Dallas areas and we have received a Satisfactory rating for our Community Reinvestment Act performance for many years. You have the most current copy of our CRA Public File, which was provided to you in our February 13, 2024 letter. We will add this letter and our response the next time we update the Public File.

Sincerely,

A handwritten signature in black ink, appearing to read 'S Lahr', with a stylized flourish at the end.

Sharon Lahr
SVP and Chief Compliance Officer



Improving Lives, One Community at a Time

February 15, 2024

NexBank, SSB
2515 McKinney Avenue, Suite 1100
Dallas, Texas 75201

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
Dallas Regional Office
1601 Bryan Street, Suite 1410
Dallas, Texas 75201

RE: COMPLAINT AGAINST NEXBANK DALLAS

Dear Federal Regulator,

This correspondence serves as a response to the letter issued by NexBank on 2/13/2024. As highlighted in my prior letter dated 12/26/2023 and 1/23/2024, NexBank is not meeting the credit needs of our community, which specifically includes low- and moderate-income neighbor located in Southern Dallas.

The Community Reinvestment Act (CRA) of 1977 was introduced to address the discriminatory practice of redlining, in which banks and government entities restricted access to credit in communities based on the race and socioeconomic status of residents. Enacted by Congress in 1977 (12 U.S.C. 2901) and enforced through Regulations 12 CFR parts 25, 228, 345, and 195, the CRA is designed to encourage depository institutions to actively engage in meeting the credit needs of the communities they serve, particularly in low- and moderate-income (LMI) neighborhoods.

NexBank's banking and mortgage services have been notably absent in predominantly Black and Hispanic neighborhoods in Southern Dallas. Instead, NexBank has concentrated its lending activities predominantly in white areas of Dallas. Meanwhile, other lenders have been processing applications in majority-Black and Hispanic neighborhoods at rates four to five times higher than NexBank. Similarly, although NexBank operates several branches in Dallas, it has never established a branch in a majority-Black and Hispanic neighborhood situated in Southern Dallas.

Per NexBank's 2015, 2018, & 2021

Performance Evaluation The Lending Test is rated: **Low Satisfactory.**

https://crares.fdic.gov/publish/2021/29209_211012.PDF

https://crares.fdic.gov/publish/2018/29209_181105.PDF

https://crares.fdic.gov/publish/2015/29209_150831.PDF

Conclusion

Representing the Southern Dallas Community, we have formally requested that the FDIC downgrade NexBank's Community Reinvestment Act (CRA) rating to "Needs Improvement." Furthermore, we urge for our concerns to be given closer scrutiny during NexBank's upcoming Fair Lending Exam.

We hope that NexBank will become more attentive to the needs of our community and take a proactive stance in addressing inequalities within the Dallas-Fort Worth Metropolitan Statistical Area (MSA).

Sincerely,

James McGee

James McGee

President/Chair

JMcGee@SouthernDallasProgress.com

Southern Dallas Progress Community Development Corporation



February 13, 2024

Mr. James McGee
President/Chair
Southern Dallas Progress Community Development Corporation
1402 Corinth, Suite 147
Dallas, Texas 75215

RE: NexBank CRA Correspondence

Dear Mr. McGee:

We are in receipt of your email dated February 7, 2024 containing a letter from you dated January 23, 2024. It should be noted that we have received a number of letters from you on the topic of meeting the credit needs of our community, and we have responded to your letters with many examples of ways we do meet credit needs in our assessment area, including Southern Dallas. We appreciate your input regarding the Community Reinvestment Act ("CRA") and have provided you with information below to show the credit needs and community service support NexBank has given to the southern Dallas Community over the last few years. Also, please refer to our response to you on January 19, 2024 involving a similar letter you sent us on December 26, 2023.

You have indicated that NexBank has failed to conduct a community needs assessment for low- and moderate-income residents of Southern Dallas. On the contrary, NexBank performed a community needs assessment in Spring 2023, which included consideration for Southern Dallas, as we indicated in our January 19, 2024 letter to you. We conducted our needs assessment when we formulated our CRA Strategic Plan for FDIC approval. In fact, we provided you a copy of our Strategic Plan, which included content on our community's needs assessment, on May 1, 2023. The FDIC has since approved our CRA Strategic Plan, which is contained in the attached CRA Public File attached. Our CRA Strategic Plan focuses on affordable housing and not small business loans, because we are not considered a small business lender.

NexBank has a long history of helping to service the credit needs of the Dallas-Ft. Worth area, and areas throughout the State of Texas. In our October 2021 CRA Public Evaluation ("PE") from the FDIC, we received a Satisfactory CRA rating with a statement from the FDIC that "lending levels reflect excellent responsiveness to the assessment area credit needs". During this 2021 PE period, the FDIC recognized that we made 119 single-family residential mortgage loans to low- and moderate-income persons in our assessment area totaling \$39.8 million with 138 loans totaling \$26.9 million in low-and moderate census tracts in our assessment area. For multi-family affordable housing for the combined 2018 and 2021 PE periods, we have provided over 27 loans totaling \$273.4 million for work force housing for low-and moderate-income persons and families.

February 13, 2024

Page 2

As this shows, single- and multi-family housing is a primary focus of lending at NexBank. Our lending since 2021 continues to follow this same lending pattern as described above. Additionally, we have partnered with Dallas Area Habitat for Humanity since 2020 and have made dozens of grants and originations for new homes to 46 low-and moderate-income families totaling \$8.3 million in southern Dallas neighborhoods, with nearly all of these home loans located in the list of zip codes you provided in your letter. On the multi-family housing front, since 2021 we have originated another 21 loans totaling \$459 million in affordable housing in Dallas Ft. Worth and broader state of Texas area. Our lending record recognized by the FDIC in our PEs contradicts information you presented in your letters that we have made no loans in southern Dallas.

In your January 23, 2024 letter, you listed and highlighted a number of other comments showing that we did not respond to every item in that letter. While we have made great efforts to address the community needs assessment issues, we did not address every single item in your letter as they are not requirements of the CRA regulation or our CRA PE, or are presented as newspaper or media articles.

NexBank is proud of the affordable housing lending and community support we have given our Dallas and Southern Dallas for years. Also, with our newly approved CRA Strategic Plan focusing on affordable housing, and not small business lending, we believe we can make a difference and the information in this letter, and previous letters to you, will provide you with a clearer picture of our CRA efforts.

Your letter will be added to our CRA Public file.

Sincerely,



Sharon Lahr
SVP and Chief Compliance Officer

Attachments:
CRA Public File

From: [Kathy Kidwell](#)
To: [Melissa Bailey](#)
Cc: [Sharon Lahr](#)
Subject: Family Gateway: Thank You and Follow Up
Date: Monday, January 29, 2024 9:45:45 AM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)

Good afternoon, Melissa,

Happy 2024! Please forgive my delay in following up with you, it seems like this time of year goes by so fast! I wanted to reach out first to say thank you so much for a fantastic 2023. The amazing support from NexBank was above and beyond what we had expected from beginning to end. The incredible donation of 30K, all the fantastic gifts for our precious kids, gift card for teens and your general compassion for the families at Family Gateway was truly appreciated. I would love the opportunity in giving you a tour of our new shelter location, I think you would be happy to see the difference in the location and how happy the kids are with their playground.

We believe families with children should not sleep in cars or outside and need to ensure we have the resources needed to keep pace with the demand for care. Your ongoing help is very much needed, and we appreciate your past support so much. We have been so thankful for your partnership over the years, especially as we weathered the storm of the pandemic and growing need in our community. We would love to count on your support again this year as we continue to expand our services to help children and families experiencing homelessness.

Please let me know if you would like to schedule a tour, I hope we have another great partnership this year with NexBank.

Warmly,
Kathy

Kathy Kidwell

Director of Community Engagement

Family Gateway

214.823.4500 x106 / cell. 972.965.8915

The mission of Family Gateway is to provide stability and life-changing supportive services to children and families affected by homelessness.

If you or someone you know is experiencing a homeless crisis, please call 1-888-411-6802 (Option 3).



Empowering children & families
affected by homelessness

www.familygateway.org



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EXTERNAL EMAIL - USE CAUTION WHEN OPENING LINKS OR ATTACHMENTS



Improving Lives, One Community at a Time

January 23, 2024

NexBank, SSB
2515 McKinney Avenue, Suite 1100
Dallas, Texas 75201

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
Dallas Regional Office
1601 Bryan Street, Suite 1410
Dallas, Texas 75201

RE: COMPLAINT AGAINST NEXBANK DALLAS

Dear Federal Regulator,

This correspondence serves as a response to the letter issued by NexBank on 1/22/2024. As highlighted in my prior letter dated 12/26/2023, NexBank is not meeting the credit needs of our community, which specifically includes low- and moderate-income neighbor located in Southern Dallas.

It is concerning to note that in 2023, NexBank fell short in meeting the needs of our community, specifically the low- and moderate-income residents in Southern Dallas. Of particular concern is the bank's failure to provide small business and/or consumer lending services in the majority African American/Hispanic communities in Southern Dallas. This deficiency raises questions about the bank's compliance with the Community Reinvestment Act.

The 1977 Community Reinvestment Act was established to counter the practice of redlining, where banks and the government would limit credit access in communities deemed "risky" based on the race and background of the residents. Enacted by Congress in 1977 (12 U.S.C. 2901) and implemented through Regulations 12 CFR parts 25, 228, 345, and 195, the Community Reinvestment Act (CRA) aims to incentivize depository institutions to actively contribute to meeting the credit needs of the communities in which they operate, with a specific focus on low- and moderate-income (LMI) neighborhoods.

Community Credit Needs Assessment (NexBank did not include a response to this matter in their written correspondence)

NexBank failed to conduct a Community Credit Needs Assessment for majority-Black and Hispanic census tracts within the DFW MSA, specifically Southern Dallas.

A Community Credit Needs Assessment is a research-based market study to help a lender identify the needs for financial services in an area.

This assessment should include the following information about majority-Black and Hispanic census tracts within Covered Lending Area: (1) an evaluation (to include market research and interviews) of residential mortgage credit needs and current lending opportunities available in the area; (2) recent demographic and socioeconomic data; (3) potential strategies for NexBank to provide residential mortgage lending services in these census tracts; (4) a review of loan products offered by other lenders and their success in the market; (5) an overview of federal, state, and local programs that are available to residents seeking and obtaining residential mortgage loans;

Community Development Partnership Program (NexBank did not include a response to this matter in their written correspondence)

NexBank does not have a written description of how proposed partnership(s) will be used to meet the credit needs identified in the Community Credit Needs Assessment.

Products available for the Underserved/Minority Communities (NexBank did not include a response to this matter in their written correspondence)

Access to affordable credit is a key component of an individual's ability to cultivate a strong financial position and participate fully in the DFW economy. The Equal Credit Opportunity Act of 1974 was passed to protect all consumers, yet the effects of the discrimination endure today.

NexBank failed to offer any solutions for the 163,000 unbanked/underbanked residents in the DFW MSA.

- https://household-survey.fdic.gov/place-data?type=msa&area=Dallas_Fort_Worth_Arlington_TX
 - The underbanked/unbanked information is available on the FDIC website.

NexBank failed to Adopt Bank On standards.

- <https://joinbankon.org/accounts/>
- <https://2wvkof1mfraz2etgea1p8kiy-wpengine.netdna-ssl.com/wp-content/uploads/2020/10/Bank-On-National-Account-Standards-2021-2022.pdf>
- <https://www.aba.com/about-us/press-room/press-releases/aba-urges-americas-banks-to-offer-bank-on-certified-accounts>

NexBank does not have any special-purpose credit programs to address disparities in small business & mortgage lending in underserved high minority communities like Southern Dallas.

- <https://www.consumerfinance.gov/about-us/newsroom/consumer-financial-protection-bureau-issues-advisory-opinion-to-help-expand-fair-equitable-and-nondiscriminatory-access-to-credit/>
- https://www.hud.gov/sites/dfiles/GC/documents/Special_Purpose_Credit_Program_OGC_guidance_12-6-2021.pdf
- [12 CFR § 202.8 - Special purpose credit programs.](#)
 - <https://www.ffiec.gov/PDF/fairlend.pdf>

NexBank fails to offer Credit Builder Loans or Credit Builder Loans to help Rebuild Southern Dallas LMI residents' Credit History.

- <https://www.dallasfed.org/cd/cct/18cctdallas>

Activities under the CRA since the most recent CRA Performance Evaluation *(NexBank did not include a response to this matter in their written correspondence)*

NexBank failed to describe any significant **Southern Dallas CRA initiatives** undertaken, particularly with respect to credit and deposit products and retail banking services targeted toward low- and moderate-income geographies, African American/Hispanic geographies, and individuals, identifying key elements of the products and services, the approximate date introduced, and results achieved to date.

NexBank failed to provide any details current community outreach and marketing efforts to residents and businesses throughout Bank's low-income census tracts, moderate-income census tracts, and major minority census tracts, **specifically in Southern Dallas.**

Fair Lending Concerns *(NexBank failed to address the disparity in lending to African Americans)*

I worked with the National Community Reinvestment Coalition (NCRC) to analyze the home purchase and small business lending of NexBank in Dallas. This is what NCRC found.

- According to the Home Mortgage Disclosure Act (HMDA) data from 2017 to 2018, NEXBANK made a total of **39 home loans to Blacks (African Americans).**
 - Made a smaller percentage of HMDA-reportable residential mortgage loans in majority-Black and Hispanic neighborhoods compared to its peers in the DFW MSA
 - No loans were made in Southern Dallas
- According to the Home Mortgage Disclosure Act (HMDA) data from 2018 to 2019, NEXBANK made a total of **16 home loans to Blacks (African Americans).**
 - Made a smaller percentage of HMDA-reportable residential mortgage loans in majority-Black and Hispanic neighborhoods compared to its peers in the DFW MSA
 - No loans were made in Southern Dallas
- According to the Home Mortgage Disclosure Act (HMDA) data from 2019 to 2020, NEXBANK made a total of **12 home loans to Blacks (African Americans).**
 - Made a smaller percentage of HMDA-reportable residential mortgage loans in majority-Black and Hispanic neighborhoods compared to its peers in the DFW MSA
 - No loans were made in Southern Dallas

- According to the Home Mortgage Disclosure Act (HMDA) data from 2020 to 2021, NEXBANK made a total of 15 home loans to Blacks (African Americans).
 - Made a smaller percentage of HMDA-reportable residential mortgage loans in majority-Black and Hispanic neighborhoods compared to its peers in the DFW MSA
 - No loans were made in Southern Dallas
- According to the Home Mortgage Disclosure Act (HMDA) data from 2021 to 2022, NEXBANK made a total of 15 home loans to Blacks (African Americans).
 - Made a smaller percentage of HMDA-reportable residential mortgage loans in majority-Black and Hispanic neighborhoods compared to its peers in the DFW MSA
 - No loans were made in Southern Dallas

- Small Business Lending
 - SDPCDC compared NexBank small business lending to other non-credit card small business lenders in Dallas and found that NexBank trailed in lending to businesses with less than \$1 million in annual revenue from 2017 to 2022.
 - Extremely low amount of small business loans were made in Southern Dallas

Low-Income Housing Tax Credit (LIHTC) in the News

The Fair Housing Act, which is part of the Civil Rights Act of 1968, prohibits discrimination in lending to individuals in neighborhoods based on their racial composition. The Fair Housing Act can affect lending in two ways. First, it prohibits discrimination in any aspect of housing. This includes not only mortgages on single family homes, but also loans for acquisition or construction of any kind of dwelling, including apartment buildings and housing developments.

The investments into Low-Income Housing Tax Credit (LIHTC) should be closely monitored as it may violate the *Disparate Impact* and *Disparate Treatment* rules under HUD regulations.

‘You’re only crippling us’: Banks own many of Dallas' low-income, high-crime apartments — and they're rewarded for it

<https://www.wfaa.com/article/news/local/investigates/banking-below-30-banks-own-dallas-low-income-high-crime-housing-incentives/287-e49aa69d-9bd1-4072-aaa8-c50f47ac0af2>

Feds consider a proposal to end incentives for banks that own low-income housing in high-crime neighborhoods

<https://www.wfaa.com/article/money/feds-consider-proposal-to-end-incentives-for-banks-that-own-low-income-housing-in-high-crime-neighborhoods/287-67c1f91a-ddbf-43b3-b43e-fcf791b38513>

Modern Federal Neighborhood Segregation

<https://www.danielbesharalawfirm.com/modern-federal-neighborhood-segregation>

U.S. Supreme Court Upholds Fair Housing Disparate Impact Principle

<https://nlihc.org/resource/us-supreme-court-upholds-fair-housing-disparate-impact-principle>

Feds consider proposal to end incentives for banks that own low-income housing in high-crime neighborhoods

<https://www.wfaa.com/article/money/feds-consider-proposal-to-end-incentives-for-banks-that-own-low-income-housing-in-high-crime-neighborhoods/287-67c1f91a-ddbf-43b3-b43e-fcf791b38513>

NexBank lacks Product Innovation and Flexibility (*NexBank did not include a response to this matter in their written correspondence*)

Failed to invest in BIPOC Small Business Accelerator – People Fund

https://peoplefund.org/bipoc-business-accelerator/?gclid=Cj0KCQjwuuKXBhCRARIsAC-gM0iouy3e3IN66yehV5YQ25VcHQY7uV7DoK9WgkXcZ3VzRzsXo2iZWikaAjXUEALw_wcB

Failed to form a Subsidiary Community Development Corporation

<https://www.occ.gov/topics/consumers-and-communities/community-affairs/resource-directories/public-welfare-investments/formation-of-subsiary-cdc.html#q3>

Failed to invest in Growth by NCRC

<https://growthbyncrc.com/>

Failed to invest in Dallas College Bankwork\$ Program.

<https://www.dallascollege.edu/cd/ce/training/business-mgmt/pages/bankworks.aspx>

Lack of Staff and Board Diversity (*NexBank did not include a response to this matter in their written correspondence*)

NexBank does not have any African Americans on the Board of Directors.

<https://www.nexbank.com/about#directors>

NexBank does not have any African Americans on the DFW MSA Leadership Team.

<https://www.nexbank.com/about#executive-management>

NexBank does not have any Commercial Loans Officers in the DFW MSA that are African Americans.

<https://www.nexbank.com/service/commercial-banking>

NexBank does not participate in the Dodd-Frank Act Section 342(b)(2)(C) Diversity self-assessment.

<https://www.fdic.gov/about/diversity/pdf/rtc-4-10-23.pdf>

NexBank failed to share this diversity opportunity with staff.

<https://www.mba.org/industry-resources/diversity-equity-and-inclusion/path-to-diversity-scholarship-program>

NexBank is not a member of any of the Minority Trade Organizations below: (NexBank did not include a response to this matter in their written correspondence)

<https://www.namcdfw.org/>

<https://blackcontractors.org/>

NexBank is not a member of any of the Minority Chambers below: (NexBank did not include a response to this matter in their written correspondence)

<https://dallasblackchamber.org/>

<https://arlingtonblackchamber.org/>

NexBank is not a member of any of the Minority Real Estate Trade Organizations below: (NexBank did not include a response to this matter in their written correspondence)

<https://www.varep.net/index.php/dallas-chapter>

<https://narebnorthtexas.org/nareb-north-texas>

<https://wcdallas.com/>

<https://www.narebdallas.org/>

Conclusion

On behalf of the Southern Dallas Community, we asked that the FDIC take the rare action of downgrading NexBank's CRA rating to "Needs Improve".

We would look forward to NexBank being more responsive to our community needs and be a leader in addressing inequality in the DFW MSA.

Sincerely,

James McGee

James McGee

President/Chair

JMcGee@SouthernDallasProgress.com

Southern Dallas Progress Community Development Corporation



January 19, 2024

Mr. James McGee
President/Chair
Southern Dallas Progress Community Development Corporation
1402 Corinth, Suite 147
Dallas, Texas 75215

RE: FDIC and NexBank CRA Correspondence

Dear Mr. McGee:

NexBank ("Bank") is in receipt of your correspondence dated December 26, 2023, addressed to the Federal Deposit Insurance Corporation ("FDIC") and to NexBank. The two letters are almost identical in that you stated that NexBank is not meeting the credit needs of low- and moderate-income neighborhoods located in the southern Dallas community per the Community Reinvestment Act ("CRA"). We appreciate your input and have provided you with additional information below to show the credit needs and community service support NexBank has given to the southern Dallas Community over the last few years. It should be noted that one of your letters mentioned two other banks that NexBank has no affiliation with, "Pavillion Dallas" and "American National Bank of Texas".

NexBank has a long history of helping to service the credit needs of the Dallas Ft. Worth area, and areas throughout the State of Texas. In our November 2018 CRA Public Evaluation ("PE"), NexBank was rated Satisfactory for CRA with the FDIC's written PE stating, "lending levels reflect excellent responsiveness to the credit needs of the assessment area". In our October 2021 CRA PE, we continued to receive a Satisfactory CRA rating from the FDIC with a similar statement that "lending levels reflect excellent responsiveness to the assessment area credit needs". During this 2021 PE period, the FDIC recognized that we made 119 single-family residential mortgage loans to low- and moderate-income persons in our assessment area totaling \$39.8 million with 138 loans totaling \$26.9 million in low-and moderate census tracts in our assessment area. For multi-family affordable housing for the combined 2018 and 2021 PE periods, we have provided over 27 loans totaling \$273.4 million for work force housing for low-and moderate-income persons and families.

As this shows, single- and multi-family housing is a main focus of lending at NexBank. Our lending since 2021 continues to follow this same lending pattern as described above. Additionally, we have partnered with Dallas Area Habitat for Humanity since 2020 and have made dozens of grants and originations for new homes to 46 low-and moderate-income families totaling \$8.3 million in southern Dallas neighborhoods, with nearly all of these home loans located in the list of zip codes you provided in your letter. On the multi-family housing front, since 2021 we have originated another 21 loans totaling \$459 million in affordable housing in

January 19, 2024

Page 2

Dallas Ft. Worth and broader state of Texas area. Our lending record recognized by the FDIC in our PEs contradicts information you presented in your letters that we have made no loans in southern Dallas. While it is true that we also focus on multi-family lending as well to provide affordable housing to low- and moderate-income persons and families in all of Dallas County, including southern Dallas, we are generally not a small a business lender given our focus on housing.

NexBank recently applied to and received approval from the FDIC to become a CRA Strategic Plan bank. We conducted our needs assessment during this process. By being a Strategic Plan bank, this will allow us to continue to focus on single- and multi-family housing lending and investments, plus community volunteer services.

Your letter also indicated that NexBank failed to open a branch at 3701 S Walton Walker Blvd Dallas, TX 75236. However, NexBank has had no plans to open a branch at this location and believes our current footprint is sufficient for continuing to serve the credit needs of the Dallas Ft. Worth market.

In regard to fair lending, the Equal Credit Opportunity Act and Fair Housing Act, NexBank has a positive track record of lending to minorities, including African Americans, within southern Dallas, the Dallas Ft. Worth metroplex and the state of Texas. Within your letter, you indicated that NexBank has made 97 loans between 2017 and 2022. However, NexBank made more than 218 loans to African American Borrowers in our assessment area, including southern Dallas. We also offer flexible credit products that allow low-income and minority-borrowers to apply for loans with limited cash down payment such as HomeReady and HomePossible loans. In the last 3 years alone, we have made 184 loans totaling \$47.5 million in HomePossible products and 451 loans totaling \$116.4 million in HomeReady products.

While we appreciate your input, we believe our information in this letter will provide you with a clearer picture of our lending record in recent years. NexBank is committed to serving the credit needs of the Dallas community. Your letter will be added to our CRA Public file.

Sincerely,

A handwritten signature in black ink, appearing to read 'S Lahr', with a stylized flourish at the end.

Sharon Lahr
SVP and Chief Compliance Officer



Community Involvement

April 2026

Mission Support low-to-moderate income areas in the Dallas-Fort Worth Metroplex and throughout the State of Texas:

- Affordable Home Lending
- Multifamily Lending
- Spread smaller strategic investments to community nonprofits and development projects, reaching the underserved more directly

Focus

Housing & Community 	Essential Services 	Financial Literacy 	Education 
--	---	---	--

Impact
2019 – 2025

- \$3.4B** Loans and Investments to help nonprofits and support families and individuals in need within our community
- 29** Nonprofit partners
- 3,200+** Texas Veterans supported with accommodative housing and consumer loans
- 3,800+** Families in Texas supported with low- to moderate-income housing loans
- 18,585** Students use financial literacy program (34 public schools, 191 teachers) ¹
- 3** Loans to educational facilities
- 20** Multifamily property loans ²
- 9** Multifamily investment properties ³
- 5** Business loans

Annual Giving Matching gift programs for employee contributions (Essential Services)

Support jobs, housing and community development

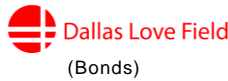
(1) LMI Public Schools in DFW MSA. (2) Multifamily Loans in Dallas, Fort Worth, San Antonio, Houston, and Austin. (3) Multifamily Investment Properties in Texas.

Our Partners

Organizations and investments that benefit our community

Housing & Community

Essential Services



Financial Literacy

Education



Banzai Junior, Teen, Plus,

Banzai Library: up-to-date financial resources that cover concepts like mortgages, FAFSA, loans, banking, and taxes.





Community Reinvestment Act Strategic Plan

NEXBANK

AUGUST 1, 2023 – JULY 31, 2026

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Executive Summary

Introduction

The Board of Directors (“Board”) of NexBank (“Bank”) understands the importance of achieving the objectives of the Community Reinvestment Act (“CRA”) to help meet the credit needs of low- and moderate-income (“LMI”) communities and neighborhoods, consistent with safe and sound banking operations. After consideration of the various options available to the Bank to meet CRA objectives, given the Bank’s business strategy, operational focus, capacity, and constraints, the Bank’s Board of Directors (“Board”) has elected to utilize a CRA Strategic Plan (“Plan”). It is believed by management and the Board that this will allow the Bank to have the most meaningful impact in its community and its Broader Statewide Area (“BSWA”). Additionally, management and the Board acknowledge the Bank’s corporate responsibility to help build capacity for LMI individuals and families through the Bank’s provision of community development services.

The effective dates of this Plan are August 1, 2023 – July 31, 2026, and include annual, automatically adjusting goals for the 3-year period. In formulating this Plan, the Bank undertook an evaluation of community needs through discussions with community leaders in the Dallas-Fort Worth-Arlington MSA and also retained assistance in market and statistical analysis in order to fully comprehend the needs and possibilities for impact. This Plan includes both the Bank, and its subsidiaries.

Description of Bank

Overview

NexBank, a wholly owned subsidiary of NexBank Capital, Inc., a bank holding company, has been described as a financial institution with a unique, non-traditional business model. The Bank is not a retail bank but rather focuses on business-to-business banking and lending services concentrated on institutional customers and wholesale businesses rather than individual consumers. This distinguishes NexBank from a traditional retail bank and NexBank has only one consumer loan product, which is residential mortgage lending. The Bank does not offer other consumer loans and does not advertise residential mortgage products to consumers since primarily all residential lending is originated through wholesale and correspondent lending channels via third-party originators (“TPO”) throughout the United States. Less than 1.0 percent of residential mortgages originated are retail.

The business-to-business lending model seen in the mortgage business channel is the same driver on the deposit side. However, the Bank does offer several consumer deposit products, although only 2.6 percent of the deposit base is consumer/retail as of December 31, 2022. The vast majority of the deposit base is from institutional, non-consumer deposits, while greater than 99.0 percent of the residential mortgage originations are TPO sourced, thus working well with the business-to-business strategy of the Bank’s business model.

The Bank had assets of \$14.3 billion as of December 31, 2022 and began operations in 1934 as Terrell Federal Savings and Loan Association, Terrell, Texas. In October 1999, the institution changed its name to Heritage Savings Bank. Following the conversion from a mutual savings bank to a stock-held form of ownership in February 2002, the bank officially changed its name to Heritage Bank, SSB, in March 2002. In August 2004, the main office relocated from Terrell, Texas to Dallas, Texas. Heritage Bank, SSB officially changed its name to NexBank, SSB in August 2005. Effective July 1, 2020, the institution converted to a commercial bank and dropped the SSB from the Bank’s name. In 2022, the Bank

established a subsidiary, Public Welfare Investments HoldCo, LLC, Dallas, Texas to allow it to make public welfare investments such as affordable multi-family housing projects.

The Bank's main corporate office is located in Dallas, Texas just north of downtown and there are two full-service branches, one of which is located in the same building as the main corporate office. The other branch is also located north of downtown Dallas. Given the Bank's institutional focus and very limited retail deposits or consumer loans products, the two branches handle both retail and institutional customer deposit activities. Branches are primarily utilized to provide workspace for the Bank's back-office personnel. NexBank's primary website, www.nexbank.com, is solely designed to support the Bank's institutional, TPO, and business customers. The Bank also operates a second website, www.nexbankpersonal.com, for consumers, which provides information to consumers on deposit products and residential mortgage products such as conventional, jumbo, FHA and VA loans. The Bank does not own any ATMs, although the north of downtown branch has an ATM and there is another ATM in an office building in downtown Dallas, a few blocks from the Bank's corporate office.

On the commercial side, the Bank's primary CRA lending activities include affordable multi-family housing properties and other community development loans, for economic development and neighborhood revitalization and stabilization, throughout the State of Texas. The bank generally does not make small business loans.

On the consumer side, our CRA lending includes 1-4 family residential mortgages delivered primarily through TPOs via the Bank's wholesale and correspondent lending platform. The Bank has a network of approximately 552 mortgage lending broker and correspondent relationships throughout the United States as of December 31, 2022. Approximately 56 of these mortgage lending relationships were within the DFW MSA, while an additional 36 were within the BSWA. Through this network of business relationships, the Bank offers a variety of residential mortgage products, including Federal National Mortgage Association (FNMA or Fannie Mae) and Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac) conventional loans. The Bank also utilizes products that help improve opportunities through innovative and flexible lending programs, such as Fannie Mae HomeReady, Freddie Mac HomePossible loans, Federal Housing Administration (FHA) loans, Veterans Administration (VA) loans, Dallas Area Habitat for Humanity DreamBuilder Loans, and a new product which is a non-QM, reduced documentation, fully amortizing loan that allows for non-traditional methods for documenting and calculating qualifying income and debt-to-income.

NexBank's support of its community assessment area has also included investments to expand Dallas public transportation services such as DART to low- and moderate- income areas of South Dallas, and Love Field bonds which spurred economic development in the low- and moderate-income areas surrounding Love Field Airport in Dallas. The Bank has also made investments in public welfare multifamily housing complexes that serve the low- and moderate-income individuals and families in the Dallas metroplex.

NexBank has developed strong relationships with many community organizations in the Dallas Assessment Area ("AA") over the years, many of these non-profits provide community development and/or essential services to the LMI communities and neighborhoods they serve. NexBank staff serve as Directors on the non-profit Boards and as members of Committees. Staff also volunteer to provide financial services and/or technical expertise to organizations that provide affordable housing, essential services, financial literacy and education to LMI persons and families.

Operations

The following table represents NexBank's distribution of assets and liabilities at year-end for the past three full years (along with percentage of change) and present state as of December 31, 2022. It also contains the equity capital, for the same periods of time (along with percentage of change).

Table 1. NexBank Balance Sheet as of Year-end 2020, 2021, and 2022

Balance Sheet	12/31/2020		12/31/2021		12/31/2022	
	\$(000s)	% Change	\$(000s)	% Change	\$(000s)	% Change
Cash and balances due from depository institutions	1,391,810	29.6	945,241	(32.1)	348,469	(63.1)
Securities	1,776,711	8.7	3,295,020	85.5	3,737,088	13.4
Federal funds sold and securities purchased under agreements to resell	0	0.0	0	0.0	0	0.0
Loans and leases held for sale	930,022	(19.9)	959,077	3.1	89,508	(90.7)
Loans and leases held for investment, net of allowance for loan losses	4,628,103	(16.0)	5,057,364	9.3	9,083,802	79.6
Trading assets	0	0.0	0	0.0	0	0.0
Premises and fixed assets	483	(38.9)	939	94.4	828	(11.8)
Other real estate owned	292	(72.1)	0	(100.0)	197	NA
Investments in unconsolidated subsidiaries and associated companies	0	0.0	0	0.0	0	0.00
Direct and indirect investments in real estate venture	0	0.0	0	0.0	110,657	NA
Intangible assets	38,725	(27.1)	115,976	199.5	261,563	125.5
Other Assets	385,789	16.1	448,786	16.3	672,541	49.9
TOTAL ASSETS	9,151,935	(6.3)	10,822,403	18.3	14,304,653	32.2
Deposits	7,179,847	5.9	8,389,710	16.9	9,925,543	18.3
Federal funds purchased and securities sold under agreements to repurchase	0	0.0	0	0.0	0	.0.0
Trading liabilities	0	0.0	0	0.0	0	0.0
Other borrowed money	1,025,000	(51.4)	1,410,577	37.6	3,149,020	123.2
Other liabilities	362,378	91.0	211,141	(41.7)	49,295	(76.7)
TOTAL LIABILITIES	8,567,225	(5.6)	10,011,428	16.9	13,123,858	31.1
Surplus	273,749	0.0	313,749	14.6	508,749	62.2
Retained Earnings	518,203	6.1	592,160	14.3	736,231	24.3
Accumulated other comprehensive income	(207,242)	199.8	(94,934)	(54.2)	(64,185)	(32.4)
Total equity capital	584,710	(15.6)	810,975	38.7	1,180,795	45.6
TOTAL LIABILITIES AND EQUITY CAPITAL	9,151,935	(6.3)	10,822,403	18.3	14,304,653	32.2

Source: Consolidated Reports of Condition and Income for NexBank (Call Report)

For purposes of evaluating goals for CRA lending and investment activities, the Bank has also determined the Average Total Assets (“ATA”) for the period of 2020 - 2022, utilizing quarter-end assets for each year.

Table 2. Average Annual Assets for 2020, 2021, and 2022

Average Total Assets			
	2020 \$(000s)	2021 \$(000s)	2022 \$(000s)
Q1	9,777,354	9,082,950	11,724,996
Q2	8,841,368	9,274,795	13,314,397
Q3	9,037,397	9,751,339	13,909,603
Q4	9,151,935	10,822,403	14,304,653
4 Quarter-end Yearly Average	9,202,014	9,732,872	13,313,412

The average of these three yearly averages equals the **ATA of \$10.749 billion**.

NexBank’s growth over the past three years has been organic and is primarily the result of capital raises to support growth in its residential mortgage lending, both 1-4 family and multifamily.

Loan Production

Bank's lending activity continues to be heavily weighted in real estate loans, primarily residential dwelling loans (both 1-4 family and multifamily). The following table reflects the year-end loan portfolio balances from 2020 – 2022, along with the percentages of change in each category.

Table 3. Loan Portfolio Distribution

Loan Portfolio Distribution						
Loan Category	12/31/2020		12/31/2021		12/31/2022	
	\$ (000s)	% Change	\$ (000s)	% Change	\$ (000s)	% Change
Construction, Land Development, and Other Land Loans	134,296	0.5	140,160	4.4	179,031	27.7
Secured by Farmland	0	0.0	0	0.0	0	0.0
Secured by 1-4 Family Residential Properties	2,691,087	(31.0)	2,601,585	(3.3)	5,181,679	99.2
Secured by Multifamily (5 or more) Residential Properties	607,242	(14.6)	1,194,085	96.6	1,587,960	33.0
Secured by Nonfarm Nonresidential Properties	742,764	(3.6)	678,468	(8.7)	558,761	(17.6)
Total Real Estate Loans	4,175,389	(24.3)	4,614,298	10.5	7,507,431	62.7
Commercial and Industrial Loans	231,168	(46.2)	190,818	(17.5)	179,100	(6.1)
Agricultural Production and Other Loans to Farmers	0	0.0	0	0.0	0	0.0
Consumer Loans	18,720	153.3	22,370	19.5	23,795	6.4
Loans to Non-depository Financial Institutions	1,170,595	57.5	1,224,371	0.0	0	0.0
Other Loans	11,693	(15.9)	7,448	(36.3)	7,393	(0.7)
Lease Financing Receivable (net of unearned income)	0	(100.0)	0	0.0	0	0.0
Less: Unearned Income	0	0.0	0	0.0	0	0.0
Total Loans	5,607,565	(16.4)	6,059,305	8.1	9,227,716	52.3

Source: Consolidated Reports of Condition and Income for NexBank (Call Report)

The Bank experienced unprecedented growth in mortgage lending in 2022. However, this growth year-over-year is not expected to be repeatable or sustainable in today's market.

Performance Context

Assessment Area

Beginning in 2016, NexBank identified the Dallas-Plano-Irving, TX Metropolitan Division (Dallas MD) – 19124 as its one assessment area AA. This included all seven of the following counties:

- Dallas
- Denton
- Collin
- Ellis
- Hunt
- Kaufman
- Rockwall

Dallas MD is part of the Dallas-Fort Worth-Arlington Metropolitan Statistical Area (“DFW MSA”).

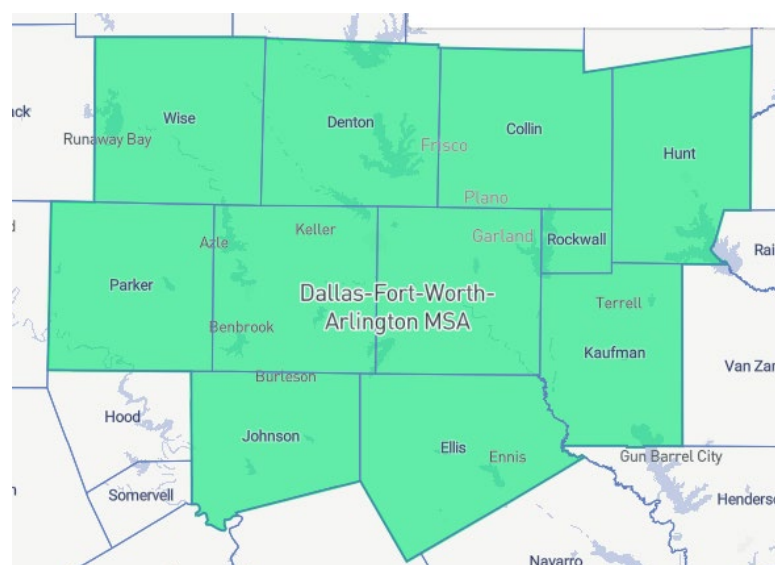
During the past several years, NexBank has extended its network and influence into the other portion of the DFW MSA, the Fort Worth-Arlington-Grapevine, TX Metropolitan Division (“Fort Worth MD”) - 23104. The Fort Worth MD consists of the following four counties:

- Tarrant
- Johnson
- Parker
- Wise

Beginning with the effective date of this Strategic Plan of August 1, 2023, NexBank will combine both MDs into one assessment area – the DFW MSA. The geographies that encompass the Bank’s assessment area are detailed in Appendix A.

The Bank’s assessment area is consistent with the requirements of 12 CFR §345.41(c) as it is comprised of an entire MSA and includes the geographies in the City of Dallas in which the Bank has its main office and its branches.

DFW MSA 2022 – Collin, Dallas, Denton, Ellis, Hunt, Kaufman, Rockwall, Johnson, Parker, Tarrant, and Wise Counties



Market Data

As of June 30, 2022, the FDIC’s Deposit Market Share Report showed that there are 169 FDIC-insured institutions within the DFW MSA. In the DFW MSA, NexBank is 8th overall with a 1.18 percent market share. With a market share of 0.59, NexBank is 20th overall in the State of Texas out of 478 FDIC-insured institutions. Per the 2021 Home Mortgage Disclosure Act (“HMDA”) Aggregate Report, the lenders reporting mortgages within the DFW MSA included 118 banks with a home or branch office located within the MSA, 285 banks without a branch or home office located within the MSA, 158 credit unions and 492 non-depository institutions for a total of 1057 mortgage lenders. The 2021 CRA Aggregate Report, which provides information on small business and small farm lenders at the MSA level, showed that there were approximately 325 small business lenders in the DFW MSA in 2021. (Only state member banks, state nonmember banks, national banks, and savings associations that meet or exceed the asset size thresholds for both of the last two calendar years are subject to the data collection and reporting requirements of the CRA.) The 2021 reporting criteria was for institutions that met the \$1.384 billion threshold for each of the prior two calendar years).

NexBank considers the following to be its “peer” banks (Total Assets as of December 31, 2022 are included for comparative purposes):

- PlainsCapital Bank (\$13.5B)

- Veritex Community Bank (\$12.1B)
- Independent Bank (\$18.2B)
- Prosperity Bank (\$37.7B)
- Texas Capital Bank (\$28.4B)
- First Financial Bank, National Association (\$12.9B)

The peer banks that operate in the DFW MSA, while similar in market share and/or average assets, have different market strategies, consumer and retail products, and branches than that of NexBank. Banks with many branches may have more direct lending opportunities to the consumers and small businesses they serve. Also, NexBank has all of its deposits, which are generated nationwide, assigned to the DFW MSA since both branch locations are in the AA, while the peer banks deposits within the MSA are generated at more local areas due to their multiple branch locations. While the more traditional structures of the banks described below lend themselves more to also evaluate their ability to meet community needs, NexBank is uniquely structured with a focus on housing-related lending to also have a significant impact on meeting its community needs, particularly in the rapidly growing markets of DFW MSA and other broader statewide areas in Texas facing more demands for affordable housing and other community development needs that come with growth.

Per the FDIC's Deposit Market Share report as of June 30, 2022, PlainsCapital Bank had a market share in the DFW MSA of 0.65 percent with 19 office/branch locations. The Public Disclosure of PlainsCapital Bank's CRA Performance Evaluation dated May 17, 2021 described PlainsCapital as an intrastate commercial bank headquartered in University Park, Texas which is a city in the DFW MSA. In addition to a Dallas-Fort Worth AA, PlainsCapital has eight other AAs throughout Texas with a total of 59 branch offices. It has one subsidiary, PrimeLending, which engages in mortgage lending throughout the United States. The majority of the bank's portfolio at the time of the CRA exam was composed primarily of commercial loans with residential real estate also representing a significant portion.

As of June 30, 2022, Veritex Bank headquartered in Dallas, Texas, with 0.80 percent market share in the DFW MSA, also had 19 office/branch locations in the area. The Public Disclosure for Veritex Bank's CRA Performance Evaluation dated April 11, 2022, described it as primarily a commercial lender operating 30 branch offices throughout its AAs. Veritex is also a consumer lender, offering a wide range of products which include auto loans, secured and unsecured installment loans, personal lines of credit, and mortgage loans.

Independent Financial, headquartered in McKinney, Texas in the DFW MSA, had a market share of 0.81 percent in the DFW MSA as of June 30, 2022 while operating 34 offices/branches. The Public Disclosure of Independent Bank's CRA Performance Evaluation dated November 30, 2020 described it as specializing in commercial lending although its focus has been to position itself to be able to offer an "array of both commercial and retail products". Independent operates in both Texas and Colorado, with five AAs in Colorado with a total of 32 offices/branches and six AAs in Texas with a total of 61 offices/branches.

Prosperity Bank is headquartered in El Campo, Texas which is located within the Houston-The Woodlands-Sugar Land, TX MSA. Prosperity had a market share in the DFW MSA of just slightly below NexBank's at 0.94 percent. The website for Prosperity Bank, (prosperitybankusa.com), states that they have 272 full-service branches, 258 of which are in Texas and 14 in Oklahoma. The Dallas/Fort Worth area alone has 62 branch locations. Prosperity describes itself as a community bank offering traditional deposit and loan products, digital banking solutions, credit and debit cards, mortgage services, retail brokerage services, trust and wealth management, and cash management.

Texas Capital Bank, as of June 30, 2022, had 2.03 percent deposit market share in the DFW MSA with 6 branch offices. In the Public Disclosure of the bank's CRA Performance Evaluation dated October 30, 2018, the bank is described as an intrastate commercial bank with a total of 10 branches in the four major urban markets of Texas. While they offer both commercial and personal products, their primary focus is on middle-market commercial businesses, professionals, and entrepreneurs within Texas. They also have

mortgage finance, warehouse lending, builder finance loans, private wealth advisory services, and treasury management.

Lastly, First Financial Bank, National Association, as of June 30, 2022, had 0.31 percent deposit market share in the DFW MSA with 21 branches and is a full-service community bank with a full range of consumer, commercial, small business, agriculture, and real estate loans. The bank has 72 branches throughout 29 counties in Texas, according to the Public Disclosure of its CRA Public Evaluation dated August 24, 2020.

Geographic, Population, Income, and Housing Demographic Information

The following table summarizes the Demographic Information of the DFW MSA Assessment Area using primarily 2020 U.S. Census Bureau data and housing market analysis statistics from the U.S. Department of Housing and Urban Development. These demographics are of the nature that are generally used in CRA Performance Evaluations.

Table 4. Demographic Information of the DFW MSA Assessment Area

Demographic Information of the DFW MSA Assessment Area						
Demographic Characteristics	#	Low % of #	Mod % of #	Middle % of #	Upper % of #	NA* % of #
Geographies by Income (Census Tracts) *	1,704	9.04	26.12	30.63	32.81	1.41
Population by Geography*	7,637,387	8.37	25.30	31.68	33.87	0.78
Housing Units by Geography*	2,821,032	9.02	25.31	32.14	32.69	0.84
Owner-Occupied Units by Geography*	1,561,136	4.15	20.10	33.72	41.70	0.33
Occupied Rental Units by Geography*	1,054,443	15.33	32.26	30.27	20.72	1.43
Vacant Units by Geography*	205,453	13.68	29.16	29.79	25.68	1.69
Businesses by Geography*	1,119,601	4.71	18.07	31.53	44.81	0.87
Farms by Geography*	19,706	3.26	17.25	35.60	43.38	0.51
Family Distribution by Income Level*	1,808,594	22.01	17.41	19.33	41.26	0.00
Household Distribution by Income Level*	2,615,579	22.99	16.92	17.98	42.11	0.00
2022 FFIEC Est. Median Family Income 19124 - Dallas-Plano-Irving MD*	\$97,400	Median value of owner-occupied housing units 19124 - Dallas-Plano-Irving MD**			\$313,300	
2021 ACS-1 Median Household Income 19124 - Dallas-Plano-Irving MD**	\$77,527					
2022 FFIEC Est. Median Family Income 23104 – Fort Worth-Arlington-Grapevine*	\$92,400	Median value of owner-occupied housing units 23104 – Fort Worth-Arlington-Grapevine **			\$268,200	
2021 ACS-1 Median Household Income 23104 – Fort Worth-Arlington-Grapevine**	\$72,492					
Median Monthly Gross Rent 19124 – Dallas-Plano-Irving MD*** (3 rd quarter, 2021)	\$1,436	Families Living Below Poverty Within AA*			8.20	
Median Monthly Gross Rent 23104 – Fort Worth-Arlington-Grapevine*** (1 st quarter, 2021) ***	\$1,132	Households Living Below Poverty Within AA*			10.16	
Sources: *RiskExec - Income Distribution of Geographies and Families, Housing Data - 2020 Census Data with 2020 ACS-5 Updates and 2022 FFIEC/ACS-1 Updates **CensusReporter.org (01.30.23) based on owner-occupied housing ***Comprehensive Housing Market Analysis, U.S. Department of Housing and Urban Development						

In summary, 35.16 percent of the census tracts in the AA are in low- to moderate-income (“LMI”) geographies, with 33.67 percent of the population living in the LMI geographies. Table 4 shows 39.42

percent of families are LMI and 39.91 percent of households are LMI, with 8.20 percent of families living below poverty and 10.16 percent of households living below poverty.

The LMI geographies contain 34.33 percent of the total housing units but 42.84 percent of the vacant units. Additionally, the housing stock is older in the LMI geographies, with greater than 32 percent of the housing stock having a median age of greater than 50 years in low- and moderate-income geographies while less than 8.50 percent has a median age greater than 50 years in middle- and upper-income tracts. No low-income geographies have housing with a median age less than 10 years old and only 1.8 percent of the housing in moderate-income geographies has a median age less than 10 years old. The table below, along with the discussion which follows it, is important context for understanding the pressure that is being put upon the DFW MSA housing market and the importance of NexBank’s market strategy.

Table 5. Age of Housing Stock in DFW MSA AA by Tract Income Levels

Housing Information of the DFW MSA Assessment Area								
Tract Income Category	Total Housing Units	Median Age of Housing Stock by Tract Income Category						
		≤10 yrs.	11 to ≤20 yrs.	21 to ≤30 yrs.	31 to ≤40 yrs.	41 to ≤50 yrs.	>50 yrs.	Unknown
	#	%	%	%	%	%	%	%
Low	254,432	0.00%	1.78%	7.70%	28.46%	29.77%	32.30%	0.00%
Moderate	713,866	1.80%	5.70%	12.58%	27.62%	18.76%	33.08%	0.46%
Middle	906,732	3.48%	21.21%	28.90%	21.36%	16.15%	8.21%	0.70%
Upper	922,245	9.06%	31.74%	27.87%	14.22%	6.36%	6.97%	3.77%
Unknown	23,757	0.00%	45.82%	20.56%	24.93%	0.00%	0.00%	8.68%
	2,821,032	4.54%	19.19%	22.45%	21.28%	14.70%	16.20%	1.65%

Source: Per FFIEC.gov, Median Housing Age is for all Housing Units in the Tract (as of 2020) as Determined by the 2016-2020 American Communities Survey (ACS)

Geographic and Population

The DFW MSA is a growing economic and cultural hub of North Texas, with a population of 7,637,387 according to the U.S. Census Bureau’s 2020 census. It is the fourth-largest metropolitan area in the United States in population and covers 9,286 square miles of total area, 8,991 square miles of which is land and 295 square miles is water. It is part of the Dallas-Fort Worth TX-OK Core-Based Statistical Area (CBSA) which consists of 20 counties in North Central Texas and one county in South Central Oklahoma.

Per Census Reporter using American Communities Survey 2021 1-year data, the median age in the DFW MSA was 35.6, over 3 years less than the median age in the United States. The race and ethnicity makeup of the DFW MSA was 43.0 percent white, 16.0 percent black, 8.0 percent Asian, and less than 1.0 percent Native American or Pacific Islander. The population of Hispanic ethnicity was 30.0 percent. According to data provided by the Texas Comptroller’s office using U.S. Census Bureau information, the population in the DFW MSA grew by approximately 19.5 percent from 2010 to 2020. More recent U.S. Census Bureau information analyzed by *Axios Dallas* indicated that “Dallas-Fort Worth ranked top city in the country for overall population growth in a metro area with 97,290 people added between July 2020 and July 2021¹.

Employment and Income

Based on the 2022 FFIEC Estimated Median Family Income figures shown in Table 6 below, the median family income ranges for each metropolitan division in the DFW MSA are as follows:

¹ Dallas Fort Worth leads the nation in 2021 population growth – *Axios Dallas*

Table 6. 2022 Median Family Income Ranges for DFW MSA AA

Median Family income Ranges for DFW MSA Assessment Area				
2022 FFIEC Estimated Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
Dallas-Plano-Irving, TX MD (19124) \$97,400	< \$48,700	\$48,700 to < \$77,920	\$77,920 to < \$116,880	≥ \$116,880
Fort Worth-Arlington-Grapevine, TX MD (23104) \$92,400	< \$46,200	\$ 46,200 To < \$73,920	\$73,920 to <\$110,880	≥\$110,880

Source: FFIEC Census and FFIEC Estimated MSA/MD Median Family Income for 2022 CRA/HMDA Reports

In May 2021 the Bureau of Labor Statistics provided the following estimated information on major occupational groups in DFW MSA.

Table 7. 2021 Employment and Wage Information for DFW MSA AA by Occupation Code

Wages and Estimated Employees Per Occupational Group for DFW MSA Assessment Area					
Occupation Code	Occupation Title	Employment	Median Hourly Wage	Mean Hourly Wage	Annual Mean Wage
11-0000	Management	256,120	\$49.88	\$59.38	\$123,510
13-0000	Business and Financial Operations	252,650	\$37.24	\$39.78	\$82,750
15-0000	Computer and Mathematical	157,650	\$47.76	\$47.62	\$99,040
17-0000	Architecture and Engineering	64,240	\$38.65	\$44.93	\$93,450
19-0000	Life, Physical, and Social Science	22,460	\$31.43	\$35.56	\$73,970
21-0000	Community and Social Service	34,630	\$23.66	\$26.00	\$54,080
23-0000	Legal	26,010	\$47.24	\$57.37	\$119,340
25-0000	Educational Instruction and Library	188,620	\$29.17	\$27.63	\$57,470
27-0000	Arts, Design, Entertainment, Sports, and Media	35,120	\$23.61	\$28.80	\$59,910
29-0000	Healthcare Practitioners and Technical	188,810	\$36.39	\$42.27	\$87,920
31-0000	Healthcare Support	121,430	\$13.94	\$15.32	\$31,860
33-0000	Protective Service	77,040	\$22.58	\$24.92	\$51,830
35-0000	Food Preparation and Serving Related	292,540	\$11.33	\$12.88	\$26,790
37-0000	Building and Grounds Cleaning and Maintenance	87,660	\$14.01	\$15.07	\$31,340
39-0000	Personal Care and Service	56,200	\$13.38	\$14.79	\$30,760
41-0000	Sales and Related	363,870	\$14.55	\$22.64	\$47,090
43-0000	Office and Administrative Support	510,900	\$18.29	\$20.83	\$43,320
45-0000	Farming, Fishing, and Forestry	2,140	\$15.34	\$16.49	\$34,290
47-0000	Construction and Extraction	141,800	\$22.36	\$23.22	\$48,290
49-0000	Installation, Maintenance, and Repair	148,560	\$22.89	\$25.32	\$52,660
51-0000	Production	183,560	\$17.75	\$19.75	\$41,070
53-0000	Transportation and Material Moving	376,950	\$17.78	\$20.62	\$42,890
	Total	3,588,960			

Sources: (1) U.S. Bureau of Labor Statistics, Occupational Employment and Wage Statistics, May 2021 Metropolitan and Nonmetropolitan Area Occupational Employment and Wage Estimates, Dallas-Fort Worth-Arlington, TX

More recent employment indicators from the U.S. Bureau of Labor Statistics indicates that nonfarm employment for the Dallas-Fort Worth area is greater than 4.2 million.

Table 8. 2022 Employment by Industry Category for DFW MSA AA

Dallas-Fort Worth Area Nonfarm Employment by Industry Category			
Industry Category	December 2022 (in 000s)	Change from December 2021 to December 2022	
		(000s)	%
Mining, Logging, and Construction	236.9	12.0	5.3
Manufacturing	308.0	19.9	6.9
Trade, Transportation, and Utilities	930.3	35.9	4.0
Information	88.9	3.3	3.9
Financial activities	375.5	24.5	7.0
Professional and business services	764.4	43.4	6.0
Education and health services	511.4	40.6	8.6
Leisure and hospitality	424.6	41.9	10.9
Other services	136.4	8.5	6.6
Government	458.2	4.7	1.0
Total	4,234.6		

Source: U.S. Bureau of Labor Statistics, Dallas-Fort Worth Area Economic Summary updated February 3, 2023

For the month ending December 2022, the Texas Workforce Commission estimated that the unemployment rate in DFW MSA was 3.2 percent. This was 0.4 percent lower than Texas unemployment rate for the same period of 3.6 percent.

The Bureau of Labor Statistics also reviews average weekly wages for all industries by county. As of the second quarter of 2022 in the DFW area, only Dallas, Collin, and Tarrant counties had an average of \$1,200 or more (\$62,400 or more annually), while Denton county is in the \$1,100 - \$1,199 range, Wise and Hunt counties are in the \$1,000 - \$1,099 range, and the remaining counties of Parker, Rockwall, Kaufman, Ellis, and Johnson wage earners register \$999 a week or less.

Projections of job growth in the North Central Texas area for the period of 2020-2030 that were published by the Texas Workforce Commission² indicated that over 70.0 percent of the job growth would be in those occupations that had an annual mean wage of less than \$75,000, which is at or below middle-income. This will continue to put pressure on an already struggling affordable housing market as will be discussed in the next section.

Housing Information

The Texas Real Estate Research Center at Texas A&M University tracks the housing market in all major metropolitan areas of Texas. Their January 2023 Housing Report³ for the DFW MSA reported that sales volume of single-unit residential housing which had grown steadily since 2020 had reached a peak in 2022 and started a decline, both in number of transactions and in total dollar volume. However, the median price had still increased from \$360,000 in January 2022 to \$375,000 in January 2023, for a 4.17 percent increase. The median price per square foot also rose from \$182.55 to \$188.87. Townhomes, which represent a small fraction of the market, also rose in median price and price per square foot to \$393,500 and \$218.98, respectively. Condominiums, which average approximately 1,100 square feet per unit, had the lowest price point at a median price of \$212,000 in January 2023. However, the median price per square foot was greater than the single-unit residential housing at \$211.32 per square foot.

² <https://texaswages.com/Projections>, Texas Wage and Employment Projections, Texas Workforce Commission

³ [Monthly MSA Spotlight Report \(tamu.edu\)](https://texaswages.com/Projections)

The Texas Real Estate Research Center also maintains a Texas Housing Affordability Index (THAI)⁴ that reflects the relationship between the median family income (MFI) in an area and the computed amount required to purchase a single-family median-priced home. The required income is derived from the current mortgage interest rate, the down payment, and the required mortgage debt-to-income ratio. A ratio of 1.00 means the MFI is exactly equal to the required income to purchase the median-priced home in the area. A THAI above 1.0 percent means the MFI exceeds the required income to purchase a median-priced home. A THAI below 1.0 percent indicates that MFI is not sufficient to purchase the median-priced home. Users of the THAI may select from several down payment and qualifying ratio options to help determine affordability for their LMI borrowers.

The below table reflects the THAI for three different scenarios regarding the down payment and percentage of median income needed to buy the median-priced home in the areas indicated. It reflects that although the ratio is still above 1.0 percent for all three scenarios as of December 31, 2022, it has declined significantly since December 31, 2021 indicating that affordability of the median priced home is continuing to decline, even for the applicants that have 20.0 percent down payment.

Table 9. Texas Housing Affordability Index for DFW MSA as of 12/31/2022 and 12/31/2021

Area	20% down / 35% of income		10% down / 35% of income		3.5% down / 35% of income	
	12/31/22	12/31/21	12/31/22	12/31/21	12/31/22	12/31/21
Dallas-Plano-Irving MD	1.36	1.99	1.21	1.77	1.15	1.65
Fort Worth-Arlington-Grapevine MD	1.53	2.11	1.36	1.88	1.29	1.75

Source: Texas Real Estate Research Center, Texas A&M University, THAI Reports

As for the multifamily housing market in DFW MSA, it remains strong but feels pressure points on availability and affordability as well. According to the Colliers Dallas-Fort Worth 2022 Mid-Year Multifamily Report⁵, the DFW MSA has the largest estimated rental demand through 2035 compared to other Sunbelt cities of similar size - Houston, Atlanta, Miami, and Phoenix. There were 1,054,443 of renter households in DFW MSA in 2020, with 44.9 percent of them considered “cost-burdened” (paying in excess of 30.0 percent of gross household income for housing). The average effective rental rate in the second quarter of 2022 was \$1,335 with a growth rate of 16.7 percent over a one-year period. The vacancy rate was estimated to be less than 4.0 percent. Colliers also reported that there was, as of mid-2022, an historic housing unit underproduction of all types of housing of 85,226 with estimated new rental unit demand in 2021-2035 estimated to be 269,906.

The U.S. Department of Housing and Urban Development (HUD) developed statistics to determine payments for housing assistance programs like Section 8 housing choice voucher programs. These statistics are utilized to determine Fair Market Rents (FMRs) which are published by HUD annually. FMRs generally determine the maximum rent that a Section 8 landlord will be allowed to charge its residents. Landlords are given some flexibility to charge more or less based on the number of bedrooms in a unit, as well as based on a unit's overall square footage. FMRs are an estimate of the amount of money that would cover gross rents (rent and utility expenses) on 40.0 percent of the rental housing units in an area. When HUD announced the 2023 Fair Market Rents on September 1, 2022, they noted that the FMRs were increasing by approximately 10.0 percent as an effort to increase housing supply and landlords' willingness to accept vouchers. The following table shows the 2023 FMRs for the DFW MSA. The FMRs are tied to the zip code in which the dwellings are located which is why there is such a spread for each type of unit, with the rents in LMI generally being the lower amounts. FMRs are often used as a gauge to

⁴ Texas A&M University, Texas Real Estate Research Center, Texas Housing Affordability Index, recenter.tamu.edu/data/housing-affordability/

⁵ Colliers Dallas-Fort Worth Multifamily Report/Mid-Year 2022, colliers.com/en/research/dallas/dallas-multifamily-report-midyear-2022

determine “affordability” of multifamily dwellings in a market for purposes of community development credit as referenced in the proposed rulemaking for CRA modernization.⁶

Table 10. 2023 Fair Market Rents for All Bedroom Sizes in DFW MSA Markets

Area	Efficiency	One-Bedroom	Two-Bedroom	Three-Bedroom	Four-Bedroom
Collin, Dallas, Denton, Ellis, Hunt, Kaufman, and Rockwall Counties	\$590 - \$1,890	\$720 - \$1,990	\$840 - \$2,350	\$1,130 - \$2,960	\$1,400 - \$3,860
Johnson, Parker, and Tarrant Counties	\$620 - \$1,880	\$700 - \$1,990	\$830 - \$2,340	\$1,090 - \$2,960	\$1,350 - \$3,850
Wise County	\$925	\$946	\$1,068	\$1,517	\$1,544
<i>Source: Housing and Urban Development, Fair Market Rents, 2023</i>					

Community Needs Assessment

In formulating this Strategic Plan, the Bank reviewed formal and informal plans and studies such as city comprehensive plans, housing plans, and strategic plans for approximately 65 cities within the DFW MSA, all of which have at least one or more LMI area within their borders. Reporting showed 47 of these cities identified one or more community needs within the documents reviewed. The purpose of this study was to gain perspective on the needs of the community as identified by local governments and individuals that lived in the cities that were engaged as part of the planning process. Additionally, the Bank met with local government officials and community leaders in one-on-one meetings to gain their hands-on perspectives. The review of documents and the perspectives of government and community leaders yielded very similar results.

Review of Public Documents (listed in Appendix C)

The greatest needs were, as would be expected, in the two major cities – Dallas and Fort Worth. It was also evident that for the most part, the older suburban cities which were the first to develop as Dallas and Fort Worth grew outward, had similar community needs. The common thread among all of these cities is the lack of enough quality affordable housing. The DFW MSA has had a large affordable housing shortage with Dallas and Fort Worth alone showing that 20,000 plus units are needed in each city and have been for several years. With the DFW MSA being the fastest growing metropolitan area by number as shown in U.S. Census figures in 2020, housing stock has not been able to catch up and the predictions that this trend will continue shows no signs of abating, thus adding to the needs.

The plans by each city, whether comprehensive, general, strategic, or otherwise, were generally established for a set point in the future by evaluating present state, predictions for the future, and establishing goals to the future date. These plans all generally invited input from community stakeholders to help identify the needs. As stated above, a great deal of the needs identified related to housing. Other needs were also identified in some of the communities. These needs are detailed below. For housing, more detail as to specific needs is also identified.

- Increase affordable housing stock (mentioned by 64.0 percent of the 47 cities reviewed)
 - More diverse housing options, such as duplexes, triplexes, modular, and tiny homes
 - Mixed use developments
 - Rehabilitation of existing affordable housing, including multifamily properties
 - New construction of both single-family and multifamily
- Housing related needs

⁶ Community Reinvestment Act Joint Notice of Proposed Rulemaking, page 37

- Eviction prevention assistance
- Need for housing for special needs population
- Elderly housing options
- Home ownership training
- More landlords willing to accept housing vouchers
- Homeless/transitional housing
- Public transportation
- Essential services
 - Food services, such as food pantries
 - Childcare programs
 - Family violence programs
 - Health programs
- Education
 - Early childhood education
 - Workforce training, including vocational training
 - Financial literacy programs
- Economic development
 - Business development to create jobs, including small business
 - Grocery stores
- Revitalization and Stabilization
 - Youth centers, parks/playgrounds, community centers, recreational facilities
 - Safe neighborhoods
 - Redevelopment of aging retail properties, including façade improvement programs

The participants in many of these plans have realized the need to have different levels and types of housing options for the people who work within their communities. There were also several plans that mentioned light rail transportation and transit-oriented-developments.

Community Outreach

Bank leaders reached out to personnel at local government departments, local universities, non-profit organizations, and for-profit companies engaged in affordable housing, economic development, and other community purposes that address challenges facing LMI individuals and geographies. (Refer to Appendix D for a list of organizations engaged in Community Outreach.) The purpose of these meetings was to get the perspectives of these “boots-on-the-ground” individuals regarding the greatest needs within the community. Among these individuals, the greatest needs identified within the DFW MSA were:

- Affordable housing to assist in addressing housing shortage
 - Access to less expensive land for development
 - More subsidies for housing, including those for multifamily, and more landlords willing to accept Section 8 vouchers
 - Renovation of single-family and multifamily housing
 - Address short-term rentals
 - Alternative housing choices, such as tiny homes, modular housing, and “for sale” condos
- Food
 - Grocery stores in the areas of food deserts
 - Assistance to food pantries operating at beyond capacity
- Expanded public transportation
- Workforce development, leading the way to stable employment
- Essential services such as medical care, including assistance with mental health and anxiety
- Focus on family units
- Neighborhood cleanup, better security and police presence
- Education
 - Early childhood education with a goal of readiness by third grade

- K-12 education improvements
- Vocational education
- Childcare

Opportunities in Assessment Area

While there are many opportunities for all community development categories as identified in the review of public documents and community outreach, the primary need which matches closely with NexBank's business strategy and this Plan is the great need for affordable housing. NexBank is primed to meet its Strategic Plan goals with its lending and investment programs such as:

- DreamBuilder, a lending program the Bank initiated with Habitat for Humanity, which has included a warehouse line of credit to assist Habitat in the closing and funding process of the mortgages utilized to purchase the homes they have constructed. The Bank also originates many 0.0 percent interest loans for Habitat then purchases and holds mortgages for these Habitat loans.
- HomePossible, HomeReady, FHA, and VA loans
- Real estate loans for the purchase and minor renovation of affordable multifamily dwellings throughout the DFW MSA and the BSWA
- Utilization of the FHLB HELP Program (Home Equity Leverage Partnership). – this program has a member maximum, which is currently \$325,000, but the maximum can change each year. The funds can be used to assist low-income qualified, first-time homebuyers with down payment assistance and closing costs. These funds are disbursed on a first-come, first-served basis. They can be concentrated by the member bank wherever they need them and the FHLB can provide technical assistance.
- Public Welfare Authority Investments of Affordable Housing Projects

The Bank also has a history of and will continue to seek opportunities to provide significant donations and grants for such purposes as:

- Closing cost assistance to LMI individuals purchasing affordable housing
- Commercial real estate projects benefitting LMI areas and families
- Financial literacy in LMI public schools
- Food assistance for LMI populations
- College preparatory education for LMI students
- Childcare assistance for low-income families

Additionally, the Bank has and will continue to encourage its employees to serve on Boards of Directors for non-profit organizations serving LMI populations and provide technical and financial expertise.

Broader Statewide Area (BSWA)

In addition to the DFW MSA, the Bank has also extended its network and influence into other portions of the State of Texas by originating and purchasing home mortgage and community development loans, many of which consist of CRA qualified activities that help benefit individuals or geographies located in the Broader Statewide Area ("BSWA") that includes the Bank's assessment area. The majority of the community development loans in the BSWA have been affordable multifamily housing in metropolitan areas such as Houston-The Woodlands-Sugar Land, San Antonio-New Braunfels, and Austin-Round Rock-Georgetown, all of which are experiencing similar housing issues compared to DFW MSA. The Bank plays an integral role in affordable housing in the BSWA in both its origination and purchase of single-family mortgage loans to LMI individuals and in LMI tracts and in multifamily lending. Although there are some differences in the geographic, population, and economic conditions throughout the state, all areas are in need of community development, particularly in housing, which NexBank is in a position to help address. Therefore, the BSWA will be addressed in addition to the AA within the Bank's goals section below.

Strategic Plan and Measurable Goals

This Strategic Plan and its measurable goals reflect the results of a thorough analysis of the credit needs, opportunities, demographics, employment, housing, and other economic factors gleaned through review of community assessments and formal and informal plans produced for cities and counties within the AA , and at the BSWA. The Plan also takes into consideration the comments and observations regarding community needs from community leaders within the assessment area.

The Strategic Plan option, as outlined in §12 CFR 345.27 states that a bank shall address all three performance categories (lending, investment, and services) within its Plan. It goes further to state that a different emphasis may be appropriate if it is responsive to the characteristics and credit needs of the Bank's assessment area, taking into consideration public comment, the Bank's capacity and constraints, product offerings, and business strategy. It is NexBank's belief that the Bank can best serve the needs of its AA and the BSWA through its lending and investment expertise which focuses primarily on affordable housing as its CRA qualified activities, while also promoting community services, economic development, and revitalization and stabilization of communities.

Background Information for Goals

Through its analysis, NexBank has observed that the Average Total Assets of a bank are generally used by the regulators as one of the primary factors to assess a bank's performance on community development lending and investments. Using the CRA Qualified Loan and Investment Activities, the actual historical data for 2020-2022, and the ATA for each year, the resulting percentages for the assessment area are 0.54 percent for 2020, 1.86 percent for 2021, and 2.18 percent for 2022. This averages to 1.53 percent over the three-year period. The total percentages for the DFW MSA assessment area and the BSWA combined are 1.40 percent for 2020, 3.90 percent for 2021, and 4.54 percent for 2022.

In addition to community development loans and qualified investments, NexBank also originates and purchases HMDA reportable loans in the Dallas MSA. However, due to the Bank's national footprint for mortgage lending, the percentage of loans within the Dallas MSA is small compared to the Bank's overall HMDA reportable loans. The Bank will include its residential loans it originates and purchases in its Dallas MSA AA and the BSWA, that benefit LMI geographies and/or LMI persons, as CRA qualified activities for achieving the Bank's Strategic Plan goals.

CRA Qualified Loan and Investment Activities

NexBank has developed its measurable goals for lending and investments as combined goals or "CRA Qualified Activities", to afford flexibility to best address the needs of its AA and its BSWA in changing economic conditions. These CRA qualified activities will be measured against the Bank's ATA using the prior calendar year's ATA to measure the Plan year's activities by dollar volume.

The mortgage market has had 7 interest rate hikes in 2022 totaling 4.25%, which includes 4 historic rate hikes of 75 basis points in each of June, July, September and November 2022. Rates have also risen 100 basis points through July 2023. The average 30-year rate reached 6.48% during the initial week of 2023, increasing steadily to 7.18% in early September 2023. The blended rate for 2020 – 2022 was 3.80%. Current rates at 7.18% are still 89% higher than the 3-year 2020-2022 blended average.

Given the unprecedented large increases in 30-year mortgage rates in a relatively short period of time, NexBank's mortgage volume has been greatly suppressed in 2023. For example, 2022 mortgage volume through August 31, 2022 was 16,250 per our HMDA. Through August 31, 2023, mortgage volume is 5,475, which is an approximate 67% decrease over 2022. Given the sharp increases in interest rates,

unusual economic market conditions and significant drops in mortgage demand in 2023, it's not possible to predict that mortgage lending in 2023 or the next few years will be anywhere close to the historic 2020-2022 timeframe.

Knowing these statistics, NexBank remains focused on housing with both mortgage lending and multi-family housing. Using a combination of both mortgage and multi-family lending and investments, this will allow NexBank to continue to assist in meeting our communities' needs for housing. The rationale behind using a combination of loans and investments goals within this Plan takes into consideration the current and projected high-rate mortgage loan environment, where we expect mortgage lending to be suppressed for the next few years.

The Bank has established total goals for CRA qualified loan and investment activities which include activities in its BSWA with AA goals that are specifically for the AA. The inspiration of this model was that of Tristate Capital Bank, another FDIC-regulated institution, detailed in Tristate's August 30, 2021 Public Disclosure.⁷ Although Tristate Capital Bank has no branches as compared to two branches for NexBank, it defines one assessment area and also tracks goals for a broader regional area in which it has significant impact with its lending and investment activity. NexBank, in a similar fashion, has one assessment area where its two branches are located and does a significant amount of CRA qualified loan and investment activities in both its AA and BSWA.

Definition of CRA Qualified Loan and Investment Activities

NexBank defines these CRA Qualified Activities for its BSWA and AA as the following categories:

- **CATEGORY 1:** HMDA 1-4 Family Mortgage Loans originated in Low- or Moderate-Income Census Tracts (all borrower levels) or to Low- or Moderate-Income Persons
- **CATEGORY 2:** HMDA 1-4 Family Mortgage Loans purchased in Low- or Moderate-Income Census Tracts or to Low- or Moderate-Income Persons
- **CATEGORY 3:** HMDA Multifamily Mortgage Loans in Low- and Moderate-Income Census Tracts that are not included as community development loans or investments (full amount or portion thereof not qualified as community development)
- **CATEGORY 4:** Qualified community development loans, which shall include the following:
 - Affordable housing (including multifamily rental housing) for low- or moderate-income individuals;
 - Community services targeted to low- or moderate-income individuals;
 - Activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs or have gross annual revenues of \$1 million or less;
 - Activities that revitalize or stabilize
 - Low- or moderate-income geographies;
 - Designated disaster areas;
 - Distressed or underserved nonmetropolitan middle-income geographies designated by the Board of Governors of the Federal Reserve System, FDIC, and Office of the Comptroller of the Currency, based on –
 - Rates of poverty, unemployment, and population loss; or
 - Population size, density, and dispersion. Activities revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.

For purposes of this category, loans shall include restructures or modifications which are not HMDA reportable as a refinancing but provide affordable, sustainable, long-term relief to

⁷ [Public Disclosure, Community Reinvestment Act Performance Evaluation](#), August 30, 2021

homeowners who are facing foreclosure on their primary residences, per guidance of Q&A §.22(a)-1 of the Interagency Questions and Answers published July 25, 2016.⁸

- **CATEGORY 5:** Qualified Investments, which includes lawful investments, deposits, membership shares, or grants that have as their primary purpose community development:
 - Affordable housing (including multifamily rental housing) for low- or moderate-income individuals;
 - Community services targeted to low- or moderate-income individuals;
 - Activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs or have gross annual revenues of \$1 million or less;
 - Activities that revitalize or stabilize
 - Low- or moderate-income geographies;
 - Designated disaster areas;
 - Distressed or underserved nonmetropolitan middle-income geographies designated by the Board of Governors of the Federal Reserve System, FDIC, and Office of the Comptroller of the Currency, based on –
 - Rates of poverty, unemployment, and population loss; or
 - Population size, density, and dispersion. Activities revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.

Small business and small farm loans are not included as they are not a product focus for the Bank.

Goals for CRA Qualified Loan and Investment Activities

The prior calendar year's ATA will serve as the baseline for annual goals for each year of the Plan. For example, for the Plan Year 8/1/2023 – 7/31/2024, the basis will be the ATA for calendar year 2022 which was \$13.3 billion. Target goals for Satisfactory and Outstanding have been set for the Total (BSWA and AA) with the AA only for each year of the Plan. The goals include requirements that certain percentages of the goal be new activities. Goals which exceed the target for the AA each year will be counted toward meeting the goals for the Total. While the targeted goal percentages will remain static during the three-year Plan period, the dollar value of impact will adjust according to changes in the Bank's ATA. There will not be specific goals for each category to allow the Bank flexibility for targeting different opportunities as they may change from time-to-time due to outside economic factors.

- See Table on Next Page -

⁸ [Interagency Questions and Answers](https://ffiec.gov/cra/qnadoc.htm), ffiec.gov/cra/qnadoc.htm

Table 12. CRA Goals for Loans and Investments

CRA Qualified Activities (Loans and Investments)				
Date Range	Satisfactory Rating		Outstanding Rating	
	Total Goal	Assessment Area Goal*	Total Goal***	Assessment Area Goal*
08/01/2023 - 07/31/2024	1.50%**	1.00%**	2.00%***	1.40%***
08/01/2024 - 07/31/2025	1.50%**	1.00%**	2.00%***	1.40%***
08/01/2025 - 07/31/2026	1.50%**	1.00%**	2.00%***	1.40%***

* **Goal for AA is over 50% of the Total Goal**

** **Of which at least .20 must be new originations/purchases, new investments or grants**

*** **Of which at least .45 must be new originations/purchases, new investments or grants**

The HMDA reportable loan amounts to be credited toward the Plan year goal will include originations or purchases during the Plan year. The community development loan amounts to be credited for each Plan year will include new originations, renewals, and purchases during the Plan year. A community development loan will only be counted once during the Plan year in which it is originated or renewed. Lines of credit that are eligible for community development credit will be counted toward the loan goals, utilizing the full amount of the line of credit that is established. If a community development loan is increased during the Plan year after the initial origination or renewal, only the additional increase will be counted the second time. New investments will be credited toward the goal for the Plan year in which they were made. In addition, at the end of the Plan year, the outstanding balance or unfunded portion of prior years' investments will be credited toward the goal. The amount of qualified investments, including the amount of legally binding commitments, will be based on the amount recorded by the Bank according to generally accepted accounting principles (GAAP).

- See Table on Next Page -

Table 13. Example for CRA Qualified Loan and Investment Activities – Projections for Demonstration Purposes

Activity		AA	BSWA	Total
PLAN YEAR 1 – 08/01/2023 – 07/31/2024		\$000s	\$000s	\$000s
CATEGORY 1 - HMDA 1-4 Family Mortgage Loans originated to LMI Persons or in LMI Census Tracts		\$20,000	\$15,000	\$35,000
CATEGORY 2 - HMDA 1-4 Family Mortgage Loans purchased on LMI Persons or in LMI Census Tracts		\$10,000	\$5,000	\$15,000
CATEGORY 3 - HMDA Multifamily originations or purchases in LMI Census Tracts (in part or in full if not included in CD loans or investments)		\$2,500	\$0	\$2,500
CATEGORY 4 - Community Development Loans	Origination of new multifamily affordable housing loans	\$20,000	\$10,000	\$30,000
	Renewal/modification of multifamily affordable housing loan	\$0	\$0	\$0
CATEGORY 5 - Qualified Investments, which includes lawful investments, deposits, membership shares, or grants that have as their primary purpose community development*	New qualified investments in multifamily affordable housing	\$5,000	\$0	\$5,000
	Prior period investments	\$141,628	\$1,006	\$142,634
	Grants or donations during Plan year	\$950	\$50	\$1,000
Total Loans and Investments	New loans and investments	\$58,450	\$30,050	\$88,500
	Prior period investments	\$141,628	\$1,006	\$142,634
	TOTAL	\$200,078	\$31,056	\$231,134
Bank's ATA at Year-end 2022 (\$000s)	\$13,313,412			
Loans and Investments as Percentages of ATA	New loans and investments divided by Bank's ATA at Year-end 2022	0.44%	0.23%	0.66%
	Prior period investments divided by Bank's ATA at Year-end 2022	1.06%	.01%	1.07%
	TOTAL loans and investments divided by Bank's ATA at Year-end 2022	1.50%	0.23%	1.74%
Rating for Plan Year 1	New loans and investments	Satisfactory		Outstanding
	Total loans and investments	Outstanding		Satisfactory

In this example, the CRA qualified activities in the AA of \$200.1 million as a percentage of ATA (1.50 percent) exceeded the goal of 1.25 percent for Outstanding in the AA. However, the new activities, \$58,450 which was 0.44 percent of ATA, did not meet the minimum percentage of 0.45 percent required for Outstanding, so the overall rating of Satisfactory was assigned for the AA. The percentage of 0.66 percent of ATA for new activity in the combined AA and BSWA total was Outstanding; however, the total activity at 1.74% of ATA fell short of Outstanding; therefore, a Satisfactory rating was also assigned to the Total. The Bank can also choose to lend only in its AA to meet its Total Goal ratios.

The Bank must meet or exceed all measurable Outstanding goals in order to achieve an Outstanding rating.

Community Development Services

Given the Bank’s institutional, non-retail focus, with only two branches in the Dallas MSA AA and limited consumer products and services, the Bank continues to encourage its employees to participate in volunteer services to support its community development goals within its AA. The Bank has established relationships with a wide variety of community and non-profit groups within its AA to provide leadership, fundraising, financial services, and technical expertise for our AA community organizations that serve LMI populations. As in line with the Bank’s business strategy and this Strategic Plan, our focus remains on affordable housing, essential services, financial literacy, and education.

The number of hours of community development services the Bank had for the 2020-2022 period was 169.25 hours for 102 activities, or an average of 1.66 hours and 1 activity per employee based on 102 employees as of 12/31/2022. The Bank encourages participation by our employees in community development services, to support our LMI communities. The Bank anticipates minimum yearly community services for each year of our Plan. The Bank will collect its community development service information based on the number of events and the number of hours participated. Some services may require a higher number of hours than others; therefore, if the # of hours exceed the hours goal by 25 percent but falls short of the number of services goal by no more than 25 percent, the proposed rating will be achieved. If two employees provide a service together, such as teaching a financial literacy class together, the hours will be counted for each employee but the service activity will only be counted once. Goals for both Satisfactory and Outstanding have been set. The service activities will only be for the AA where the Bank’s branches are located.

Table 14. Community Development Service Activities for AA

Community Development Service Activities for Dallas MSA AA				
Strategic Plan Year	# of Hours (based on # of employees per prior calendar-year end as reported in Schedule RI of the Consolidated Report of Condition and Income)		# of Services	
	Satisfactory	Outstanding	Satisfactory	Outstanding
08/01/2023 - 07/31/2024	2 hours per employee	4 hours per employee	34 total activities per year	45 total activities per year
08/01/2024 - 07/31/2025	2 hours per employee	4 hours per employee	34 total activities per year	45 total activities per year
08/01/2025 - 07/31/2026	2 hours per employee	4 hours per employee	34 total activities per year	45 total activities per year

Election of Alternative CRA Assessment Method

NexBank's Board of Directors and management are committed to the goals set forth in this Plan. If, however, the Bank is unable to substantially meet all of the goals identified in this Plan to achieve a minimum "Satisfactory" rating, pursuant to 12 CFR §345.27(f)(4), NexBank requests that the Bank's CRA performance be assessed under the performance standards for large financial institutions using the lending, investment, and service tests pursuant to 12 CFR §§ 345.22 through 345.24.

Formal Public Comment Solicitation

Once the Plan was developed and approved, the Bank formally solicited public comment on the Plan for 30 days by publishing notice in the *Dallas Morning News*, the primary newspaper in the assessment area. The Bank made copies available at its office located at 6121 Luther Lane, Dallas, Texas 75225 and provided copies upon request, free of charge.

Request for Approval and Contact Information

The Board of Directors and Executive Management of NexBank hereby request approval of the Plan with the effective dates of August 1, 2023 – July 31, 2026. Management is responsible for approving the Plan and continuing oversight of its implementation, to include review of goals versus actual on a quarterly basis. The Bank's Senior Vice President, Chief Compliance Officer will have responsibility for implementation and tracking performance regarding the Plan.

Appendix A – Assessment Area Detail by Tract Level

TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) - COLLIN COUNTY (085)									
301.01	301.02	302.01	302.02	302.04	302.05	302.06	302.07	303.01	303.02
303.03	303.04	303.06	303.07	304.03	304.04	304.05	304.06	304.07	304.09
304.10	305.04	305.05	305.06	305.07	305.09	305.10	305.11	305.12	305.15
305.16	305.17	305.18	305.19	305.20	305.21	305.24	305.25	305.29	305.31
305.32	305.33	305.34	305.35	305.36	305.37	305.38	305.39	305.40	305.41
305.42	305.43	305.44	305.45	305.46	305.47	305.48	305.49	305.50	306.04
306.05	306.06	306.07	306.08	306.09	307.01	307.02	308.01	308.02	309.01
309.02	309.03	310.03	310.05	310.06	310.07	310.08	311.01	311.02	312.01
312.02	313.08	313.14	313.18	313.19	313.20	313.21	313.22	313.23	313.24
313.25	313.26	313.27	313.28	313.29	313.30	313.31	313.32	313.33	313.34
313.35	313.36	314.08	314.11	314.12	314.13	314.14	314.15	314.16	314.17
314.18	314.19	314.20	314.21	314.22	314.23	314.24	314.25	315.04	315.07
315.08	315.09	315.10	315.11	315.12	316.11	316.13	316.21	316.22	316.23
316.24	316.25	316.26	316.27	316.28	316.29	316.30	316.31	316.32	316.33
316.34	316.35	316.36	316.39	316.41	316.42	316.43	316.45	316.46	316.47
316.49	316.54	316.55	316.57	316.59	316.60	316.61	316.62	316.63	316.64
316.65	316.66	316.67	316.68	316.69	316.70	316.71	316.72	316.73	316.74
316.75	316.76	316.77	316.78	316.79	316.80	316.81	316.82	317.04	317.06
317.08	317.09	317.11	317.13	317.15	317.16	317.17	317.18	317.19	317.20
317.21	317.22	317.23	317.24	318.06	318.07	318.08	318.09	318.10	318.11
318.12	318.13	318.14	318.15	318.16	319.01	319.02	319.03	319.04	320.03
320.08	320.10	320.12	320.13	320.14	320.15	320.16	320.17	320.18	320.19
TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) - DALLAS COUNTY (113)									
1.00	2.01	2.02	3.00	4.01	4.05	4.07	4.08	4.09	4.10
5.01	5.02	5.03	6.05	6.06	6.07	6.08	6.09	6.10	6.11
7.03	7.04	7.05	7.06	8.01	8.02	9.01	9.02	10.01	10.02
11.01	11.02	12.02	12.03	12.04	13.01	13.02	14.00	15.02	15.03
15.04	16.01	16.02	17.03	17.05	18.01	18.02	19.01	19.02	20.01
20.02	21.00	22.00	24.00	25.00	27.03	31.02	31.03	37.00	42.01
42.02	43.00	44.00	45.00	46.00	47.00	48.00	50.00	51.00	52.00
53.00	54.00	55.00	56.00	57.00	59.01	59.02	60.01	60.02	61.00
62.00	63.01	63.02	64.01	64.02	65.01	65.02	67.01	67.02	68.00
69.00	71.01	71.02	72.03	72.04	72.05	72.06	73.01	73.02	76.01
76.04	76.05	77.01	77.02	78.01	78.05	78.09	78.10	78.12	78.15
78.19	78.21	78.22	78.23	78.24	78.25	78.26	78.27	78.28	78.29

78.30	78.31	78.32	78.33	78.34	78.35	79.02	79.03	79.06	79.09
79.10	79.12	79.13	79.14	79.15	79.16	80.00	81.01	81.02	82.00
84.01	84.02	85.00	86.04	87.01	87.03	87.04	87.05	88.01	88.02
90.01	90.02	91.01	91.03	91.04	91.05	92.02	92.03	92.04	93.01
93.03	93.04	94.01	94.02	95.00	96.03	96.04	96.05	96.07	96.08
96.09	96.10	96.11	97.01	97.02	98.02	98.03	98.04	99.00	100.01
100.02	100.03	101.01	101.02	105.00	106.01	106.02	107.01	107.04	108.04
108.05	108.06	108.07	108.08	108.09	109.03	109.04	109.05	109.06	110.02
110.03	110.04	111.01	111.03	111.04	111.05	112.01	112.02	113.00	114.01
115.00	116.01	116.03	116.04	117.01	117.02	118.01	118.02	119.01	119.02
120.00	121.01	121.02	122.06	122.07	122.08	122.09	122.10	122.11	122.12
122.13	123.01	123.02	124.00	125.01	125.02	126.01	126.03	126.04	127.01
127.02	128.01	128.02	129.00	130.05	130.07	130.08	130.09	130.10	130.11
130.12	130.13	131.01	131.02	131.04	131.06	131.07	132.01	132.02	133.00
134.00	135.00	136.05	136.06	136.07	136.08	136.09	136.10	136.11	136.15
136.17	136.18	136.19	136.20	136.21	136.22	136.24	136.25	136.26	136.27
136.28	136.29	136.30	136.31	137.15	137.16	137.17	137.18	137.19	137.20
137.21	137.22	137.25	137.26	137.27	137.28	137.29	138.04	138.05	138.06
138.07	138.08	139.01	139.02	140.01	140.02	141.19	141.20	141.21	141.23
141.24	141.26	141.28	141.30	141.32	141.34	141.35	141.38	141.39	141.40
141.41	141.42	141.43	141.44	141.45	141.46	141.47	141.48	141.49	141.50
141.51	141.52	141.53	141.54	141.55	141.56	141.57	141.58	141.59	141.60
141.61	142.03	142.04	142.05	142.07	142.08	142.09	143.06	143.08	143.09
143.10	143.13	143.14	143.15	143.16	143.17	143.18	143.19	143.20	144.05
144.06	144.07	144.08	144.09	144.10	145.01	145.02	146.01	146.02	146.03
147.01	147.04	149.03	150.01	150.02	151.01	151.02	152.02	152.05	152.06
152.07	152.08	153.03	153.04	153.05	153.06	154.03	154.04	154.05	154.06
155.00	156.00	157.00	159.00	160.01	160.02	161.00	162.01	162.03	162.04
163.01	163.02	164.06	164.07	164.09	164.10	164.12	164.14	164.15	164.16
164.17	164.18	164.19	164.20	164.21	165.11	165.13	165.16	165.17	165.18
165.19	165.21	165.22	165.24	165.25	165.26	165.27	165.28	165.29	165.30
165.31	165.32	165.33	165.34	165.35	165.36	166.07	166.10	166.15	166.16
166.17	166.18	166.19	166.20	166.21	166.22	166.23	166.24	166.26	166.27
166.28	166.29	166.30	166.31	166.32	166.33	166.34	166.35	166.36	166.37
166.38	167.04	167.06	167.07	167.08	167.09	167.10	167.11	168.02	168.03
168.05	168.06	169.02	169.03	170.05	170.06	170.07	170.08	170.09	170.10
171.01	171.02	172.01	172.03	172.04	173.07	173.08	173.09	173.10	173.11
173.12	173.13	173.14	173.15	174.00	175.00	176.02	176.04	176.05	176.06
177.03	177.04	177.05	177.06	178.05	178.06	178.08	178.11	178.12	178.14
178.15	178.16	178.17	178.18	178.19	178.20	179.00	180.01	180.02	181.05

181.10	181.11	181.20	181.21	181.26	181.27	181.28	181.29	181.30	181.32
181.33	181.34	181.35	181.37	181.38	181.40	181.41	181.42	181.43	181.44
181.45	181.46	181.47	181.48	181.49	181.50	181.51	181.52	181.53	181.54
181.55	181.56	181.57	181.58	181.59	182.03	182.04	182.05	182.06	183.00
184.01	184.02	184.03	185.01	185.05	185.06	185.07	185.08	186.00	187.00
188.01	188.02	189.00	190.13	190.16	190.18	190.19	190.20	190.23	190.24
190.25	190.26	190.27	190.28	190.29	190.31	190.32	190.33	190.34	190.35
190.36	190.37	190.39	190.40	190.41	190.42	190.44	190.45	190.46	190.47
190.48	190.49	190.50	190.51	190.52	190.53	191.01	191.02	192.02	192.03
192.05	192.08	192.10	192.11	192.12	192.13	192.14	192.15	192.16	193.01
193.02	194.00	195.01	195.02	196.00	197.00	198.00	199.00	200.00	201.00
202.00	203.00	204.01	204.02	205.00	206.00	207.00	208.00	209.00	210.00
211.00	212.00	9800.00	9801.00	9802.00					

TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) -DENTON COUNTY (121)

201.09	201.10	201.11	201.12	201.15	201.16	201.17	201.18	201.19	201.20
201.21	201.22	201.23	201.24	201.25	201.26	201.27	201.28	201.29	201.30
201.31	201.32	201.33	201.34	201.35	201.36	201.37	202.03	202.04	202.05
202.06	202.07	202.08	203.05	203.10	203.11	203.12	203.13	203.14	203.15
203.16	203.17	203.18	203.19	203.20	203.21	203.22	204.02	204.03	204.04
204.05	205.04	205.05	205.06	205.07	205.08	206.01	206.03	206.04	206.05
207.00	208.00	209.00	210.00	211.00	212.02	212.03	212.04	213.01	213.04
213.05	213.06	213.07	214.10	214.11	214.12	214.13	214.14	214.15	214.16
214.17	214.18	214.19	214.20	214.21	214.22	214.23	215.02	215.05	215.12
215.13	215.14	215.16	215.17	215.18	215.20	215.21	215.22	215.26	215.28
215.29	215.30	215.31	215.32	215.33	215.34	215.35	215.36	215.37	215.38
215.39	215.40	216.11	216.12	216.13	216.14	216.15	216.16	216.18	216.19
216.20	216.21	216.22	216.26	216.30	216.31	216.32	216.33	216.34	216.35
216.37	216.38	216.39	216.40	216.41	216.42	216.43	216.44	216.45	216.46
216.47	216.48	216.49	216.50	216.51	216.52	216.53	216.54	216.55	217.15
217.16	217.17	217.19	217.20	217.21	217.22	217.23	217.24	217.25	217.26
217.27	217.28	217.29	217.30	217.31	217.32	217.33	217.34	217.35	217.36
217.37	217.38	217.39	217.40	217.41	217.42	217.43	217.44	217.45	217.46
217.48	217.49	217.50	217.51	217.52	217.54	217.55	217.56	217.57	217.58
217.59	218.00	219.00							

TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) -ELLIS COUNTY (139)

601.03	601.04	601.05	601.06	602.06	602.07	602.09	602.11	602.12	602.15
602.16	602.17	602.18	602.19	602.20	602.21	603.00	604.00	605.00	606.01
606.02	607.02	607.04	608.01	608.02	608.03	609.00	610.00	611.00	612.00
613.00	614.01	614.02	615.00	616.00	617.00				

TEXAS (48) -DALLAS-PLANO-IRVING MD (19124) -HUNT COUNTY (231)

9601.00	9602.00	9603.00	9604.00	9605.00	9606.00	9607.00	9608.00	9609.00	9610.00
9611.01	9611.02	9612.00	9613.00	9614.01	9614.02	9615.01	9615.02	9615.03	9616.00
9617.00									
TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) -KAUFMAN COUNTY (257)									
502.04	502.07	502.08	502.09	502.10	502.11	502.12	502.13	502.14	502.15
503.00	504.01	504.02	505.00	506.01	506.02	507.01	507.03	507.04	508.01
508.02	510.00	511.00	512.01	512.02	513.01	513.02			
TEXAS (48) - DALLAS-PLANO-IRVING MD (19124) -ROCKWALL COUNTY (397)									
401.01	401.03	401.04	402.01	402.02	402.03	403.01	403.03	403.04	403.05
404.03	404.04	404.05	404.06	404.07	404.08	404.09	404.10	404.11	404.12
405.03	405.07	405.08	405.09	405.10	405.11	405.12	405.13	405.14	
TEXAS (48) -FORT WORTH-ARLINGTON-GRAPEVINE MD (23104) - JOHNSON COUNTY (251)									
1301.00	1302.05	1302.10	1302.11	1302.12	1302.13	1302.14	1302.15	1302.16	1302.17
1302.18	1302.19	1302.20	1302.21	1302.22	1303.02	1303.03	1303.04	1304.05	1304.06
1304.11	1304.12	1304.13	1304.14	1304.15	1304.16	1304.17	1304.18	1304.19	1305.01
1305.02	1306.02	1306.03	1306.04	1307.00	1308.00	1309.00	1310.00	1311.00	
TEXAS (48) - FORT WORTH-ARLINGTON-GRAPEVINE MD (23104) -PARKER COUNTY (367)									
1401.01	1401.02	1402.01	1402.02	1403.00	1404.03	1404.08	1404.09	1404.10	1404.11
1404.12	1404.13	1404.14	1404.15	1404.16	1405.02	1405.03	1405.04	1406.01	1406.03
1406.04	1407.07	1407.08	1407.09	1407.10	1407.11	1407.12	1407.13	1407.14	
TEXAS (48) - FORT WORTH-ARLINGTON-GRAPEVINE MD (23104) - TARRANT COUNTY (439)									
1001.01	1001.02	1002.01	1002.02	1003.00	1004.01	1004.02	1005.03	1005.04	1005.05
1005.06	1006.01	1006.02	1007.00	1008.00	1009.00	1012.01	1012.02	1013.01	1013.02
1014.01	1014.02	1014.03	1015.00	1017.00	1020.00	1021.01	1021.02	1022.01	1022.02
1023.01	1023.02	1024.01	1024.02	1025.00	1026.01	1026.02	1027.00	1035.00	1036.01
1036.02	1037.01	1037.02	1038.00	1041.00	1042.02	1042.03	1042.04	1043.01	1043.02
1044.00	1045.02	1045.03	1045.04	1045.05	1046.01	1046.02	1046.03	1046.04	1046.05
1047.01	1047.02	1048.02	1048.03	1048.04	1049.00	1050.07	1050.08	1050.09	1052.01
1052.03	1052.04	1052.06	1052.07	1054.03	1054.04	1054.05	1054.07	1054.08	1055.02
1055.03	1055.05	1055.11	1055.12	1055.13	1055.14	1055.15	1055.16	1055.17	1055.18
1055.19	1055.20	1056.00	1057.01	1057.03	1057.05	1057.06	1058.00	1059.01	1059.02
1060.02	1060.04	1060.05	1060.06	1061.01	1061.02	1062.01	1062.02	1063.00	1064.00
1065.02	1065.03	1065.07	1065.09	1065.12	1065.13	1065.14	1065.15	1065.18	1065.19
1065.20	1065.21	1065.22	1065.23	1065.24	1065.25	1065.26	1066.00	1067.00	1101.02
1101.03	1101.04	1102.02	1102.04	1102.05	1102.06	1103.01	1103.02	1104.01	1104.02
1105.00	1106.00	1107.03	1107.04	1107.05	1107.06	1108.05	1108.06	1108.07	1108.08
1108.09	1109.01	1109.03	1109.05	1109.06	1109.07	1110.03	1110.10	1110.15	1110.18
1110.19	1110.20	1110.21	1110.22	1110.23	1110.24	1110.25	1110.26	1110.27	1110.28
1110.29	1110.30	1110.31	1110.32	1110.33	1111.02	1111.03	1111.04	1112.02	1112.03
1112.04	1113.04	1113.06	1113.07	1113.08	1113.09	1113.11	1113.12	1113.14	1113.15

1113.16	1113.17	1113.18	1113.19	1113.20	1114.02	1114.05	1114.06	1114.07	1114.08
1114.09	1114.10	1114.11	1115.05	1115.06	1115.13	1115.14	1115.16	1115.22	1115.25
1115.26	1115.29	1115.30	1115.31	1115.32	1115.33	1115.34	1115.36	1115.38	1115.40
1115.41	1115.42	1115.43	1115.44	1115.45	1115.46	1115.51	1115.52	1115.53	1115.54
1115.55	1115.56	1115.57	1115.58	1115.59	1115.60	1115.61	1115.62	1115.63	1115.64
1115.65	1115.66	1115.67	1115.68	1115.69	1115.70	1115.71	1115.72	1130.03	1130.04
1130.05	1130.06	1130.07	1131.02	1131.04	1131.07	1131.08	1131.09	1131.10	1131.12
1131.15	1131.16	1131.17	1131.18	1131.19	1131.20	1131.21	1131.22	1132.06	1132.07
1132.10	1132.12	1132.13	1132.14	1132.15	1132.16	1132.17	1132.18	1132.21	1132.22
1132.23	1133.01	1133.02	1134.03	1134.04	1134.07	1134.08	1134.09	1134.10	1135.09
1135.10	1135.11	1135.12	1135.13	1135.14	1135.16	1135.17	1135.19	1135.20	1135.21
1135.22	1136.07	1136.11	1136.12	1136.13	1136.18	1136.19	1136.22	1136.23	1136.24
1136.25	1136.26	1136.28	1136.29	1136.30	1136.32	1136.33	1136.34	1136.35	1136.36
1136.37	1136.38	1136.39	1136.40	1137.07	1137.09	1137.10	1137.11	1137.12	1137.13
1137.14	1137.15	1137.16	1138.03	1138.08	1138.09	1138.10	1138.11	1138.12	1138.13
1138.14	1138.15	1138.16	1139.06	1139.08	1139.12	1139.16	1139.17	1139.18	1139.19
1139.20	1139.23	1139.24	1139.25	1139.30	1139.31	1139.32	1139.33	1139.34	1139.35
1139.36	1139.37	1139.38	1139.39	1139.40	1139.41	1139.42	1139.43	1139.44	1139.45
1139.46	1139.47	1139.48	1139.49	1139.50	1139.51	1139.52	1139.53	1139.54	1139.55
1139.56	1139.57	1139.58	1140.03	1140.06	1140.09	1140.10	1140.11	1140.12	1140.13
1140.14	1140.15	1141.05	1141.06	1141.07	1141.08	1141.09	1141.10	1141.11	1141.12
1141.13	1142.03	1142.04	1142.05	1142.06	1142.07	1216.05	1216.06	1216.08	1216.09
1216.10	1216.11	1216.12	1216.13	1216.14	1216.15	1217.02	1217.03	1217.04	1219.04
1219.05	1219.06	1219.07	1219.08	1220.01	1220.02	1221.00	1222.00	1223.00	1224.01
1224.02	1225.00	1226.00	1227.01	1227.02	1228.01	1228.02	1229.01	1229.02	1230.01
1230.02	1231.00	1232.00	1233.01	1233.02	1235.00	1236.00	1237.00	9800.00	
TEXAS (48) - FORT WORTH-ARLINGTON-GRAPEVINE MD (23104) -WISE COUNTY (497)									
1501.01	1501.03	1501.04	1502.01	1502.02	1503.00	1504.02	1504.03	1504.04	1504.05
1505.00	1506.03	1506.04	1506.05	1506.06	1506.07				

Appendix B – Glossary

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

American Community Survey (ACS): A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five-year estimates based on population thresholds.

Area Median Income: The median income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside of an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Broader Statewide Area (BSWA): The broader statewide area, for purposes of this Strategic Plan, includes all metropolitan and non-metropolitan areas in the state of Texas, including the Bank's assessment area.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Community Development: For loans, investments, and services to qualify as community development activities, their primary purpose must:

- (1) Support affordable housing for low- and moderate-income individuals;
- (2) Target community services toward low- and moderate-income individuals;
- (3) Promote economic development by financing small businesses or farms; or
- (4) Provide activities that revitalize or stabilize low- and moderate-income geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies.

Community Development Corporation (CDC): A CDC allows banks and holding companies to make equity type of investments in community development projects. Bank CDCs can develop innovative debt instruments or provide near-equity investments tailored to the development needs of the community. Bank CDCs are also tailored to their financial and marketing needs. A CDC may purchase, own, rehabilitate, construct, manage, and sell real property. Also, it may make equity or debt investments in development projects and in local businesses. The CDC activities are expected to directly benefit low- and moderate-income groups, and the investment dollars should not represent an undue risk on the banking organization.

Community Development Financial Institutions (CDFIs): CDFIs are private intermediaries (either for profit or nonprofit) with community development as their primary mission. A CDFI facilitates the flow of lending and investment capital into distressed communities and to individuals who have been unable to take advantage of the services offered by traditional financial institutions. Some basic types of CDFIs include community development banks, community development loan funds, community development credit unions, micro enterprise funds, and community development venture capital funds.

A certified CDFI must meet eligibility requirements. These requirements include the following:

- Having a primary mission of promoting community development;
- Serving an investment area or target population;
- Providing development services;
- Maintaining accountability to residents of its investment area or targeted population through representation on its governing board of directors, or by other means;
- Not constituting an agency or instrumentality of the United States, of any state or political subdivision of a state.

Community Development Loan: A loan that:

- (1) Has as its primary purpose community development; and
- (2) Except in the case of a wholesale or limited purpose bank:
 - (i) Has not been reported or collected by the bank or an affiliate for consideration in the bank's assessment area as a home mortgage, small business, small farm, or consumer loan, unless it is a multifamily dwelling loan (as described in Appendix A to Part 203 of this title); and
 - (ii) Benefits the bank's assessment area(s) or a broader statewide or regional area including the bank's assessment area(s).

Community Development Service: A service that:

- (1) Has as its primary purpose community development;
- (2) Is related to the provision of financial services; and
- (3) Has not been considered in the evaluation of the bank's retail banking services under §345.24(d).

Distressed Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as distressed if it is in a county that meets one or more of the following triggers:

- (1) An unemployment rate of at least 1.5 times the national average;
- (2) A poverty rate of 20.0 percent or more; or
- (3) A population loss of 10.0 percent or more between the previous and most recent decennial census or a net migration loss of 5.0 percent or more over the 5-year period preceding the most recent census.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of

applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Loans: Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Low-Income: Individual income that is less than 50.0 percent of the area median income, or a median family income that is less than 50.0 percent in the case of a geography.

Low Income Housing Tax Credit: The Low-Income Housing Tax Credit Program is a housing program contained within the Internal Revenue Code of 1986, as amended. It is administered by the U.S. Department of the Treasury and the Internal Revenue Service. The U.S. Treasury Department distributes low-income housing tax credits to housing credit agencies through the Internal Revenue Service. The housing agencies allocate tax credits on a competitive basis.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80.0 percent and less than 120.0 percent of the area median income, or a median family income that is at least 80.0 and less than 120.0 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50.0 percent and less than 80.0 percent of the area median income, or a median family income that is at least 50.0 and less than 80.0 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

Nonmetropolitan Area (also known as non-MSA): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Qualified Investment: A lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Underserved Middle-Income Nonmetropolitan Geographies: A nonmetropolitan middle-income geography will be designated as underserved if it meets criteria for population size, density, and dispersion indicating the area's population is sufficiently small, thin, and distant from a population center that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

Upper-Income: Individual income that is 120.0 percent or more of the area median income, or a median family income that is 120.0 percent or more in the case of a geography.

Appendix C - References for Community Needs Assessment – Public Documents

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Appendix D – Community Contacts

City of Dallas Housing & Neighborhood Revitalization

City of Dallas Office of Economic Development

City of Dallas Small Business Initiatives

Dallas Area Habitat for Humanity

Federal Home Loan Bank of Dallas

Innovan Neighborhoods

Texas Christian University Center for Real Estate

The Budd Center, Southern Methodist University School of Education and Human Development.

Urban Strategies, Inc.

The Real Estate Counsel (TREC)